

Pamela Lamoreaux

Ms. Lamoreaux has over 35 years of experience across housing finance, real estate investment, construction and development, structured finance (including MBS), and ESG. She has worked with Fannie Mae, the International Finance Corporation (IFC), and International Housing Solutions (IHS) in South Africa. She helped establish secondary mortgage market institutions in countries like Hong Kong, Colombia, and Korea, which continue to operate today. Before returning to the U.S. in 2017, she lived and worked in several emerging markets, including South Africa for 10 years, as well as Turkey, Colombia, Hong Kong, and Korea. Over her career, she has established strong relationships with several DFIs and impact investors.

At IHS, a private equity fund for the development of affordable green housing for sale and rent in Africa, she spent 10 years as part of the management team, raising \$740 million across four funds from African and international investors and investing over \$500 million on projects. The projects have delivered over 31,000 units in South Africa, Botswana, Namibia, and Kenya with over 13,000 units built and managed as rental properties, 2,500 social housing units, and more than 9,000 green-certified units, with over 85% serving low- and middle-income households.

She spent 10 years at Fannie Mae in leadership roles spanning international consulting, housing finance and capital-market development, MBS production, and mortgage servicing. She also led housing finance and capital-market development projects for the IFC and IADB in Colombia, Mexico, Argentina, and Panama.

She also spent 5 years as Head of the Capital Markets (Housing) Group at the International Finance Corporation (the private sector arm of the World Bank) in Washington, DC, where she identified, structured, negotiated, and closed all IFC investments related to housing globally. Her role included monitoring and reporting on the impact of investments, as well as supporting clients in all aspects of ESG, including compliance with the IFC Performance Standards. All the projects she led were structured in support of the Sustainable Development Goals (SDGs).

Ms. Lamoreaux has 20 years of experience in impact and ESG work. During her time at IFC, she was responsible for monitoring and reporting on the impact of each housing investment. At IHS, she led investor relations and reported on the impact of various funds to investors, including the International Finance Corporation, Development Finance Corporation, European Investment Bank, Canadian Pension Fund, and the Development Bank of South Africa. In the last five years, she has consulted with several institutions and clients to develop ESG frameworks or strengthen their existing ESG systems, including monitoring and reporting practices. She is currently a member of the George Washington University ESG Forum.

Potential support areas: Equity and debt capital raising; institutional investor and fund perspective; affordable housing investment; rental and for-sale housing; DFI engagement; ESG and impact measurement.