

HOW MUCH IS ACTUALLY IN YOUR WALLET?

America Is Getting
Wealthier on Paper.
That Does Not Mean
Americans Feel Richer.

THREE ECONOMIES.
ONE AMERICA.
VERY DIFFERENT REALITIES.

EARN

SAVE

INVEST

PROTECT

BUILD

TRANSFER

A MORE
SECURE
TOMORROWGROCERY
\$156.24

UTILITY BILL

INSURANCE
Your Coverage Matters

HOUSING COSTS

U.S. HOUSEHOLD & NONPROFIT
NET WORTH (Q2 2026)

\$195.9T

▲ +\$12.8T
INCREASE FROM Q1 2026EQUITIES
+\$10.7TREAL ESTATE
+\$1.13TOTHER ASSETS
+\$1.0T

HIGHER MARKETS.
HIGHER PRICES.
HARDER CHOICES.
A MORE COMPLEX AMERICA.

*The numbers tell
one story. Your wallet
tells another.*

AMERICA JUST GOT \$12.8 TRILLION RICHER. DID YOU?

U.S. household and nonprofit net worth rose to \$195.9 trillion in Q2 2026, driven mainly by higher equity values.

National wealth is not household cash flow. The numbers look extraordinary — but they do not land in every wallet.

A WEALTHIER COUNTRY
IS NOT THE SAME AS A MORE
FINANCIALLY SECURE HOUSEHOLD.

A
MORE
SECURE
TOMORROW
IS A
BRIGHTER
AMERICA

PLAN
SAVE
BUILD
FREEDOM

Bills
Groceries
Rent
Insurance
Student Loan
Retirement?

U.S. HOUSEHOLD & NONPROFIT
NET WORTH (Q2 2026)

\$195.9T

▲ + \$12.8T
INCREASE FROM Q1 2026

CORPORATE EQUITIES
+ \$10.7T

REAL ESTATE
+ \$1.13T

OTHER ASSETS
+ \$1.0T

HIGHER MARKETS.
HIGHER VALUES.
A MORE COMPLEX AMERICA.

*The national balance
sheet may be growing.
Your wallet tells
another story.*

INVEST
OWN
PROTECT
GROW
TRANSFER

INCOME IS NOT WEALTH.

A higher salary does not automatically mean a more secure future.

Income is what you earn.
Wealth is what you keep,
grow and own.

LABOUR PAYS TODAY.
OWNERSHIP COMPOUNDS
TOMORROW.

BUDGETING

INVESTING

REAL ASSETS

RETIREMENT

GENERATIONAL WEALTH

DISCIPLINE
BUILDS
FREEDOM

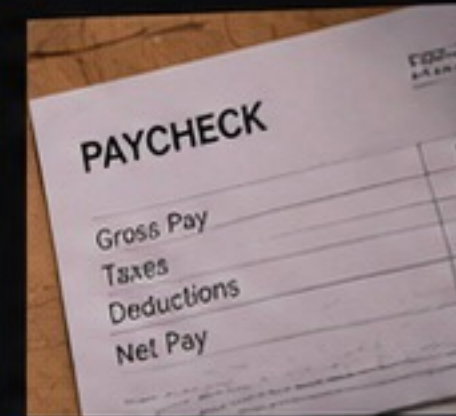
Plan
Save
Invest
Build
Freedom

A
MORE
SECURE
TOMORROW

INCOME

= **FLOW**

What you earn.



WORK
SKILLS
TIME
EFFORT



HIGHER
COSTS
ERODE
PURCHASING
POWER

INCOME KEEPS LIFE GOING.
IT CAN DISAPPEAR.

WEALTH

= **POSITION**

What you own.



INVESTMENTS
BUSINESSES
REAL ESTATE
RETIREMENT
OTHER ASSETS



APPRECIATION
INCOME
EQUITY
OPTIONALITY



WEALTH
CREATES
CHOICES
ACROSS
GENERATIONS

WEALTH CAN COMPOUND.
IT CAN OUTLIVE YOU.

THE
WAGE ECONOMY

WHAT YOU EARN.

THE ECONOMY
YOU EXPERIENCE
DEPENDS ON
WHAT YOU OWN.

Three economies.
One country.
Very different realities.

Wages pay the bills.
Prices take more of them.
Ownership can make
your money work
while you sleep.

THE WEALTH DIVIDE
IS ALSO AN
OWNERSHIP DIVIDE.

JOBS
WAGES
SKILLS
OPPORTUNITY
STABILITY

INCOME
INFLATION
INVESTING
REAL ESTATE
WEALTH
GENERATIONS

A MORE
INTELLIGENT
TOMORROW.

Earn.
Keep.
Own.
Grow.
Transfer.

DIFFERENT
REALITIES.
A SHARED
TOMORROW.

THE
COST ECONOMY

WHAT LIFE REQUIRES.

FOOD	▲ - 4.1%
HOUSING	▲ - 4.8%
ENERGY	▲ - 6.2%
HEALTH CARE	▲ - 5.9%
INSURANCE	▲ - 7.1%
TRANSPORT	▲ - 4.3%
CHILDCARE	▲ - 5.6%
DEBT	▲ - 4.9%

THE
ASSET ECONOMYWHAT YOUR OWNERSHIP DOES
WHILE YOU SLEEP.

INVESTMENTS ▲
REAL ESTATE ▲
BUSINESSES ▲
RETIREMENT ▲
DIVIDENDS ▲
CAPITAL GAINS ▲

WHO BENEFITS FROM VOLATILITY?

The same economic storm can be a crisis for some and an opportunity for others.

Volatility exposes vulnerabilities — but it also creates openings. The difference is often liquidity, leverage and time.

**SAME UNCERTAINTY.
DIFFERENT BALANCE SHEETS.
DIFFERENT FUTURES.**

MARKET VOLATILITY

S&P 500	▼ -4.2%
NASDAQ	▼ -5.1%
10Y YIELD	▲ +0.6%
OIL	▲ +3.8%
MORTGAGE RATES	▲ +0.7%

UNCERTAINTY
CREATES RISK.
AND OPPORTUNITY.

LIQUIDITY
CREATES
OPTIONS.

- ✓ CASH RESERVES
- ✓ DIVERSIFIED PORTFOLIO
- ✓ INCOME ASSETS
- ✓ LONG-TERM PERSPECTIVE

HIGHER
RATES.
HARDER
CHOICES.

PAST DUE

CREDIT CARD
AUTO LOAN
STUDENT LOAN
MEDICAL BILL
UTILITY BILL

DISCIPLINE

LIQUIDITY

OPPORTUNITY

GENERATIONAL WEALTH

VOLATILITY
CREATES
OPPORTUNITY
FOR THE PREPARED.

"UNCERTAINTY
REWARDS PREPARATION,
NOT PREDICTION."

THE 1% ARE NOT A SINGLE PERMANENT CLUB.

Many move in and out of the top 1% of income. Wealth is more concentrated — and far more persistent.

INCOME MOVES.
ASSETS ACCUMULATE.
DO NOT CONFUSE
THE TWO.

ANNUAL INCOME TOP 1%

ONE-THIRD LEAVE AFTER 1 YEAR



33%

LEAVE
AFTER 1 YEAR

TWO-THIRDS LEAVE AFTER 10 YEARS



67%

LEAVE
AFTER 10 YEARS

SOURCE: FEDERAL RESERVE RESEARCH
SPLINTER & LARRIMORE (2026)

WEALTH IS FAR MORE CONCENTRATED

CORPORATE EQUITIES & MUTUAL FUND SHARES
(2026:Q1)



SOURCE: FEDERAL RESERVE
DISTRIBUTIONAL FINANCIAL ACCOUNTS (2026:Q1)

OPPORTUNITY
MOVES PEOPLE
PREPARATION
KEEPS THEM THERE

INCOME
OPPORTUNITY
OWNERSHIP
RESILIENCE
GENERATIONS

DIFFERENT JOURNEYS.
SAME AMERICA.
A MORE INFORMED
TOMORROW.

BUILD
OWN
PRESERVE
TRANSFER

WHAT SHOULD ORDINARY HOUSEHOLDS ACTUALLY DO WITH THIS INFORMATION?

Not stock picking.
Financial architecture.

Practical steps today
for a more secure tomorrow.

A STRONGER WALLET
BUILDS A MORE RESILIENT
LIFE — AND A BRIGHTER
NEXT GENERATION.

EMERGENCY FUND

PAY DOWN DEBT

INVEST WISELY

PROTECT WHAT MATTERS

BUILD SKILLS

PLAN TOMORROW

FINANCIAL PLAN
A MORE SECURE TOMORROW.

DISCIPLINE
CREATES
FREEDOM



1. EMERGENCY LIQUIDITY
Be prepared for the unexpected.



2. DEBT STRUCTURE
Know what you owe and why.



3. RETIREMENT OWNERSHIP
Turn today's income into tomorrow's freedom.



4. DIVERSIFIED ASSETS
Participate in long-term growth.



5. INSURANCE
Protect your people and progress.



6. HUMAN CAPITAL
Invest in skills, health and opportunity.



7. TRANSFER
Leave more options for the next generation.

THE WALLET TEST™

EARN | KEEP | OWE | OWN | PROTECT | GROW | TRANSFER