

AITX

Artificial Intelligence Technology Solutions Inc.

OTCM: \$AITXD

Company Profile

AITX's Wholly Owned Subsidiaries



**ROBOTIC
ASSISTANCE
DEVICES**

RADM
ROBOTIC ASSISTANCE DEVICES MOBILE

RADG
ROBOTIC ASSISTANCE DEVICES GROUP

RADR
ROBOTIC ASSISTANCE DEVICES RESIDENTIAL

Welcome to the AITX Company Profile

May 2026

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**ACCEPT &
CONTINUE**



Automation Has Arrived and It's Revolutionizing Security & Facility Management

AITX was created to solve a fundamental challenge: the security and property management industries are stuck with

a labor model that is no longer sustainable.

The future of guarding and facility management is being shaped by rising expectations, demanding not just better performance and lower costs, but smarter, faster, and more adaptive solutions.

Meeting this challenge requires a bold leap forward: a new era powered by Artificial Intelligence.

AI doesn't just optimize, it transforms. By **shifting from reactive to proactive**, from **manual to autonomous**, we unlock levels of **efficiency, reliability, and insight** that legacy approaches can't match. AITX was built to lead this transformation, delivering intelligent automation where it's needed most.

Our mission is to exceed the limits of human-dependent workflow in security and facility management by delivering autonomous solutions that outperform legacy solutions in every way.

The Problems that AITX Solves

➤ **The labor model has collapsed.**

- Security staffing is expensive, hard to fill, and impossible to scale with growing demand.

Human response is too slow for modern threats.

- Incidents happen in seconds. Manual detection and delayed reaction put people, property, and reputations at risk.

Most security roles were never built for people.

- Watching dozens of cameras, identifying anomalies, escalating threats, these tasks are better suited for machines that never fatigue.

Legacy systems are fragmented and reactive.

- Disconnected devices, siloed alerts, and manual workflows prevent true situational awareness or intelligent action.

There's no "autonomous layer" in physical security.

- Every other industry, logistics, manufacturing, finance, has automated routine operations. Physical security is still waiting.



Artificial Intelligence Technology Solutions Inc.

[Artificial Intelligence Technology Solutions, Inc.](#) (OTCM: \$AITXD), is redefining security and automation through Agentic AI and other AI-driven solutions that enhance safety and security, improve operational efficiency, and reduce costs. By combining artificial intelligence with advanced robotics, AITX and its four subsidiaries deliver autonomous technologies that detect, deter and respond to incidents in real time revolutionizing how businesses and organizations protect their people and assets.

Robotic Assistance Devices, Inc. (RAD-I)

- AI-driven security solutions
- Autonomous deterrence and response
- **Delivery of industry-leading Agentic AI, aka SARA**
- Trusted across retail, logistics, education, and more
- www.radsecurity.com



Robotic Assistance Devices, Group (RAD-G)

- **Agentic AI development and distribution to OEMs**
- OEM and custom AI security technology
- Licensing AI-driven security solutions
- RAD Lanka (Sri Lanka development office)
- www.radgroup.ai

Robotic Assistance Devices, Residential (RAD-R)

- AI-powered security solutions for residential markets
- **Agentic AI integration through 'SOS' features**
- Bringing enterprise-level security automation to residential users
- Enhancing safety through intelligent monitoring and response
- www.radresidential.ai

Robotic Assistance Devices, Mobile (RAD-M)

- Mobile security, delivery, all-purpose solutions
- **Agentic AI driven solutions**
- Solar-powered, 5G-connected deployments
- No infrastructure required, deployable anywhere
- www.radm.ai

***SARA, Speaking Autonomous Responsive Agent is Agentic AI Providing for Intelligent Response Security**

Financial & Operational Growth



Surging Recurring Revenue

AITX is exponentially building its base of recurring monthly revenue (RMR) through new deployments, account expansions, and product upgrades. The Company's RMR model offers long-term financial stability, and recent fiscal performance indicates compounding growth potential.



Industry's Shift Away from Manpower

As labor shortages and cost pressures hit traditional security models, organizations are seeking automated, reliable alternatives. AITX's solutions offer 24-hour coverage, faster response, and reduced liability, often at a fraction of the cost of legacy security guards.



An Inventive, Dedicated Global Team

AITX's success is driven by a dedicated team of technologists, engineers, operations experts, and creatives based across the globe. This diverse and agile workforce designs, builds, and supports the Company's solutions with a shared mission to redefine security and facility management. Their drive, collaboration, and adaptability are key to AITX's momentum.



Clear Strategic Roadmap

With a goal of uplisting to NASDAQ by 2028, and a relentless focus on operational profitability, AITX is executing a deliberate plan for long-term success. Its product roadmap, financial strategy, and market penetration efforts are aligned to potentially maximize shareholder value.

Market Reach & Strategic Positioning



Founded on Experience, Focused on the Future

AITX was founded in 2016 by security industry veteran and AI advocate Steve Reinharz. From its inception, the Company has focused on transforming physical security through automation and intelligent response. AITX has grown from early concepts to commercial deployments by staying innovative, persistent, and adaptive to market shifts.



Expanding Product Portfolio

From residential security cameras to mobile robots and humanoid security devices, AITX's evolving lineup is designed to serve a broad range of markets. Each solution is built on the same AI core, making innovation scalable and cross-compatible.



Dealer and Channel Network Momentum

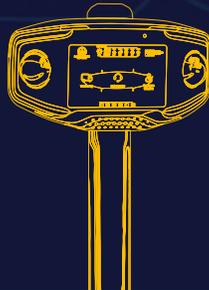
AITX continues to onboard and activate new dealers and channel partners across North America. These organizations share the Company's vision of automation-first security and are bringing the Company's solutions into new geographies and verticals at a growing pace.



Visibility, Validation, and Awards

From enterprise clients to law enforcement, AITX products are being embraced in the field. Industry recognition from SIA, CBRE, and ASTORS Awards further validates the Company's position as a trusted innovator in the security space.

AVA



ROSA



RIO MINI



ROAMEO



SARA



RADCam



Executive Summary

AITX is a pioneer in practical AI deployment, offering proven, revenue-generating solutions that address long standing inefficiencies in the security and facility management industries. While many companies are still conceptualizing how AI and generative AI might apply, **AITX is actively delivering results** through its suite of intelligent, autonomous devices and platforms.

At the core of these solutions is **SARA, the Company's Agentic AI platform**. SARA enables autonomous detection, decision-making, and voice-driven response, setting AITX apart from passive monitoring systems and advancing the capabilities of modern security technology.

AITX represents **a compelling opportunity** in a **high-growth industry** driven by **rising demand** for smarter, more efficient alternatives to traditional security models.

Simply put, AITX is redefining how security and safety is deployed.



"AITX isn't following trends, it's setting them, delivering intelligent security where traditional models can't keep up."

Steve Reinharz, CEO/CTO, AITX



Market Focus

Targeting the global security and facility management markets as they **approach \$1 trillion in size**



Proven Deployment

Multiple **revenue-generating** products currently deployed across commercial and public sectors



Tech Advantage

Agentic AI SARA and other AITX solutions enable real-time, **autonomous engagement** and decision-making



Core Subsidiary

RAD-I delivers a complete ecosystem of **AI-driven devices and software**



Residential Expansion

RADCam extends AITX's reach into the **home and small business and enterprise client** security markets



Investor Opportunity

Positioned for **strong long-term growth** as industries move away from labor-heavy security models

Real-World Validation

AITX technologies are delivering measurable impact. From reducing incidents and lowering operational costs to improving safety and response times, RAD deployments are earning strong praise from clients across multiple industries. These endorsements highlight more than just satisfaction. They reflect a broader industry shift toward intelligent, automated security solutions that outperform legacy approaches.

Large Southeast Hospital Network



"Our staff feels safer now that they're protected by RAD Light My Way. There have been no serious incidents since the installation of the system."

— David Pope, Chief Operating Officer, Scotland Memorial Hospital

Leading Electronics Distributor



"AVA provides us with what we need for efficient access control. Its ability to effortlessly process deliveries and shipments, along with its video and data records, keep us apprised of what is coming in and going out of our gates in real time."

— Eddie Cabana, Senior Manager, Safety & Security, Ingram Micro

Global Logistics Leader



"By combining our logistics expertise with RAD's innovative robotics, we've deployed even more cost-effective solutions that didn't exist just a few years ago."

— Thomas Nelson, Senior Director of Security at GXO

RAD Authorized Dealer



"RAD solutions are what the security industry needs right now. We expect to save this client close to \$300,000 over the next three years with just two ROSAs."

— Chris Daniels, Director of Sales and Marketing, USA Security

Innovated RAD Channel Partner



"With RAD's help, we've customized an innovative 24-hour solution by decreasing the reliance on manpower and leaning more into RAD's available technology."

— Justin Frazer, Director of Systems, EPIC Security Works

Southern California Car Rental Location



"Thanks to the ROSA units, we've addressed all sorts of issues. Damage to vehicles, graffiti on the exterior of the building, that's all gone since we put the ROSAs in."

— Sean Perez, General Manager, Midway Car Rental

Products + Solutions

AITX delivers a **comprehensive portfolio of AI-powered security technologies**, combining intelligent hardware and advanced software **to modernize how security is deployed, managed, and experienced**. Each solution is designed to operate independently or as part of an integrated system, enabling scalable and cost-effective protection across a wide range of industries. **Powering this ecosystem is SARA, AITX's Agentic AI platform**, which empowers devices to detect, decide, and respond in real time.

Why Our Robots Have Names Like ROAMEO and TOM

At AITX, we believe security technology doesn't have to feel cold or sci-fi. That's why many of our solutions have names that sound more like teammates than machines. Whether it's ROAMEO patrolling a corporate campus or TOM greeting visitors at the front desk, these names help humanize our devices, making them more approachable and easier to embrace. We're building robots for the real world, not a movie set.

Mobile Solutions

ROAMEO™



Access and Entry

AVA™



TOM™



Stationary Solutions

ROSA™



RIO™



RADCam™



RAM



Software and Intelligence

SARA™
Agentic AI



ROSS™



Firearm
Detection



SARA™

Speaking Autonomous Responsive Agent (Agentic AI)

SARA is AITX's Agentic AI, intelligent voice and decision-making platform. Powered by large language models, SARA gives RAD devices the ability to speak, listen, interpret, and take action based on real-time situations.

Primary Use Cases

- Remote video monitoring replacement
- Command center automation
- AI-powered escalation and deterrence
- Interactive access control and public engagement

Market Impact

SARA is the brain behind the Company's next-gen devices, enabling AITX to disrupt the \$3 billion remote monitoring industry², and the entire \$50 billion security industry³. As deployments grow, so does the adoption of SARA-powered autonomy, fueling recurring software revenue and opening up new verticals.

Competitive Advantage

Unlike static analytics or scripted alerts, SARA can adapt, engage dynamically, and respond intelligently to a wide variety of human behavior. No other security solution on the market combines voice AI, situational logic, and autonomous action at this scale.

Industry Recognition

SARA received top honors at ISC West 2025, winning both **Judges' Choice** and **Best in Threat Detection and Response Solutions** in the prestigious Security Industry Association's New Product Showcase. These accolades underscore the industry's recognition of SARA as a category-defining solution that reshapes how remote monitoring is delivered.



Market Size

The global market for AI agents is accelerating rapidly, growing from \$5.4 billion in 2024 to a projected **\$50.3 billion by 2030** at a compound **annual growth rate of 45.8%**⁴. In the United States alone, the sector is expected to grow from \$1.6 billion to \$13.5 billion over the same period⁵. This extraordinary expansion reflects a shift toward intelligent, autonomous systems that actively engage, assist, and perform, exactly the kind of functionality delivered today by AITX's SARA platform.

Market Drivers

Enterprise Automation:

Companies are increasingly adopting AI agents to automate complex tasks, enhancing efficiency and reducing operational costs.

Advancements in NLP:

Improvements in Natural Language Processing enable AI agents to understand and interact more effectively with users.

Featured Competitors

Relevance AI

Relevance AI raised \$37 million to launch an OS that allows businesses to build and orchestrate specialized AI agents, streamlining tasks, boosting productivity, and accelerating real-world enterprise automation.

Parloa

Parloa secured \$120 million in Series C funding and reached a \$1 billion valuation by delivering AI-powered customer experience platforms that use Agentic AI to automate and improve human-like interactions.¹⁰

The Emergence of **Agentic AI**

The security industry is beginning to experience what the tech world has been forecasting for years: the rise of Agentic AI. Unlike traditional AI tools that offer suggestions or basic automation, Agentic AI systems perceive their environment, make decisions, take action, and adapt over time with minimal human involvement.

At AITX, this is not theoretical. It is happening now.

Agentic AI powers devices that do more than follow a script. They observe, assess, engage, escalate, and interact in real time. Whether it is a security device initiating a voice deterrent or an AI agent managing visitor access, these systems replace manual intervention with autonomous action that is consistent, immediate, and intelligent.

SARA, the Speaking Autonomous Responsive Agent, is a leading example of this approach in practice. Through conversational AI, layered decision making, and integration with both analytics and cloud infrastructure, SARA enables RAD, and other devices to perform as active participants in a security workflow..

As businesses and institutions face growing security challenges, shrinking labor pools, and rising costs, Agentic AI is emerging as the most scalable and sustainable answer. It does not just monitor. It responds.

AITX is at the forefront of this transformation, bringing real-world, field-proven Agentic AI to clients across commercial, public, and residential sectors.

"Agents are smarter. They're proactive, capable of making suggestions before you ask for them. They accomplish tasks across applications."

Bill Gates, Co-founder of Microsoft



"Agentic AI changes the relationship between humans and machines. AI doesn't just assist, it now observes, decides, and acts on our behalf - faster, more accurately, and more consistently."

Steve Reinharz, CEO/CTO, AITX



"AI agents will become our digital assistants, helping us navigate the complexities of the modern world."

Jeff Bezos, Founder of Amazon



"The amount of computation we need as a result of agentic AI is easily 100 times more than we thought we needed this time last year."

Jensen Huang, CEO of NVIDIA



"Every company becomes an AI company, and this becomes the driving force of this expanding semiconductor TAM from about \$600 billion to more than \$1 trillion by the end of the decade."

Pat Gelsinger, CEO of Intel



"AI will replace all human jobs, leading to 'universal high income.'"

Elon Musk, CEO of Tesla, SpaceX, xAI



Responsive Observation Security Agent

ROSA is a compact, self-contained security device that provides autonomous deterrence, detection, and response. It combines visual analytics, audio engagement, and AI-driven escalation in a sleek, visible form factor. **SARA, AITX's Agentic AI platform, is integrated** into every ROSA unit, enabling it to interpret activity, make decisions, and respond in real time without human intervention.

Primary Use Cases

- Perimeter and property protection
- Firearm detection and response
- Entry point monitoring
- Loitering and trespassing deterrence

Market Impact

ROSA is AITX's most deployed solution to date, generating recurring monthly revenue (RMR) with every unit. It serves as the foundation for other devices, including RIO and RAM, and has been credited with stopping crimes before they escalate.

Competitive Advantage

ROSA replaces the cost and complexity of security guards or video monitoring services. With onboard AI, two-way communication, and autonomous actions, it outperforms legacy cameras and passive systems by actively preventing incidents, not just recording them. **With SARA embedded, ROSA gains the ability to assess context, escalate appropriately, and respond with precision.**

Industry Recognition

ROSA has earned widespread acclaim across the security industry. It was selected as a winner of the **CBRE Innovation Challenge**, recognizing breakthrough technologies in commercial real estate. At the 2021 **ASTORS Awards** by American Security Today, ROSA was named **Best Robotic Perimeter Protection and Best Motion Detection Solution**. It has also been honored as a Security Today New Product of the Year, further validating its role as a transformative security solution for real-world applications.



A ROSA Gen 4 unit on post securing a major city's downtown district.

Market Size

The global video surveillance market was valued at \$54.42 billion in 2024 and is projected to reach **\$88.71 billion by 2030**, growing at a compound annual growth rate of 8.5%⁶. Within that space, AI-driven surveillance is emerging as a key growth segment, estimated at \$6.51 billion in 2024 and expected to grow at a **CAGR of 28.1% to reach \$28.76 billion by 2030**⁷. This rapid acceleration underscores the demand for intelligent, real-time monitoring solutions, positioning AITX and devices like ROSA at the center of the industry's evolution.

Market Drivers

Rising Security Concerns:

Increasing incidents of theft, vandalism, and other security breaches are prompting businesses to invest in advanced surveillance solutions.

Technological Advancements:

The integration of Agentic AI and machine learning in surveillance systems enhances real-time monitoring and threat detection capabilities.

Featured Competitors

Hikvision

Hikvision reported \$12.8 billion in 2024 revenue with a global market cap of \$35.8 billion, dominating commercial video surveillance worldwide.

Axis Communications

Axis generated \$1.6 billion in 2023 revenue and is valued at \$2.8 billion, specializing in IP-based video surveillance across enterprise sectors.

ROSA Independent Observatory

RIO is a portable, solar-powered security tower that includes a single or dual ROSA unit mounted atop a solar panel trailer. Designed for rapid outdoor deployment, it delivers high-visibility deterrence and autonomous response in locations where traditional infrastructure is impractical or too costly. With **SARA, AITX's Agentic AI platform, embedded through each ROSA unit**, RIO operates with intelligent decision-making, real-time escalation, and autonomous voice intervention.

Primary Use Cases

- Retail parking lots
- Construction site security
- Healthcare and hospital perimeters
- Logistics yards and distribution centers
- Public events and temporary high-risk zones

Market Impact

RIO is one of AITX's fastest-growing product categories, especially in the retail, construction and healthcare markets. Its rapid deployment model aligns perfectly with temporary or high-turnover environments. Each RIO includes one or two ROSA devices, compounding recurring revenue through bundled subscriptions.

Competitive Advantage

RIO, with its single or double ROSA units, eliminates the need for expensive guard posts or legacy, non-AI powered trailer systems. With SARA integrated into each unit, RIO delivers autonomous detection, analysis, and engagement, **redefining what portable perimeter security should be.**

Notable Deployments

Hundreds of RIO units are actively deployed across the United States, protecting a wide range of environments. These include logistics hubs, healthcare campuses, construction sites, solar farms, municipalities, and urban districts such as CIDs and BIDs.



A RIO 360 helping secure downtown Cleveland.

Market Size

The global solar camera trailer market was valued at \$1.2 billion in 2024 and is **projected to reach \$2.5 billion by 2033^g**, growing at a CAGR of 8.9% from 2026 to 2033.

This growth is driven by increasing demand for portable surveillance solutions across sectors like construction, public safety, and infrastructure.

Market Drivers

Rising Equipment Theft:

The U.S. construction industry reported a 12% year-over-year increase in equipment theft in 2023^g, accelerating demand for solar-powered surveillance systems.

Cost Efficiency:

Deploying solar surveillance trailers can reduce guarding costs significantly. For instance, hiring a solar surveillance trailer with live monitoring services costs around \$1,000 a month, compared to up to \$40,000 a month for traditional security guards.

Featured Competitors

LiveView Technologies

LiveView Technologies secured \$71 million to offer mobile, solar-powered surveillance units with integrated analytics, serving industries requiring remote monitoring solutions.

ECAMSECURE

ECAMSECURE boasts the largest footprint of monitored mobile and permanent surveillance units in North America, with approximately 100,000+ cameras currently monitored.

Autonomous Verified Access

AVA is a smart gate security solution that manages vehicle entry using AI-powered license plate recognition, two-way voice interaction, and cloud-based authorization. It replaces or enhances traditional guard shack by automating entry verification. **Integrated with SARA**, AITX's Agentic AI platform, AVA performs real-time analysis, verifies credentials, and engages drivers through intelligent voice interaction.

Primary Use Cases

- Distribution centers and logistics hubs
- Gated residential communities (with HOAP)
- Corporate and industrial campuses
- Commercial and multi-tenant properties

Market Impact

AVA expands AITX's footprint into both residential and commercial access control, delivering recurring revenue while solving the high costs and labor challenges of manned entry points. AVA's success has driven adoption of HOAP, the Homeowners Association Platform, a full-featured resident and guest access platform. Through HOAP, HOAs can issue digital passes, receive entry notifications, and manage visitor logs from any device. **With SARA integrated, AVA not only verifies access but also delivers voice-driven reporting and automated follow-up** to ensure every interaction is documented and addressed.

Together, AVA and HOAP are on a mission to reimagine what residential gate control looks like. They replace outdated call boxes and guards in booths with intelligent, automated engagement. This modern solution enhances both security and convenience, giving communities a premium access experience without the high cost of traditional gate staffing.

Industry Recognition

AVA was recognized by the **Security Industry Association's** New Product Showcase Awards in the category of **Access Control Software, Hardware, Devices and Peripherals**. This honor reinforces AVA's position as an innovative solution in the field of automated access management.



An AVA access control device outside of a busy logistics center.

Market Size

The global access control market is projected to grow from \$10.76 billion in 2024 to **\$17.30 billion by 2030**, reflecting a **compound annual growth rate of 8.4%**¹⁰. In the United States, the market is expected to expand from \$2.62 billion to \$3.68 billion over the same period¹¹. This sustained growth underscores the shift toward intelligent, autonomous systems for managing vehicle and personnel entry, positioning AVA at the forefront of a rapidly evolving segment of physical security.

Market Drivers

Labor Shortages:

Organizations are seeking automated solutions to manage vehicle access points, reducing reliance on human guards.

Security Concerns:

Rising incidents of unauthorized access and the need for real-time monitoring are driving the adoption of advanced access control systems.

Featured Competitors

Genetec Inc.

Genetec has grown organically for six straight years and expanded access control market share by 28 percent CAGR, reinforcing its global leadership in AI-enhanced vehicle entry and security solutions.

Allegion

Allegion reported \$3.8 billion in 2024 revenue with a \$10.5 billion market cap, delivering integrated physical and digital access solutions across commercial, government, and multifamily applications worldwide.

The Office Manager

TOM is an AI-powered solution that automates visitor management and front desk functions. It provides consistent engagement, credential verification, and access control without the need for onsite reception or security staff. With SARA, AITX's Agentic AI platform, supporting every TOM unit, the system can guide interactions, assess visitor behavior, and initiate appropriate response and reporting actions in real time.

Primary Use Cases

- Office building entry points
- Corporate campuses
- Multi-tenant commercial facilities
- Government and educational institutions

Market Impact

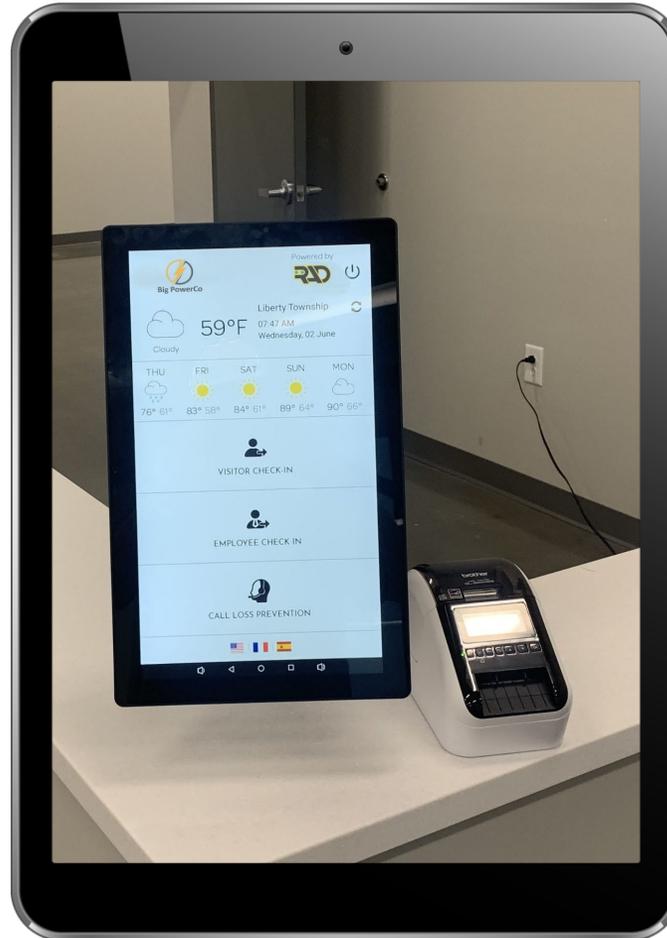
TOM is helping modernize how commercial spaces handle entry and access. As organizations seek ways to automate and streamline front-facing operations, TOM offers a professional, scalable, and cost-efficient alternative to staffed desks. Its ability to tie into RAD-I's broader ecosystem increases its utility and adoption potential.

Competitive Advantage

Unlike static kiosks or basic sign-in systems, TOM combines interactive engagement, ID verification, and real-time escalation options. It enhances both the user experience and security posture, offering a comprehensive solution that adapts to high-traffic or high-security environments.

Notable Deployments

One of the world's largest third-party logistics providers relies on TOM to manage visitor intake and processing across its North American distribution network. TOM has helped this client streamline facility access, improve accountability and enhance site-level security. This enterprise deployment showcases TOM's scalability and its ability to meet the rigorous demands of high-volume, high-security environments.



A TOM visitor management device shown with optional badge printer.

Market Size

The global visitor management system market is projected to grow from \$1.87 billion in 2024 to **\$4.04 billion by 2029, reflecting a 16.6% compound annual growth rate**. In the United States, adoption is already strong, with the market estimated at \$8.7 billion¹, driven by increased demand for secure, automated, and efficient visitor access solutions.

Market Drivers

Shift to Hybrid Work Model:

Organizations are adopting flexible work arrangements, necessitating efficient visitor management solutions to monitor and control access.

Operational Efficiency:

Automation of check-in processes reduces administrative burdens and improves the visitor experience.

Featured Competitors

iLobby

iLobby secured \$100 million to expand its enterprise-grade visitor management platform, serving clients like Boeing and FedEx.

Envoy

Envoy has raised \$205 million, reaching a \$1.4 billion valuation. Their platform streamlines workplace operations, including visitor management, for clients like Slack, Pinterest, and Warby Parker.

RADCam™

The Security Camera That Doesn't Just Watch, It Responds

RADCam is an AI-powered, voice-enabled security camera designed for homeowners, property managers, and small businesses. RADCam doesn't just record, it engages, responds, and helps resolve situations in real time.

Primary Use Cases

- Residential home security
- Small businesses
- Enterprise clients
- Gated entry points and garages

Market Impact

RADCam began as a disruptive force in the residential security market through the Company's residential subsidiary RAD-R, offering real-time AI engagement for homeowners. Now, following strong early demand, **AITX has expanded RADCam into the small-to-medium business and enterprise markets** through its commercial subsidiary RAD-I. These new versions of RADCam are specifically configured to serve the unique needs of commercial properties, offices, storefronts, and large-scale deployments.

In residential settings, SARA takes the form of an 'SOS' feature, enabling RADCam to speak, escalate, and notify in real time. **In SMB and enterprise deployments, SARA is fully integrated**, providing agentic decision-making, continuous interaction, and automated reporting across all monitored environments.

The SMB configuration adds enhanced detection and interaction capabilities, making it ideal for locations needing consistent security presence without adding staff. The enterprise version integrates with RADSoC, RAD-I's command and control software, allowing centralized management across dozens or even hundreds of RADCam devices. This evolution transforms RADCam into a scalable solution that fits anywhere from the front porch to the corporate campus.

By entering these broader markets, RADCam is positioned to become a foundational element in how businesses approach autonomous security. The expansion opens up new, higher-margin revenue channels while further validating the flexibility and scalability of AITX's AI technology.



A RADCam mounted on a homeowner's front entrance, ready to engage with visitors, deliveries and solicitors.

Market Size

The global home security camera market is projected to grow from \$10.51 billion in 2024 to \$60.99 billion by 2034, reflecting a CAGR of 19.23%. In the U.S., the market is **expected to expand from \$3.02 billion in 2024 to \$17.84 billion by 2034**¹².

Market Drivers

Rising Crime Rates:

An uptick in property crimes and package thefts has led homeowners and small businesses to invest in security solutions.

Smart Home Integration:

The proliferation of IoT devices has made it easier to integrate security cameras into existing smart home ecosystems, enhancing user convenience.

Affordability and Accessibility:

The decreasing cost of high-quality cameras has made advanced security solutions more accessible to a broader audience.

Featured Competitors

SimpliSafe

SimpliSafe has raised a total of \$387 million across multiple funding rounds, including a \$200 million debt financing in May 2022. The company's valuation was reported at \$1 billion in 2018.

Ring

Ring secured \$203.7 million in funding before being acquired by Amazon in 2018 for over \$1 billion. The acquisition has significantly expanded Ring's market presence through Amazon's distribution channels.

ROAMEO™

Rugged Observation Assistance Mobile Electronic Officer

ROAMEO is a fully autonomous, mobile security robotic vehicle designed to patrol large outdoor spaces. Equipped with AI analytics, voice engagement, and real-time deterrence capabilities, ROAMEO performs routine security patrols without human intervention. **SARA, AITX's Agentic AI platform, is integrated to enable ROAMEO to assess situations, engage appropriately, and report autonomously as it navigates complex environments.**

Primary Use Cases

- Corporate and educational campuses
- Distribution centers and logistics yards
- Municipal parks and entertainment venues
- Parking lots and stadium exteriors

Market Impact

ROAMEO represents AITX's answer to the high cost and limitations of today's security personnel. It is about to be deployed across public and private sectors as an alternative to guard teams in vehicles or golf carts. Demand is strong enough that AITX is currently accepting orders with scheduled deliveries expected soon, a clear indicator of market interest and confidence in ROAMEO's capabilities. Each deployment generates long-term recurring revenue and expands the Company's position in autonomous mobile security.

Competitive Advantage

Unlike traditional security patrols or static surveillance systems, ROAMEO offers round-the-clock coverage with intelligent, autonomous decision making. It detects, speaks, escalates, and alerts, all while on the move. With SARA's support, ROAMEO delivers contextual awareness, intelligent response, and continuous reporting, providing a new approach to security patrols that **solves labor shortages and slashes operating costs.**

An Eager Market Awaits ROAMEO

Even before its full production launch, ROAMEO has generated substantial interest across multiple sectors. With confirmed pre-sales already in place and a growing sales pipeline of qualified opportunities, the security industry is watching closely.



A ROAMEO Gen 4 on patrol outside of RAD-M's R&D facility in Waterloo, Ontario Canada.

Market Size

The global security robots' market is projected to grow from \$19.07 billion in 2024 to **\$76.67 billion by 2034**, reflecting a CAGR of 14.93%¹³. Specifically, the autonomous patrolling robot segment is **expected to expand from \$157.4 million in 2023 to \$438.3 million by 2033**, at a CAGR of 10.8%¹⁴.

Market Drivers

Labor Cost Pressures:

Rising wages and labor shortages are prompting organizations to seek automated security solutions.

24/7 Surveillance Needs:

The demand for continuous monitoring in large facilities and public spaces is increasing.

Technological Advancements:

Improvements in AI, sensor technology, and mobility are enhancing the capabilities of security robots.

Featured Competitors

Knightscope

Knightscope raised over \$100 million through multiple funding rounds. Went public in January 2022 with an implied valuation of \$192.5 million.

Cobalt Robotics

Cobalt Robotics secured \$66.5 million over four funding rounds. Estimated post-money valuation of \$360 million.

RAD Operations System Software

ROSS is RAD-I's software platform that **revitalizes legacy IP security cameras** by integrating them into an intelligent, AI-powered ecosystem. It transforms passive devices into proactive security tools with capabilities like object detection, license plate recognition, loitering alerts, and real-time response automation. With SARA on ROSS' side, these upgraded devices gain the ability to escalate alerts, communicate autonomously, and support voice-driven response workflows.

Primary Use Cases

- Upgrading legacy security camera infrastructure
- Integrating outdated systems with modern analytics
- Enabling intelligent threat detection across large facilities
- Reduces the need for costly hardware replacements

Core Benefits

- Adds RAD-level AI analytics to existing IP security cameras
- Enables real-time alerts via SMS or automated systems
- Supports escalating, customizable response workflows
- Connects to the broader RAD ecosystem for integration

Market Impact

ROSS allows organizations to maximize their current infrastructure investment while elevating security performance. **It extends the life and relevance of installed cameras by equipping them with today's most advanced AI tools.** For clients hesitant to replace entire camera networks, ROSS provides a smart, budget-conscious path to modernization.

Competitive Advantage

Where most analytics platforms require proprietary cameras or expensive upgrades, ROSS works with what organizations already have. It empowers traditional hardware with human detection, firearm recognition, vehicle alerts, and more, all managed through RAD-I's software platform. **ROSS brings modern capability to yesterday's cameras.**



A legacy security camera now running AITX's ROSS, giving it new purpose and performance.

Market Size

The global AI in video surveillance market was valued at \$3.90 billion in 2024, projected to reach **\$12.46 billion by 2030**, growing at a **CAGR of 21.3%**¹⁷.

Market Drivers

Enhanced Public Safety and Security:

Growing concerns over public safety are leading to increased deployment of intelligent surveillance systems.

Advancements in AI:

Rapid developments in AI technologies are enhancing the capabilities of video analytics, making them more accurate and efficient.

Cost-Effective Surveillance Solutions:

AI analytics enable organizations to optimize existing camera infrastructures, reducing the need for additional hardware investments.

Featured Competitors

AnyVision (now Oosto)

Oosto raised over \$235 million in funding, with investors including SoftBank Vision Fund and Eldridge.

Rhombus Systems

Rhombus Systems raised \$10 million in Series A funding to expand its AI-driven security solutions.

ROSA Accessory Module

RAM is a hardware module that **transforms existing IP security cameras into interactive, intelligent devices**. It adds voice capability, two-way audio, and real-time AI functionality, **similar to a RAD-I ROSA device**, allowing legacy cameras to detect, speak, engage, and escalate without the need for full device replacement. **Integrated with SARA, AITX's Agentic AI platform, RAM enables context-aware responses, autonomous escalation, and voice-driven interaction from even the most basic surveillance setups.**

Primary Use Cases

- Enhancing passive cameras in retail or commercial properties
- Upgrading camera systems in schools, healthcare, or government facilities
- Extending the life of existing infrastructure with minimal installation
- Adding SARA-powered interaction to areas not suitable for RAD-I devices

Market Impact

RAM opens the door to RAD-I's advanced capabilities for clients with large investments in traditional surveillance. Instead of ripping out existing hardware, RAM enhances what's already in place. This dramatically reduces upgrade costs while delivering a serious boost in functionality. With SARA onboard, RAM makes it possible to bring agentic behavior and intelligent engagement to previously passive systems. It provides a low-friction entry point into fully autonomous, interactive security..

Competitive Advantage

No other device offers this combination of plug-and-play simplicity, AI intelligence, and voice engagement. RAM gives existing security cameras the power to act, not just watch. It's the most direct path to upgrading security infrastructure without overhauling entire systems.



A RAM unit mounted under a legacy security camera displaying a warning message on its front panel after detecting an unusual incident.

Market Size

The AI in video surveillance market in the U.S. was valued at \$3.90 billion in 2024 and is **expected to reach \$12.46 billion by 2030, with a CAGR of 21.3%**¹⁸.

Market Drivers

Cost-Effective Upgrades:

Organizations seek to enhance existing surveillance systems without the expense of complete overhauls, making inline devices like RAM appealing.

Integration with Legacy Systems:

The ability to retrofit current infrastructure with advanced analytics capabilities addresses budget constraints and extends the life of existing equipment.

Edge Computing:

Processing data closer to the source reduces latency and bandwidth usage, enabling real-time analytics and quicker response times.

Featured Competitors

Flock Safety

Flock Safety offers solutions that integrate with existing camera infrastructure to provide license plate recognition and other analytics. The company has secured \$275 million in funding, bringing its valuation to \$7.5 billion.

Spot AI

Spot AI has raised \$93 million in funding, with the latest round including participation from investors such as Qualcomm Ventures and Bessemer Venture Partners.

Firearm Detection Analytic

AI-Powered Threat Detection for Visible Firearms

AITX's Firearm Detection is an AI-based analytic that identifies visible handguns and long guns in real time. Integrated into select RAD-I devices and available via ROSS, it enables immediate response and alert escalation the moment a threat is recognized. With SARA, AITX's Agentic AI platform, firearm detection becomes more than identification, it becomes action. **SARA can escalate alerts, notify local security, contact administrators, and initiate outreach to first responders within moments** of detection.

Primary Use Cases

- School campuses and educational facilities
- Hospitals and healthcare centers
- Government and municipal buildings
- Retail environments and public gathering spaces

Market Impact

With growing concern regarding active shooter incidents and visible weapons in public spaces, AITX's Firearm Detection provides a proactive layer of defense. By turning cameras and devices into intelligent sentries, organizations gain precious seconds that can prevent tragedy or reduce harm. **In an unfolding active shooter incident, every second counts.** The Company's Firearm Detection analytic is meant to provide schools, first responders, administrators, educators, employers, students, and other personnel those precious seconds. This technology enhances safety protocols without requiring major infrastructure changes. In recognition of its impact, AITX's Firearm Detection technology was honored with the American Security Today **ASTORS Award for Best Metal/Weapons Detection Solution.**

Competitive Advantage

Unlike some systems that rely on concealed weapon prediction or extensive human monitoring, the Company's Firearm Detection focuses on clear, visible threats and reacts instantly. Integrated across RAD-I's device lineup and analytics platform, it is a scalable and proven solution that adds meaningful value to modern security strategies. **With SARA delivering intelligent escalation and voice-driven guidance, AITX offers a real-time response capability no others can match.**



AITX's Firearm Detection analytic at work detecting the presence of a rifle as it enters a RAD-I ROSA's field of view.

Market Size

The global AI gun detection system market is projected to grow from \$1.2 billion in 2023 to **\$4.6 billion by 2032**, reflecting a **CAGR of 16.2%** over the forecast period¹⁹.

Market Drivers

Rising Public Safety Concerns:

An uptick in gun-related incidents globally has heightened the demand for proactive security solutions that can detect firearms before any harm occurs.

Integration with Existing Infrastructure:

AI gun detection systems can be seamlessly integrated with current surveillance systems.

Technological Advancements:

Continuous improvements in AI, machine learning, and sensor technologies have enhanced the accuracy and reliability of gun detection systems, making them more effective in various environments.

Featured Competitors

ZeroEyes

AI-based gun detection software that integrates with existing security cameras to identify firearms. ZeroEyes has raised over \$53 million in Series B funding to accelerate growth and expansion.

Evolv Technology

Evolv specializes in touchless security screening systems that use AI to detect concealed weapons. The company went public via a SPAC merger in 2021, with a valuation of approximately \$1.7 billion at the time.

Significant Market Opportunity

The global security industry is undergoing rapid transformation, and AITX is positioned squarely at its center. According to Verified Market Research, the global commercial security system market is projected to reach **\$376 billion by 2028**²⁰, driven by increasing demand for automation, efficiency, and real-time responsiveness. On the residential side, the **U.S. home security camera market alone is valued at over \$7.8 billion**²¹, with millions of households seeking smarter, more proactive protection.

What's fueling this growth is a widespread industry shift. Traditional security models that rely heavily on human guards are being reevaluated. Labor shortages, rising costs, and limitations in response time are pushing organizations to adopt AI-driven, autonomous solutions. Businesses, institutions, and homeowners are no longer satisfied with passive monitoring. They want proactive systems that can detect, communicate, deter, and escalate without delay.

AITX addresses this need with a comprehensive suite of solutions that serve both the commercial and residential markets. From large-scale enterprise deployments to home security, the Company's devices and platforms offer intelligent response capabilities **at a fraction of the cost of manned security**.

With the launch of RADCam and the rapid adoption of solutions like ROAMEO, RIO, AVA, and ROSA across verticals including healthcare, education, logistics, and retail, AITX is tapping into multiple high-growth opportunities simultaneously. This diverse positioning ensures that the Company is not only riding the wave of market change but helping to drive it.

\$376 Billion

Projected size of the global commercial security system market by 2028

Source: Verified Market Research²⁰

\$7.8 Billion

Current size of the U.S. home security camera market

Source: Grand View Research²¹

300%+ Revenue Growth

AITX's fiscal year 2025 growth compared to prior year (unaudited)

Source: AITX, April 2025

Labor Shortages & Costs

Driving organizations toward autonomous, AI-powered solutions

Competitive Landscape

Redefining Security, Not Just Competing

The security industry is saturated with outdated approaches. Legacy guard services depend on costly, inconsistent human labor. Traditional camera manufacturers sell passive hardware with limited intelligence. Many AI startups promise innovation, but most offer software-only solutions without the infrastructure to deploy them effectively.

AITX breaks from these models. The Company delivers a fully integrated ecosystem that combines proprietary hardware, software, AI analytics, and voice engagement into unified, field-ready solutions.

From ROAMEO to RADCam, AITX controls its product lifecycle, enabling unmatched speed to market and deployment scale.

With **nearly one thousand devices deployed** and **recurring revenue on the rise**, AITX is executing today what others promise for tomorrow.



An Integrated Model

Hardware, software, and AI, all in-house



Multi-Segment Reach

Serving residential, commercial, and enterprise clients



Voice Engagement

Real-time deterrence, not just passive recording



No VC Dependence

Grown without SPACs or institutional capital



Speed to Market

Weeks, not quarters, from concept to deployment

The AITX Business Model



Recurring Revenue Engine

Subscription-based model that scales with deployment



Multi-Segment Subsidiary Strategy

RAD-I (Enterprise), RAD-M (Mobile), RAD-G (Tech Dev), RAD-R (Residential)



In-House Control = Margin Growth

Manufacturing, software, and deployment fully managed internally



Dealer and Channel Distribution

Expanding reach through trusted networks



Flexible Deployments

Customizable subscriptions for varied security needs



AI-Powered Value

Proactive, intelligent solutions replace outdated systems



Profit Path

Margin efficiency grows with every new deployment

AITX delivers automation-first security solutions through a vertically integrated platform of hardware, software, and AI.

AITX's Technology Advantage

Proven AI, Autonomous Devices, Real-Time Results

AITX's platform replaces outdated surveillance with real-time intelligence. Its proprietary AI and autonomous devices are already deployed in the field, delivering measurable results.

SARA at the Core

Voice-driven AI engine powering real-time detection, deterrence, engagement, and escalation

Vertically Integrated Stack

Hardware, software, and firmware developed in-house for speed and precision

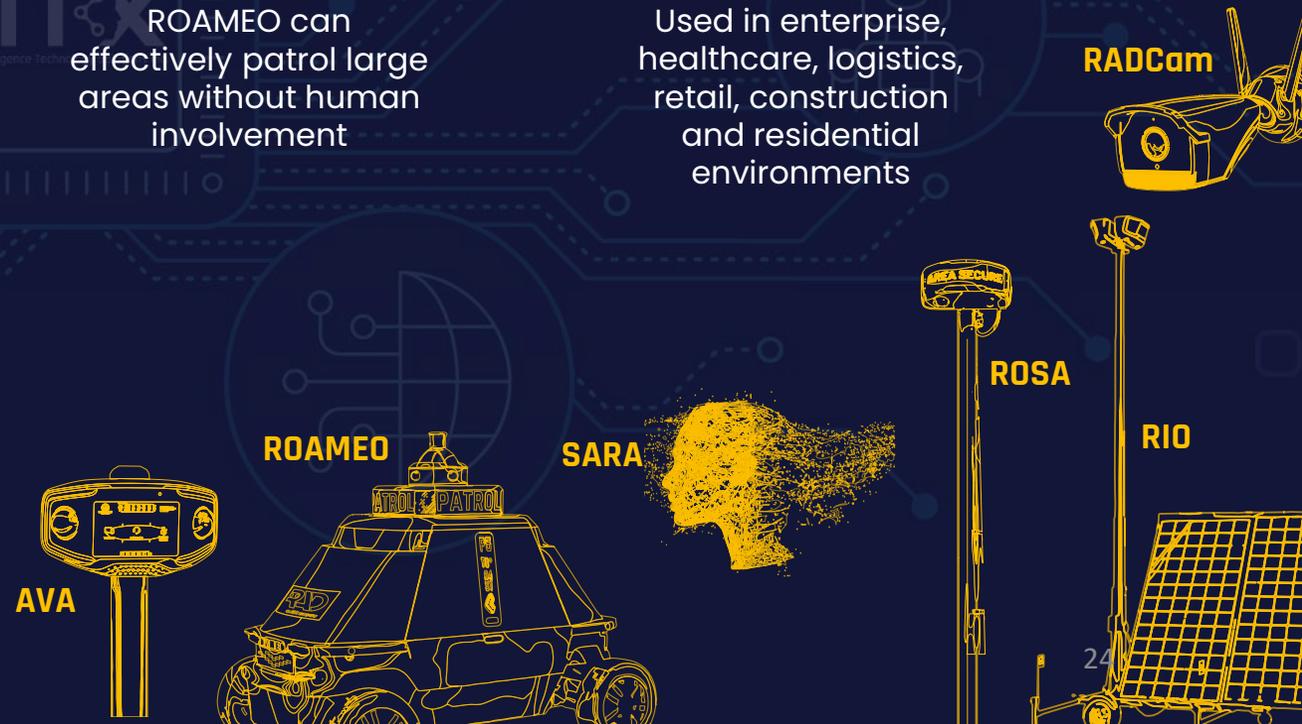
Autonomous Mobility

ROAMEO can effectively patrol large areas without human involvement

Deployments at Scale

Used in enterprise, healthcare, logistics, retail, construction and residential environments

AITX is not theorizing what security could be — it is delivering what others have not.



Financial Performance

Triple-Digit **Growth**. Operational **Leverage**. Recurring **Momentum**.

FY 2025
Revenue

\$6.13M

+275% vs FY 2024 (\$2.23M)

Recurring Monthly
Revenue Approaching

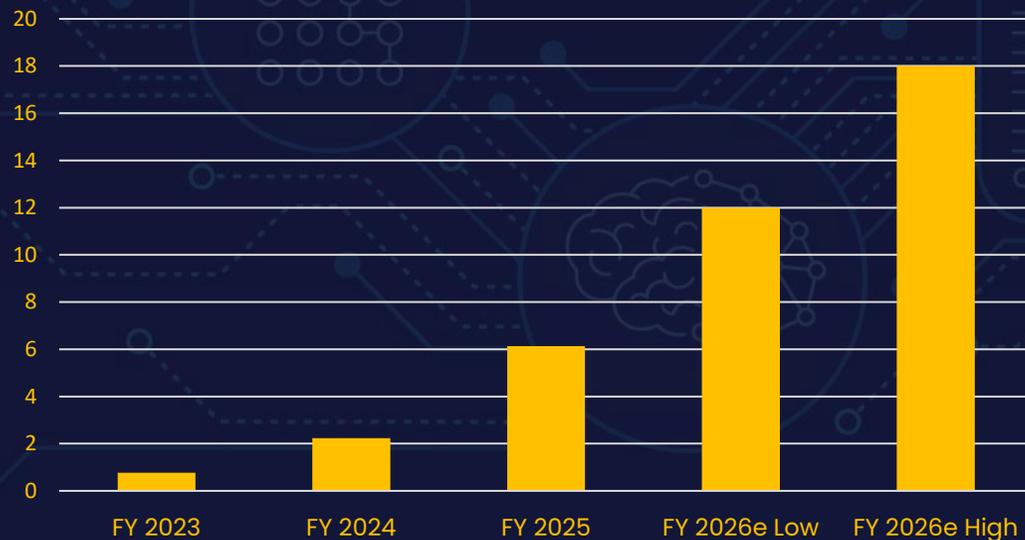
\$1M

Subscription-based and growing

SARA, the Company's
Agentic AI

**A Massive Market
Opportunity**

Revenue (\$M), Actual & Projected



Growth driven by SARA, ROAMEO, RIO and ROSA



Strong device retention and subscription layers



Vertical Integration protects margin and scale



Positive Operational Cash Flow anticipated in FY 2027

Leadership Team

Execution-Focused, Mission-Aligned, Results-Driven



Steve Reinharz

Founder, CEO & CTO of AITX and all RAD Subsidiaries

Steve Reinharz is the founder and driving force behind Artificial Intelligence Technology Solutions and its four subsidiaries. With over two decades of experience at the intersection of robotics, AI, and security, he has led the development of technologies that are redefining how organizations protect people and property. Steve has guided AITX from concept to commercialization, building one of the most dynamic portfolios of autonomous security solutions in the industry.



Anthony Brenz
Chief Financial Officer

Anthony Brenz brings a wealth of financial expertise to AITX, backed by experience managing financial operations for public companies in industries including aerospace, automotive, and defense. He has overseen financial performance for companies with revenues exceeding \$200 million. As a CPA, Anthony provides leadership in financial reporting, capital planning, and long-term fiscal strategy. At AITX, he is focused on aligning financial operations with the Company's roadmap to profitability and an intended uplisting to NASDAQ by 2028.



Tony Taylor
Chief Operating Officer, RAD-G

Tony Taylor provides hands-on leadership across operations, production, software, and engineering. He ensures high standards in client implementation and support while contributing to hardware improvements and new product planning. Tony also plays a critical role in shaping software features and priorities through ongoing validation and client feedback.



Troy McCanna
Chief Security Officer & Senior Vice President of Revenue Operations

Troy McCanna brings deep law enforcement and security experience from his career as an FBI Agent and Multi-Jurisdictional Task Force Coordinator. At RAD-I, Troy ensures solutions meet real-world operational needs. He also leads the Company's revenue operations with a focus on results and execution, driving sales growth and partner performance.



Sheldon Reinhart
Chief Financial Strategy Officer

Sheldon Reinhart is a seasoned financial executive with over 30 years of experience in both private and public sectors. As a CPA (Canada), he brings extensive expertise in financial reporting for public and private companies. Since joining AITX in 2022, Sheldon has been instrumental in shaping the Company's financial strategy, focusing on achieving full operational profitability, reducing debt, and preparing for an eventual uplisting to NASDAQ. His leadership ensures that AITX's financial planning supports its strategic growth objectives.



Doug Clemons
Chief Marketing Officer

Doug Clemons joined AITX in 2020 and leads marketing strategy across the Company and its subsidiaries. He focuses on increasing visibility, engagement, and lead generation while shaping how the Company and its innovations are perceived by clients, investors, and media. Doug's strategic approach to branding and outreach has supported AITX's expanding presence across both enterprise and consumer markets.

Leadership Team (continued)

Operational Experts Driving Product, Engineering, and Client Delivery



Thomas Joseph

Vice President of Software Development, RAD-I

Thomas Joseph brings full-stack software expertise across multiple languages and cloud platforms. He manages development teams, technology selection, and product performance. With a background as both a developer and leader, Thomas ensures that AITX's software solutions meet technical and business requirements.



Luke Ross

Executive Vice President, RAD-I

Luke Ross oversees product flow, operational readiness, and manufacturing consistency. He supports installation and service operations while helping engineering simplify and improve product design. Luke also leads cost reduction efforts across production, shipping, and deployment.



Steve Danelon

President, RAD-R

Steve Danelon brings over 30 years of experience in the security industry to his role as President of RAD-R. His career includes 22 years of leadership at Allied Universal, where he oversaw Canadian sales and operations. Afterward, he founded Fortress Solutions, a boutique residential security company. Steve's decision to join RAD-R was influenced by his firsthand experience with AITX's technology, particularly RADCam, which he views as transformative for the residential security market. His leadership is expected to drive RAD-R's growth in delivering innovative, AI-powered residential security solutions.

Company Resources

Integrated, Scalable, and Built for Long-Term Growth

AITX operates with approximately **120 team members** across **three global centers of excellence**, each focused on a core pillar of the Company's innovation and delivery strategy.

Manufacturing and Operations are centralized at the 30,000 square-foot RAD Excellence Center (aka **The REX**) in **Detroit, Michigan**. This facility supports fabrication, device assembly, testing, quality control, and outbound logistics. The Detroit site also houses key functions such as operations, customer support, training, service and administration.

Research and Development

is based in **Waterloo, Ontario**, where engineers, designers, and product architects develop the core technologies that power RAD's ecosystem. This includes software development, AI models, including SARA, hardware design, PCB creation, firmware, and system architecture.

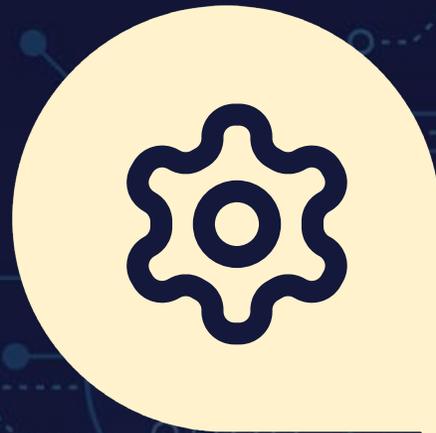
Supplemental Staff

support is provided by the Company's team in **Sri Lanka**. This team is part of the global team for full-stack user interface design, back-end infrastructure and engineering.

While growth has been rapid, the Company remains disciplined in managing costs. Headcount, capital expenses, and resource allocation are reviewed closely to ensure efficiency and scalability. AITX is building for long-term success, balancing innovation and expansion with financial responsibility.

Company Highlights

Built for **Growth**. Backed by **Momentum**. Positioned to **Lead**.



Vertically Integrated Development

In-house control of hardware, software, AI, and innovation cycles

Recurring Revenue Engine

Subscription model scaling across enterprise and residential deployments



Accelerating Revenue Growth

Two consecutive years of triple-digit gains with strong FY 2027 forecast

Proven, Deployed Technology

ROSA, RIO, AVA, ROAMEO, TOM, RADCam & SARA live in-market



NASDAQ Uplisting Strategy by 2028

Disciplined long-term plan with expanding market validation

AITX isn't chasing hype.

It's building the future of security with results, scale, and conviction.

Conclusion

Built on **Vision**. Proven Through **Execution**.

AITX isn't waiting for the AI revolution, it's building it.

With **exponential revenue**, real **deployments**, and **relentless** drive, this Company is **delivering**.

From mobile **robots** to voice-interactive **surveillance**, AITX is **redefining** what security looks like.

Investors have the opportunity to join a Company at the forefront of AI-driven automation, with a clear path to profitability and an eye on NASDAQ.

Thank You

For your time, attention, and interest in AITX

We invite you to follow our progress and be part of the future of AI-driven security.



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