

JAMES VINCENT

Speaker Rider



Overview

This rider outlines technical requirements, logistics, and commercial terms to support a smooth, professional event experience. Quick Reference:

- Delivery: Keynote Speaker | Interviewer | Event Host
- Formats: In-person and virtual
- Typical audiences: Conferences, leadership teams, internal events

In-Person Events: Audio & Visual Requirements

James' sessions are content-led and connection-driven. Clear audio, visibility, and a well-set stage or speaker area are key to delivery quality.

Required

- Wireless lapel or headset microphone
- Large screen or projection suitable for room size
- Slide clicker

Preferred (where available)

- Next-slide monitor
- Bar stool (particularly useful for Q&A, workshops or conversational segments)
- Ability to play embedded video

Room Setup & Delivery

James adapts well to different environments. All sessions are tailored to the audience, context, and objectives, with outcomes agreed in advance.

Common formats

- Theatre style
- Cabaret
- Herringbone

Requirements

- Clear sightlines
- Defined speaking area
- Good lighting on stage or speaking area

Workshops & Extended Sessions

For half-day and full-day workshops, the following are recommended to support interaction and learning:

- For rooms of >60, lapel mic and roaming mics for the audience
- Flip chart with pens
- Space for small group discussion
- Audio system / speaker for music

Virtual / Online Events: Delivery Requirements

James delivers virtual keynotes and workshops from his professional studio, ensuring high production quality, sound, lighting, and visual clarity.

All virtual sessions are designed to be interactive, focused, and outcome-driven, not passive broadcasts.

Platform

- Zoom, Microsoft Teams, or equivalent enterprise platform
- Host permissions to allow screen sharing and audience interaction

Audience Interaction

- Ability for participants to unmute for live Q&A (where appropriate)
- Audience chat enabled
- Moderated Q&A or chat support recommended for larger groups

Delivery

- Stable internet connection on the client side
- Clear joining instructions shared with participants in advance

Recording & Content Usage

- Recording of sessions (audio or video) must be agreed in advance
- Recording availability may incur an additional fee, depending on intended use
- Internal viewing, replay, or distribution rights are agreed on a case-by-case basis
- No external distribution, resale, or public posting without written consent

This ensures clarity, protects content quality, and aligns expectations for both parties.

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Commercial Overview



James works with a limited number of organisations each year to ensure quality, depth, and impact.

- Fees are agreed in advance and vary by region, event type, and scope
- Additional sessions, workshops, interviewing, or hosting are priced separately
- All fees exclude travel and accommodation unless otherwise agreed

Indicative Fee Overview

(Guidance only – final fees confirmed following a short briefing conversation)

In-Person Keynotes (30–90 minutes)

Region	Fee Range
UK & Ireland	£8,000 – £15,000
Europe	€10,000 – €18,000
United States	\$15,000 – \$25,000
Middle East (Dubai, Saudi, Qatar)	\$20,000 – \$35,000
Asia-Pacific / Far East	\$18,000 – \$30,000

Workshops & Extended In-Person Engagements

Format	Indicative Pricing
Half-day workshop	+40–60% of keynote fee
Full-day workshop	+80–100% of keynote fee
Multi-session / retained programmes	Quoted separately

Workshops & Extended In-Person Engagements

Format	Fee Range
Virtual Keynote (45–75 mins) – UK / Europe	£4,000 – £7,500
Virtual Keynote (45–75 mins) – International	\$6,000 – \$12,000
Virtual workshops / masterclasses	Typically 50–70% of equivalent in-person fee

Interviewing & Event Hosting

Engagement Type	Pricing Approach
Interviewing / Fireside chats	Quoted based on scope & preparation
Event hosting / MC	Quoted based on duration & role
Combined with keynote	Priced as an integrated engagement