



# CLIENT PORTFOLIO

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Provides an overview of key client relationships, major projects, and the value delivered through SummitWorks Solutions' services.



# Introduction

SummitWorks Solutions has built its reputation on delivering measurable business results across a variety of industries. This portfolio highlights a selection of our notable client engagements from the past several years. While this is not a complete list of our clients—due to confidentiality agreements and competitive considerations—it reflects the breadth of our expertise in technology, consulting, and innovation. Each example includes a summary of the client’s business, the challenges they faced, the solutions we provided, and the outcomes achieved.





# NORTHGATE BANK – DIGITAL TRANSFORMATION PROGRAM

**Industry:** Financial Services

**Engagement Duration:** 18 months

**Services Provided:** Core system modernization, AI fraud detection implementation, cloud migration.

## Client Background:

Northgate Bank is a mid-sized regional bank with over 80 branches and a growing digital customer base. They sought to modernize outdated systems to remain competitive against larger national banks.

## Challenges:

- 1 Legacy core banking software with limited scalability.
- 2 Increasing incidents of fraudulent transactions and cyberattacks.
- 3 A need to integrate digital and branch operations seamlessly.



## Our Solution:

- 1 Deployed a modern, cloud-based core banking system to replace legacy infrastructure.
- 2 Integrated AI-driven fraud detection that reduced false positives by 35% while improving detection rates.
- 3 Established secure APIs to enable real-time account updates across mobile, web, and inbranch systems.

## Results:

- *24% reduction in operating costs related to IT infrastructure.*
- *40% improvement in customer transaction speed.*
- *Enhanced customer satisfaction scores and retention rates.*



# EVERGREEN HEALTH SYSTEMS – PATIENT ENGAGEMENT PLATFORM

**Industry:** Healthcare

**Engagement Duration:** 14 months

**Services Provided:** HIPAA-compliant portal development, predictive analytics, user experience design.

## Client Background:

Evergreen Health Systems operates a network of hospitals and clinics across three states. Their leadership sought to improve patient engagement and streamline communication between providers and patients.

## Challenges:

- 1 Disjointed communication channels leading to missed appointments.
- 2 Inconsistent patient access to medical records.
- 3 Limited analytics to forecast patient care needs



## Our Solution:

- 1 Developed a secure, HIPAA-compliant patient engagement portal accessible via mobile and desktop.
- 2 Integrated predictive analytics to help providers anticipate patient needs and allocate resources accordingly.
- 3 Improved the user interface for intuitive navigation and ease of use.

## Results:

- *18% reduction in missed appointments.*
- *22% improvement in patient satisfaction survey scores.*
- *More efficient allocation of clinical resources.*



# COBALT RETAIL GROUP – E-COMMERCE MODERNIZATION

**Industry:** Retail

**Engagement Duration:** 12 months

**Services Provided:** Custom e-commerce development, inventory automation, order fulfillment optimization.

## Client Background:

Cobalt Retail Group operates a chain of specialty retail stores and an online storefront. They sought to modernize their e-commerce platform to improve performance and support future growth.

## Challenges:

- 1 Outdated e-commerce platform with slow load times.
- 2 Manual inventory tracking prone to errors.
- 3 Inefficient order fulfillment processes.



## Our Solution:

- 1 Built a custom, cloud-hosted e-commerce platform with improved load times and mobile responsiveness.
- 2 Automated inventory tracking and restocking alerts.
- 3 Integrated fulfillment software to streamline warehouse operations

## Results:

- *35% increase in online sales within the first six months.*
- *50% reduction in order processing times.*
- *Improved inventory accuracy from 85% to 98%.*





# FROSTTECH MANUFACTURING – IOT PREDICTIVE MAINTENANCE

**Industry:** Manufacturing

**Engagement Duration:** 10 months

**Services Provided:** IoT sensor deployment, predictive analytics, operations training.

## Client Background:

FrostTech Manufacturing produces specialized refrigeration units for commercial clients. They experienced costly downtime due to unplanned equipment failures.

## Challenges:

- 1 Inability to predict equipment failures.
- 2 Reactive maintenance practices leading to higher costs.
- 3 Limited data visibility for operations managers.



## Our Solution:

- 1 Deployed IoT sensors to monitor equipment health in real-time.
- 2 Developed predictive analytics models to forecast maintenance needs.
- 3 Trained operations staff to interpret and act on sensor data.

## Results:

- *27% reduction in unplanned downtime.*
- *20% decrease in annual maintenance costs.*
- *Improved operational efficiency and safety.*



## Conclusion

These engagements demonstrate SummitWorks Solutions' ability to deliver impactful results across multiple industries. Each project leveraged our expertise in technology, data analytics, and process improvement to help clients achieve strategic goals. By fostering strong partnerships and tailoring solutions to each client's unique needs, we continue to build long-term relationships that drive mutual success.





# Thank You

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