

Volvo Cars Ireland

Account manager - Liam Tallis

liam.tallis@iguzzini.com / +44 7879 047159

iGuzzini

WE LIGHT

Busy cities, quiet entry ways, museum halls, iconic monuments, great works of art, extraordinary architectural structures, historic buildings, and remarkable living and working spaces around the world.

We light the future. Creating environments that are inspiring, safe, smart, revolutionary, creative and feel like home.

Our vision is **SOCIAL INNOVATION**.
Creating more habitable, sustainable, awe-inspiring spaces for people everywhere.

We are **iGuzzini**

We create **LIGHT THAT MOVES**.
Light that moves spaces. Light that moves culture. Light that moves ideas. Light that moves people. Light that moves us forward.

OUR VALUES ARE

**Imagination | Beauty |
Openness | Humanity |
Integrity**

WE ARE DRIVEN BY

**Sustainability |
Connectivity | Culture |
Innovation**

1180

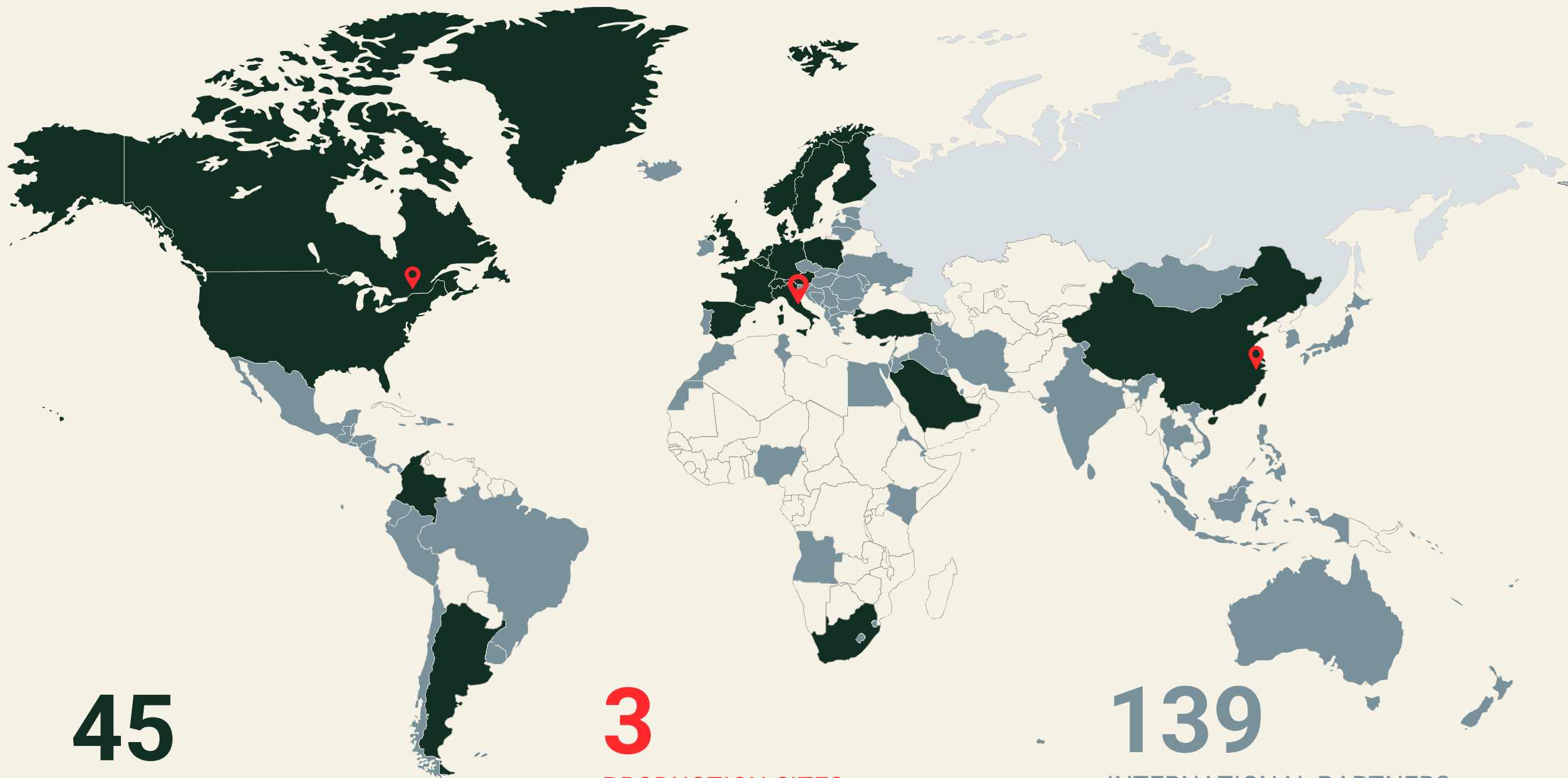
EMPLOYEES

65

NATIONALITIES

Algeria, Argentina, Austria, Belgium, Brazil, Cambodia, Cameroon, Canada, China, Colombia, Congo, The Côte d'Ivoire, Croatia, Denmark, Dominican Republic, Estonia, Finland, France, Georgia, Germany, Ghana, Greece, Haiti, Hong Kong, Hungary, India, Iran, Islamic Republic, Italy, Japan, Jordan, Korea, Lebanon, Mauritius, Mexico, Morocco, Netherlands, Norway, Peru, Philippines, Poland, Portugal, Qatar, Romania, Russian Federation, Singapore, Spain, Sweden, Switzerland, Syrian Arab Republic, Tunisia, Turkey, Ukraine, United Kingdom, United States, Uruguay, Venezuela, Vietnam.





45

iGuzzini OFFICES

3

PRODUCTION SITES

139

INTERNATIONAL PARTNERS

iGuzzini in the UK and Republic of Ireland

Large enough to trust – the local representatives of a global business founded in 1959, employing 1180 people across 45 offices, turning over 220m EUR annually.

Small enough to care – the UK & Ireland team is 40 strong yet with 416 years of experience, a 10.1 year average tenure amongst staff locally. It's a similar story in all of our subsidiaries and is critical in managing repeat business accounts - people stay at iGuzzini.



Servicing the Volvo Ireland account

The account will be managed from our UK&I office in Guildford, Surrey.

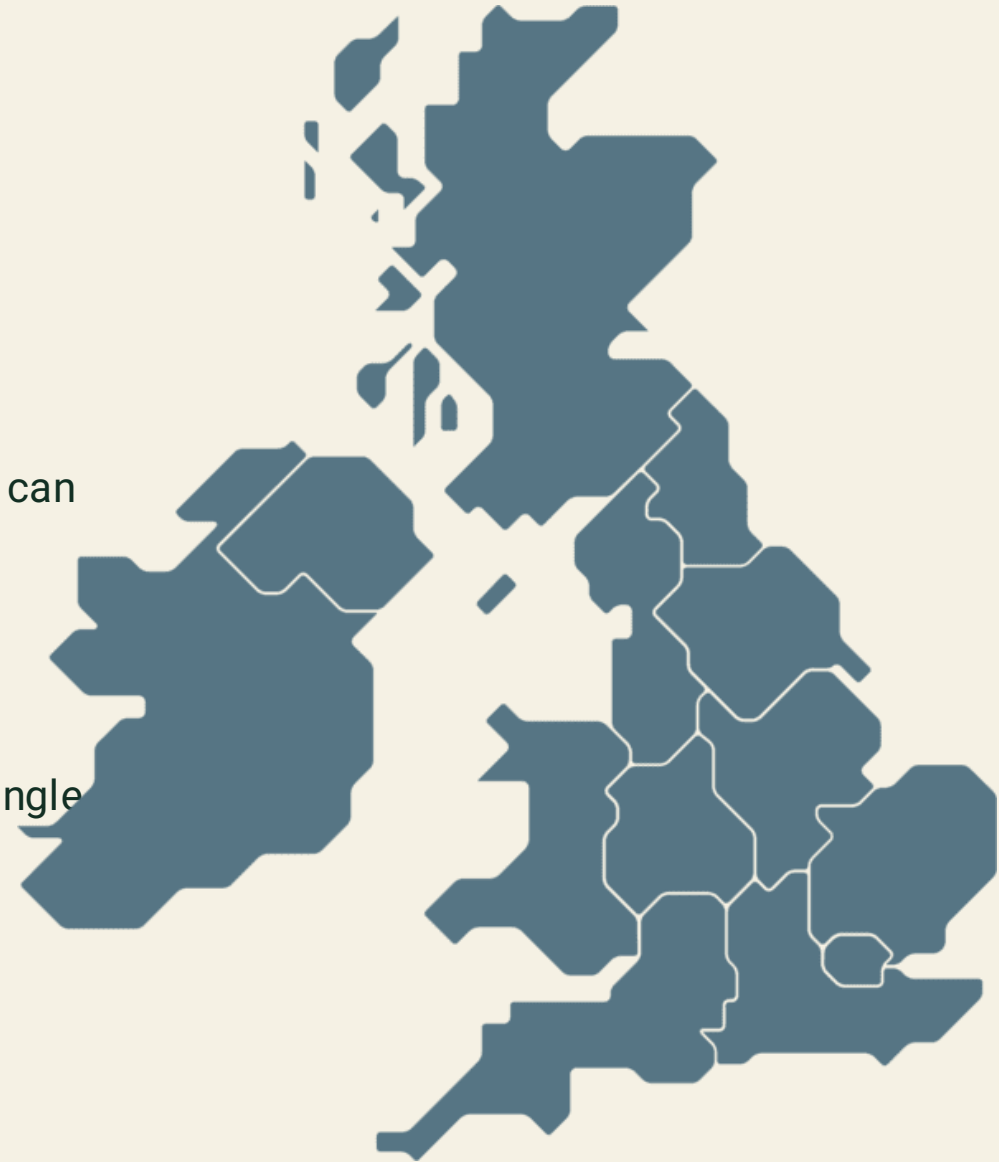
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From receipt of drawings, a complementary lighting design and quotation can be issued, in line with the principles of the Volvo Ireland lighting strategy.

Orders will be managed by the UK&I team but can be placed directly with iGuzzini HQ in Italy and shipped directly to Ireland, keeping goods in the single market for customs and tax purposes.

Aftersales and local support in the ROI is available through our partner Archilux who can act on the instruction of iGuzzini UK&I if required.



Our lighting department is well equipped to fully interpret your brief, creating a lighting scheme that both influences and supports your ideas.

Our technical team will provide you with a detailed specification, we can look at energy consumption, light level calculations and most importantly the feel of the space - they will make sure that your product is accent lit, ensuring light is not wasted on non important surfaces, walkways etc.

Lighting is a major investment so we need to make sure that every luminaire is achieving a task. We will always work with the installing contractor to ensure the lighting concept can be realised in line with expectations.



Your iGuzzini Journey

Our comprehensive range of products are able to provide solutions for all retail challenges - integrated, ambient, accent, wayfinding, signage, as well as, externals, car parks, facades etc - whatever the requirement, we will have the right product for you.

Our internal Project Coordination team offers a vital link between the factory, warehouse & contractor to ensure that production, stock holding & delivery to site are seamless from manufacture through to installation. Communication is critical. The more we know about the roll out & project delivery programme, the more efficiently we can plan manufacture & stock holding. This way we can manage distribution timescales, no matter what the size or how intricate your roll out programme is, ensuring next day delivery as standard.

We offer a comprehensive 5 year warranty.

Our depth of experience

iGuzzini have supported the retail market as a specialist provider of lighting for more than 30 years, supplying millions of light fittings and expert level support, pre and post sales with a high level of customer retention and repeat business.

Subsidiary offices and Partners around the globe ensure we can offer local support and distribution from local people in the local language. Something that is often overlooked in terms of its importance.

With dedicated technical and sales teams, we consider ourselves to be one of the most trusted manufacturers in the retail lighting market. A small selection of our clients is shown on the next slide

Proud to Partner with:



SUSTAINABILITY



Towards the **Zero CO2 Emissions** goal by 2045, supporting the goal of the "European Green Deal" and the UN 2030 Agenda using '**Science Based Targets**'.

- Group emissions reduction of 50% since 2021
- Scope 3 emissions reduced by 30% by 2030
- Scope 1 & 2 emissions reduced by 70% by 2030

IMPACT MITIGATION IN RECANATI (HQ / Factory)

since 2011



18,000 mwh
Energy production



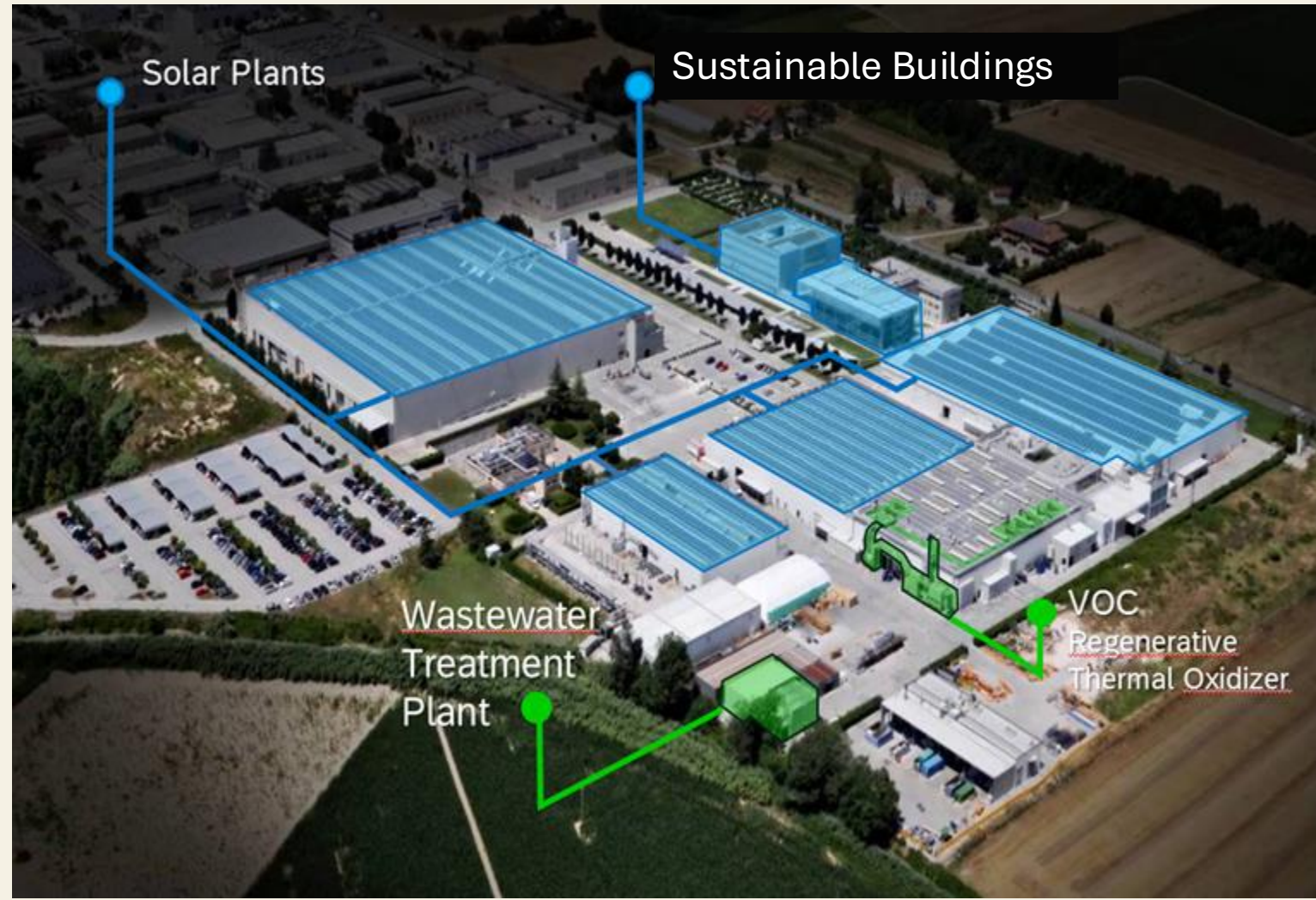
9,500 tons
CO2 saving



1.2 million
equivalent trees



4 million litres
oil avoided



OUR PERFORMANCE

As certified externally

Our sustainability management system has been awarded the **Ecovadis Platinum Medal**:

- **Performance of 21 indicators through 4 themes**
(Environment, Employment and Human Rights, Ethics and Sustainable Procurement)
- **We are among the top 1% of companies** in the electric lighting equipment industry.



75,000+
Companies



160+
Countries



200+
Industries

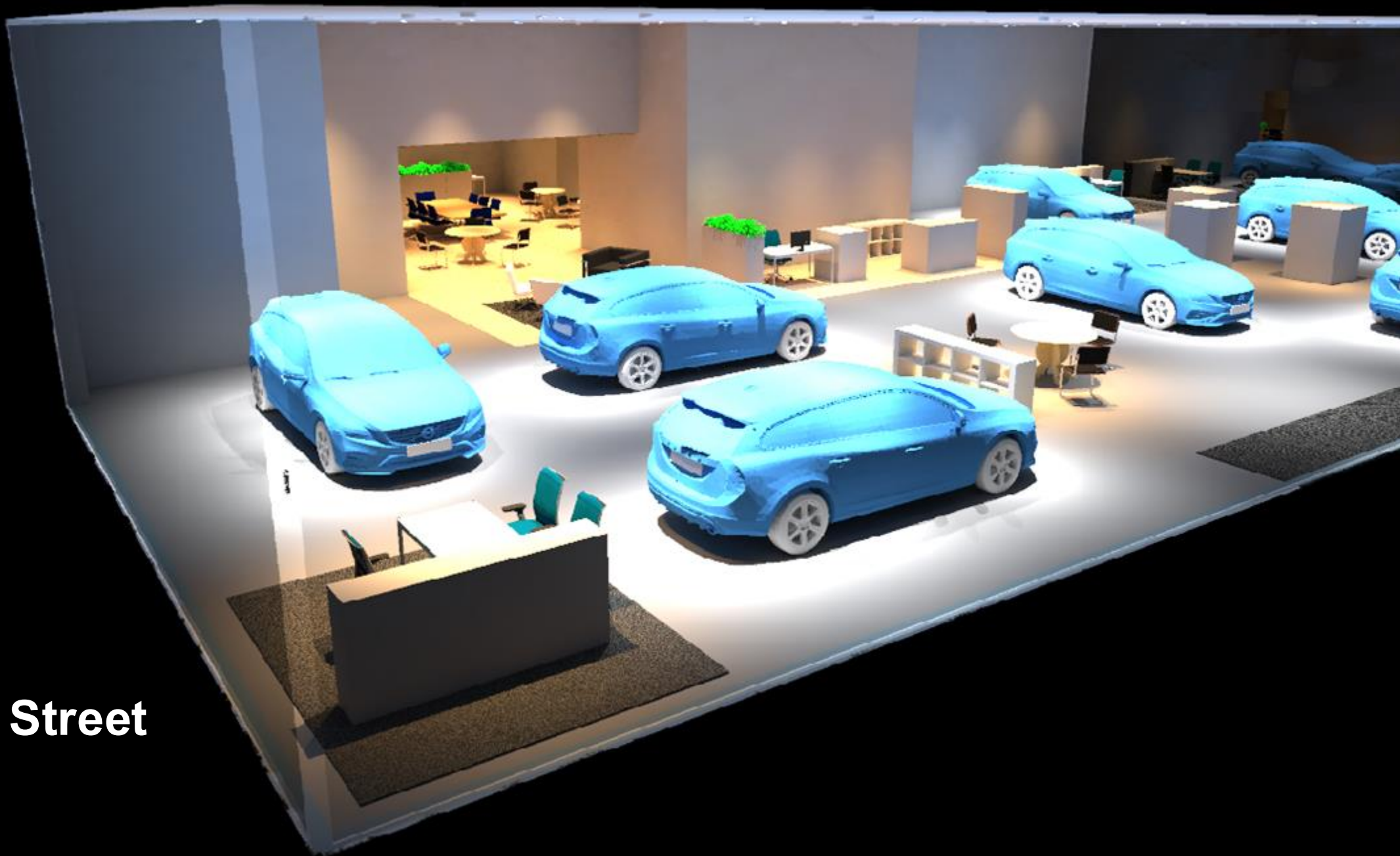
The World's Most Trusted
Business Sustainability Ratings



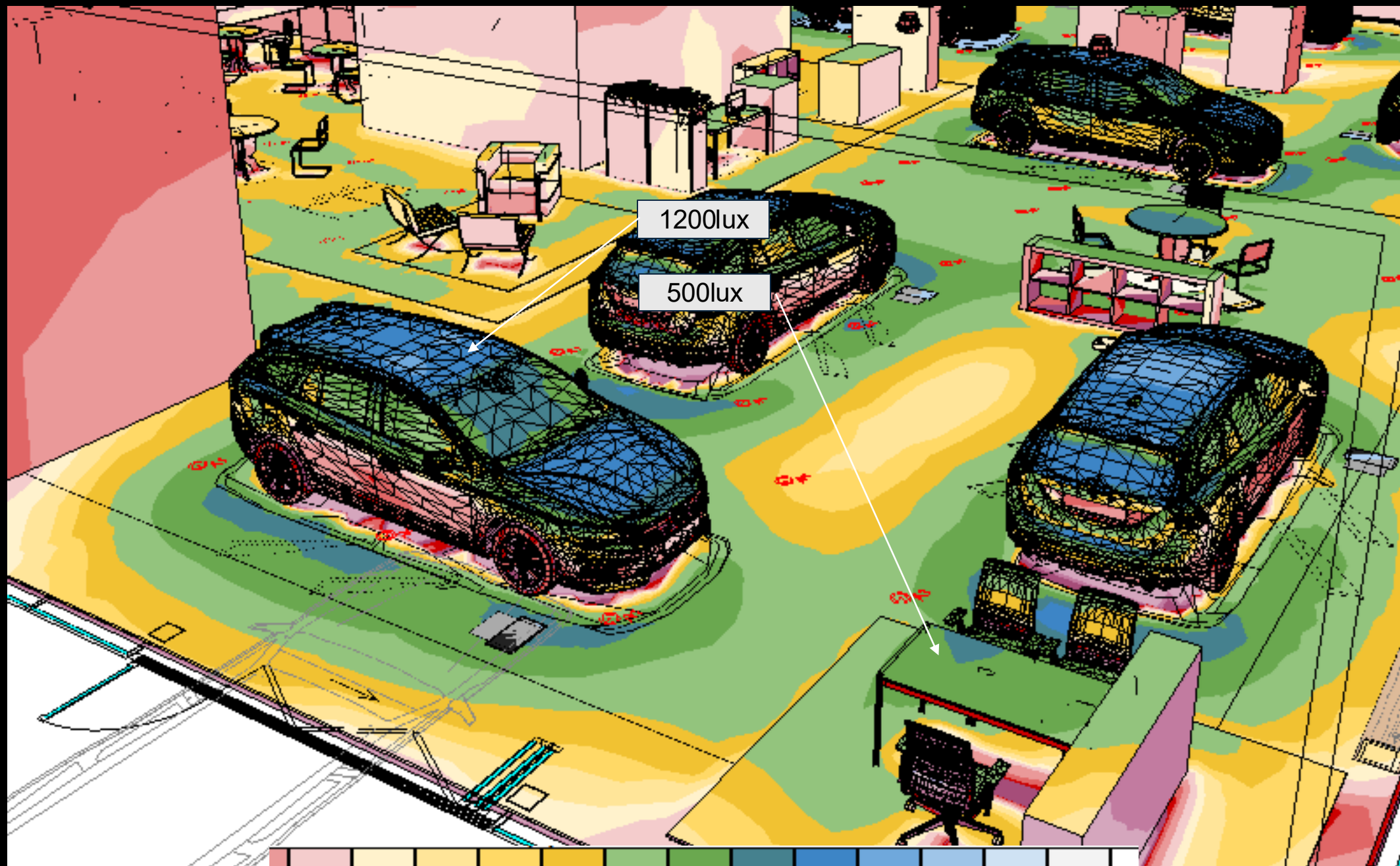
EcoVadis is an international and independent rating agency that assesses Corporate Social Responsibility and sustainable procurement.

Volvo Cars Ireland Lighting Strategy

The Street







1200lux

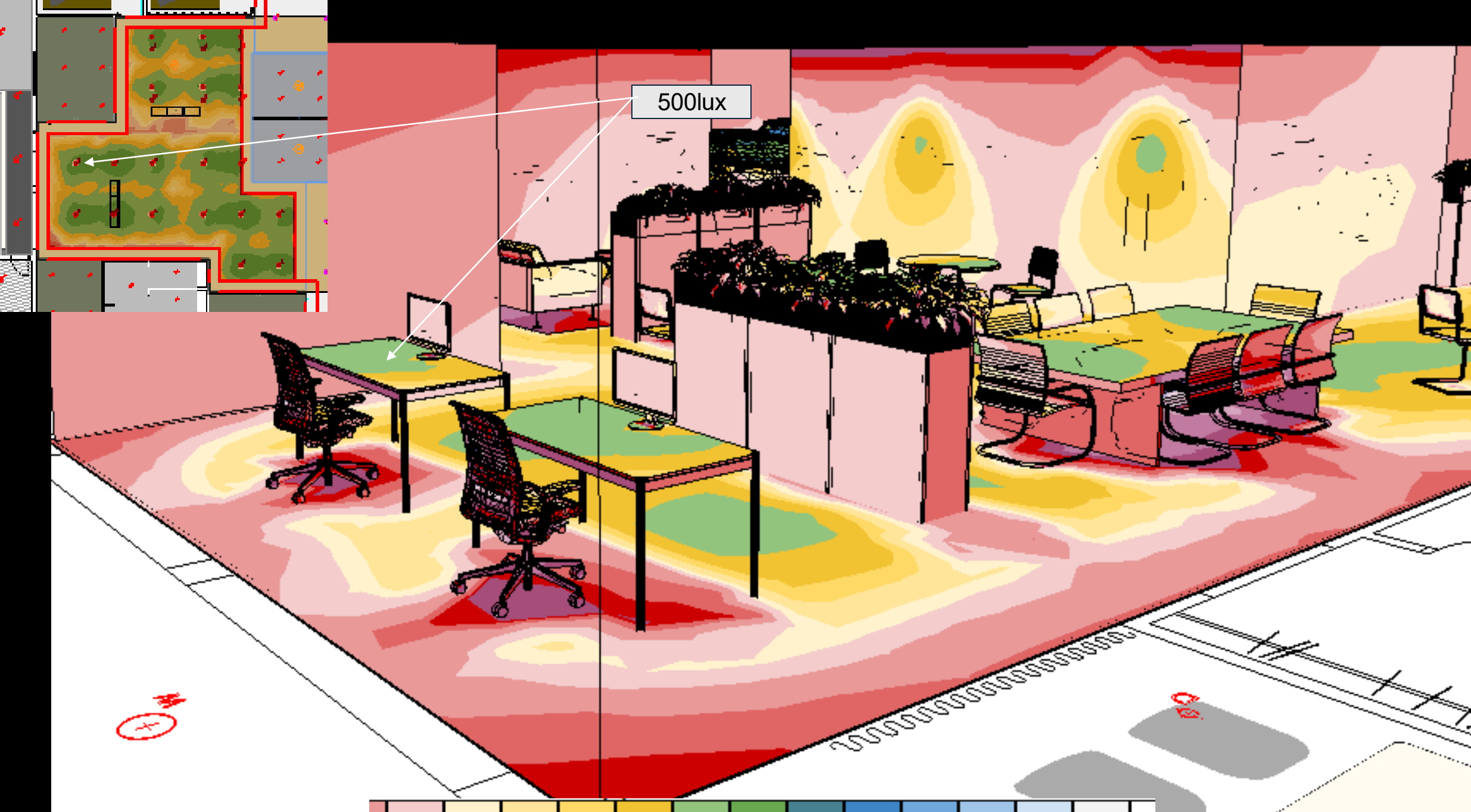
500lux

50 75 100 150 200 300 500 750 1000 1500 2000 3000 5000 7500



The Living Room





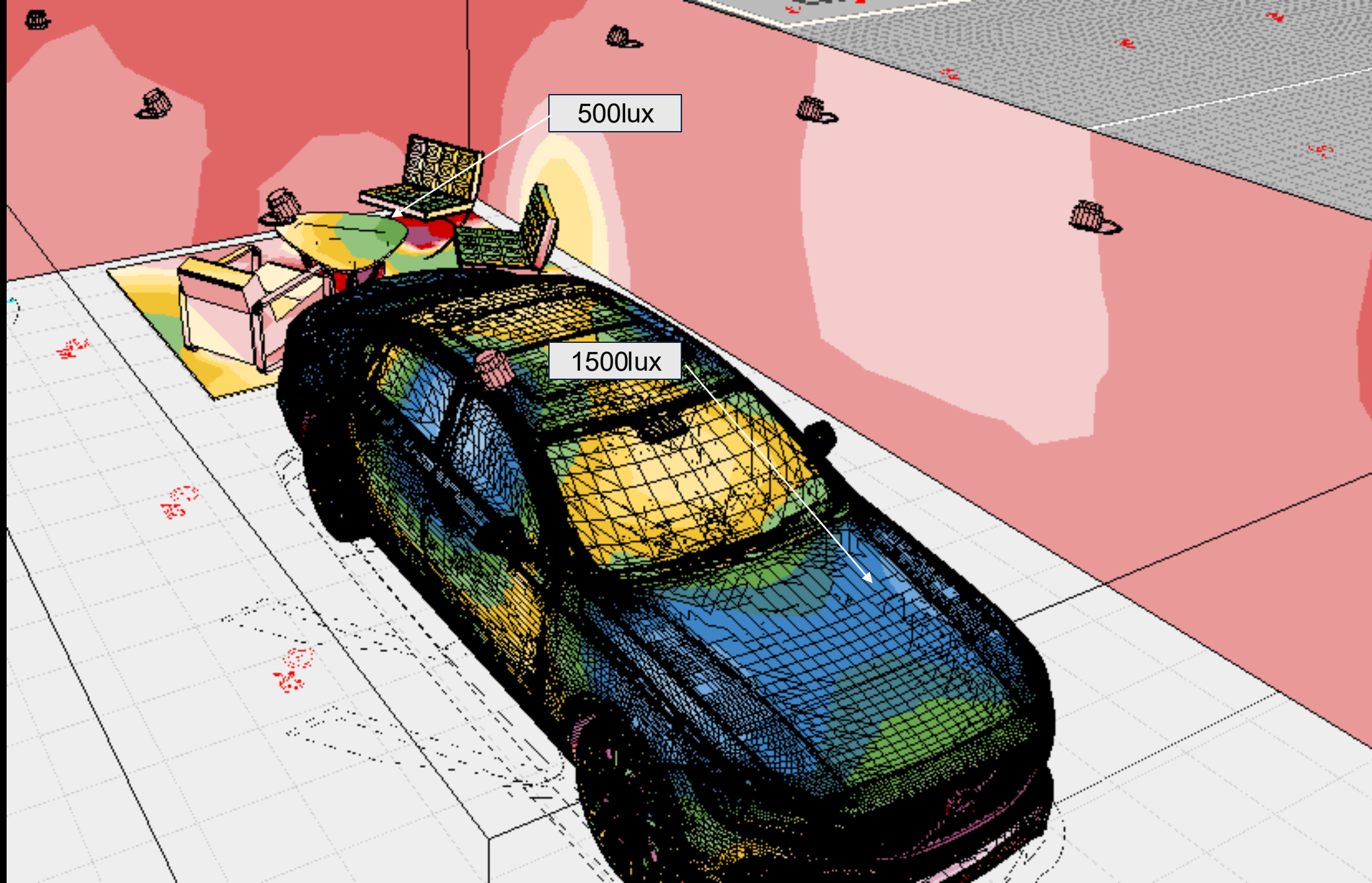
*NOTE: This does not account for pendant lighting, spill lighting from other rooms, or daylight



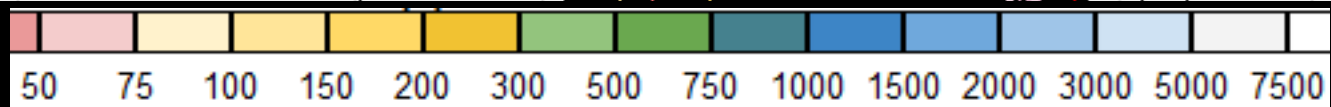
Handover



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WE LOOK FORWARD TO WORKING WITH YOU

Liam Tallis
Business Development Manager,
iGuzzini UK&I
liam.tallis@iguzzini.com
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