



## **Fortune 100 Healthcare Service Manages Critical Divestiture with Illumio**

When the stakes were exposing the data center to another company, the challenge was balancing business needs with security

## Customer Overview & Challenge

A Fortune 100 healthcare service sold a part of their business and associated infrastructure to a foreign entity and both businesses needed to realize the synergies immediately. However, without an understanding of how the company's own applications were interconnected, their teams were unsure of what part of their IT infrastructure the new acquirer potentially touched and risked breaking business-critical applications by arbitrarily cutting communications. When the buyer wanted to integrate its purchase immediately, it risked exposing the inside of the selling company's data center – creating an untenable risk to security and business continuity.

The company's attempts to identify application dependencies using the network provided limited visibility, preventing them from confidently segmenting the acquired assets. After all, you can't segment what you can't see. With contractual obligations for handover looming, a potential consultant-based solution was costly and excessively lengthy, and the consultants lacked the visibility to get the job done.

## Illumio Solution

The company needed a fast, airtight solution to avoid a failed business transaction and stop unauthorized network access. They chose the Illumio Core.

Leveraging the real-time application dependency map, IT teams could quickly understand system communication flows and segment them confidently. This allowed the acquirer exposure to relevant assets within their data center while locking down any systems access outside the scope of the divestiture.

The business could proceed in gaining ROI for its investment, chalking up a win for the divestiture team. The networking team avoided re-architecting – or even touching – the network. Security teams rested easy with the protection of ringfencing their data center assets through segmentation, avoiding a potential high-profile fire drill – or worse yet, a bet-the-business breach.

## Summary

**Industry:** Healthcare

**Environment:** Unmapped data center assets that risked exposing non-acquired systems to the buyer from another country

**Challenge:** Understanding critical application dependencies in order to define segmentation and locking down access for non-acquired systems without breaking applications

**Solution:** Gaining visibility with Illumio Core's real-time application dependency map to view all system flows and define more granular policy than possible with a network-based solution

**Benefits:** Honoring contractual obligations under a tight timeframe without re-architecting the network or enlisting costly consultants

## Customer Benefits

### Just-in-time deployment

The team prevented unauthorized network movement with a low administrative burden through Illumio's plug-and-play solution, delivering superior ease of use for policy administration.

### Real-time visibility to design safer security

The team used an intuitive real-time application dependency map to segment the environment and build effective policies, eliminating inflexible constructs like VLANs, zones, overlays, subnets, or IP addresses.

### Tackle vulnerabilities with ease

Security teams could now view highly exposed workloads and remediate an attacker's potential lateral pathways through the real-time application dependency map's ability to display vulnerabilities between and within applications.





Illumio enables organizations to realize a future without high-profile breaches by preventing the lateral movement of attackers across any organization. Founded on the principle of least privilege in 2013, Illumio provides visibility and segmentation for endpoints, data centers or clouds. The world's leading organizations, including Morgan Stanley, BNP Paribas, Salesforce, and Oracle NetSuite, trust Illumio to reduce cyber risk. For more information, visit [www.illumio.com/what-we-do](http://www.illumio.com/what-we-do).



See what customers have to say about Illumio.

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