

Illumio Managed Security Service Provider Program

Illumio delivers the fastest path to enhancing your cybersecurity stack. Stop attacks from spreading through your clients' digital infrastructure while opening up opportunities for new and recurring revenue.

MSSPs Are Under Pressure

Being a security expert these days is no easy task. Your services are in high demand, but staying one step ahead of the latest cyber threats is challenging.

You are responsible for the continuity of your clients' IT environments in a Zero Trust World. It is not a question of *if* a breach will happen, but only *when*. Your services are the last line of defense before an attack on your client's organization becomes the next headline.

If a breach happens, it can take mere minutes for malware or hackers to spread through a network. Then it can take days, weeks or months for your team to repair the damage.

Your customers depend on you. Critical to your success is adopting Zero Trust security practices, most importantly to prevent the lateral movement of attacks.

By rolling out Zero Trust Segmentation for workloads, you can prevent ransomware and cyberattackers from spreading across your customers' networks. Policies update automatically. And no changes to the network are needed.

Illumio: A New Approach to Cybersecurity

The Illumio Managed Security Service Provider program allows you to protect your customers with segmentation purpose-built for Zero Trust security. Illumio's groundbreaking segmentation capabilities isolate breaches and keeps them from spreading, ensuring attackers and malware don't move beyond the first point of entry.

With MSSP-centric features for managing tenants and deploying Zero Trust visibility and controls in hours, Illumio provides a quick return on investment. Along with service offerings tailored to meet specific customer needs, the program also provides the flexibility of monthly billing.

Your customers rely on you as a cybersecurity expert. With cyber threats on the rise, every organization is at risk from potent cyberattacks.

When you join the Illumio MSSP program, you'll be partnering with the leader in Zero Trust Segmentation. With Illumio, you can protect your customers, even in the event of a breach.

Why Join Our Program?

Illumio helps you provide segmentation-as-a-service to your customers — opening new revenue streams for your business

Reduced Attack Surface

Prevent ransomware and other cyberattacks from spreading by reducing the number of pathways between workloads and endpoints.

Scalable and Profitable

Set up segmentation in hours, manage customer tenants with ease, and leverage self-service, monthly credit card billing.

Zero Trust Segmentation

Breaches will happen. Significantly reduce the hours your SOC needs to remediate incidents by limiting the impact to a single device.

A Security Architecture for Modern Threats

Built to protect organizations from today's growing cyber risks, Illumio has pioneered an unprecedented way to orchestrate Zero Trust Segmentation among clouds, data centers and endpoint devices.

Illumio automates the creation of Zero Trust policies to block unnecessary communications, preventing ransomware and cyberattacks from spreading across IT environments.

Critically, Illumio is not tied to the network and its agents are not in-line to traffic. This eliminates the challenges of trying to isolate threats with costly and complex solutions that require changes to the network, such as NAC.

Not only is enforcement in place fast with Illumio, but it is also invisible to end users, works on or off the network, and doesn't harm system performance or employee productivity.



"Illumio provides the absolute best solution purpose-built for MSSPs. Whether we are deploying it during an active incident or proactively to minimize the impact of future incidents, the result is the same — near effortless, automated Zero Trust Segmentation and visibility across all endpoints."

Steven Legg
Co-Founder and CEO
Antigen Security

Illumio also provides real-time visibility into communication flows to help you understand traffic activity, identify lateral movement by malware or hackers, and inform policy decisions.

By connecting Illumio to your SIEM, you can detect breaches sooner with automated alerts when policies are violated. Simultaneously, you can respond faster by segmenting in real time during active attacks.

With minimum implementation effort, easy management, and a dedicated MSSP portal for quick tenant setup, rolling out segmentation to your customers is efficient and highly profitable.

With Illumio, you can help your customers:

- Improve their cyber resilience by protecting critical business applications with Zero Trust security.
- Dramatically reduce the surface area of infection by isolating threats to a single device.
- Give your SOC, existing endpoint security, and/or EDR solutions more time to detect and respond to threats.

The Proven Leader

Forrester named Illumio a Leader in The Forrester New Wave™: Microsegmentation, Q1 2022 and The Forrester Wave™: Zero Trust eXtended Ecosystem Platform Providers, Q3 2020.

Read the reports: <https://www.illumio.com/resource-center/research-report/forrester-wave-zero-trust-microsegmentation-leader>

Zero Trust for Managed Security Service Providers

Learn more about how Illumio is helping MSSPs offer scalable, granular segmentation to their customers.

Visit: <https://www.illumio.com/partners/msspy>

About Illumio



Illumio, the pioneer and market leader of Zero Trust segmentation, prevents breaches from becoming cyber disasters. Illumio protects critical applications and valuable digital assets with proven segmentation technology purpose-built for the Zero Trust security model. Illumio ransomware mitigation and segmentation solutions see risk, isolate attacks, and secure data across cloud-native apps, hybrid and multi-clouds, data centers, and endpoints, enabling the world's leading organizations to strengthen their cyber resiliency and reduce risk.