



# Grow with us

**We are a large and diverse team across four global offices.** Many of the team have been with us since we formed in 2018. *It's our mission to train and retain our employees and help them grow.*



## Osborne Partners

Investigate | Evaluate | Communicate

LONDON DUBAI MUMBAI SINGAPORE

# What we do

**We are specialist economists, accountants and experts ready to answer a range of economic and financial questions, most often in the context of large legal disputes.**



It's not just about getting to a valuation number, it's about constructing a watertight case and framework to support that number, refute the arguments of the opposing expert, and explain the complex 'why' in a profoundly digestible way. That's what our three pillars of Investigate, Evaluate, Communicate are all about.

We work on varied and challenging assignments across a wide spectrum of industries and geographies. A quick and fluent grasp of those contexts underpins our work so if you are keen to put your brain to good use, you will!

You will have exposure to some of the most talented and respected lawyers, general counsels and C-suite industry specialists in the world. You'll also have direct and daily contact with our own acclaimed experts who take time to direct and shape matters. As a graduate with us, you'll enjoy solving complex problems and making a meaningful difference to the clients we serve. You'll have the chance to collaborate with, and learn from, a supportive and diverse team – growing with us in your own way – being yourself and giving your best.

**Growth enables fulfilment, opportunities to get qualifications and on the job training but it also means promotion,** which is important too. We are committed to paying people properly and promoting at the right time for you. Being independent means we set our own bars – no waiting for a green light based on a larger and more remote corporate timetable.



# Industry segments

We work with diverse international businesses across a wide spectrum of industries and geographies.



# Our three pillars

We apply principles of economics, finance, valuation and accounting to a range of issues in the areas of economic regulation, public policy, commercial strategy and litigation.



# Q&A

**That's enough from us – time to hear about us.  
Eugenio Nanni, who joined us last year, gives us his perspective.**

## **So, what is the job?**

At OP most of the work is damages estimation in legal disputes. These include breaches of contract, shareholder disputes, expropriation of assets, and more. We also do cases regarding the impacts that changes in regulation may have on companies.

We are independent expert analysts, engaged by the lawyers representing the parties involved on either side of a legal dispute.

## **What is the best thing about it?**

I feel like I'm making an impact. The point of this profession is to make sure that legal proceedings are running the way they should be. Having an entire industry dedicated to calculating "the number" in a legal process ensures that companies, governments, and other entities are held accountable in a quantifiable and consistent way. I'm also constantly learning and progressing. And – there's variety too. In just over a year working here, I've worked on projects in diverse industries: automotives, infrastructure, oil and gas, food and drink, healthcare, and financial services.

## **What do you do on a day to day basis?**

Day to day, this generally involves research, modelling, and presenting findings. We use analyst reports, academic papers, news articles, and more to inform the direction that our analysis will take. Finally, we will present the results, often in presentations to the client over the course of the project, then our typical final product will be a report that we submit to the courts. Later phases of a project may involve a partner testifying in court as an expert witness. In this case, we may also spend some time preparing the partner for the questions they may face from lawyers on both sides of the proceedings.

## **How is promotion handled?**

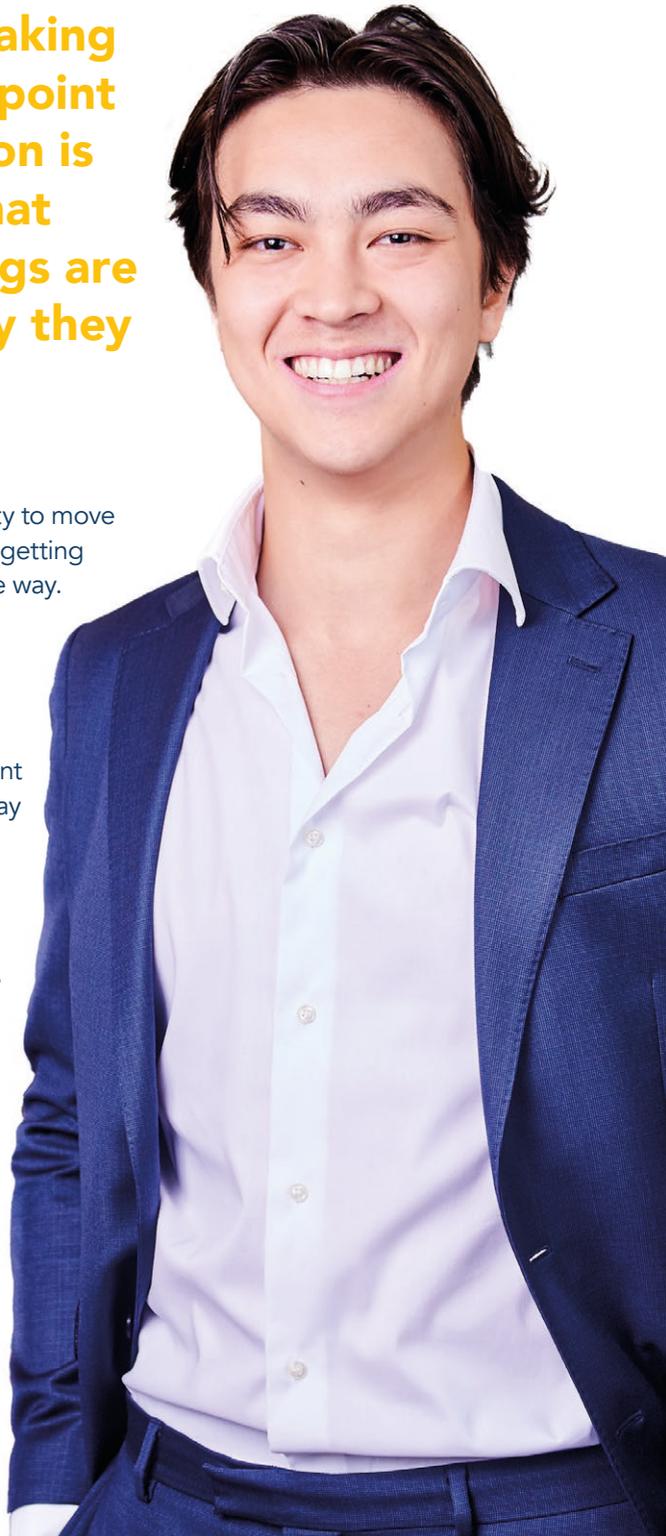
Since we're a growing company, there is a lot of opportunity to challenge yourself and take on responsibility quickly and get exposure to senior colleagues. I, myself, had already done work on three different live cases in my first two weeks, and within two months, had taken on a significant responsibility on a particular project that meant I was speaking to partners and/or clients a couple of times per week.

**“I feel like I’m making an impact. The point of this profession is to make sure that legal proceedings are running the way they should be.”**

There is also plenty of opportunity to move up, proving your capabilities and getting feedback and guidance along the way.

### **Which OP perk have you appreciated the most?**

I like the remote work arrangement that we have here. We get Monday and Friday as optional work from home days which gives nice flexibility. This year we even got the entire month of August as optional remote working so quite a few people went abroad or went home to stay with family. I know others have enjoyed getting their CFA and also being able to travel for some events or to see experts in action at hearings – it must be good to see what you’ve been involved in over a case being tested out in real time.



# Keen to learn more?

You can find everyone's contact details on the website. We are happy to be contacted directly but our [recruitment@osbornes.com](mailto:recruitment@osbornes.com) address can give specifics about the process of application.

We have five rounds of recruitment:



1 CV and cover letter sifting



2 Online testing – numerical reasoning and verbal reasoning



3 A timed case study round



4 A team interview with a few of our consultants



5 A final interview with a director or partner

## Osborne Partners

Investigate | Evaluate | Communicate

LONDON DUBAI MUMBAI SINGAPORE

OSBORNES.COM