



THE INITIATOR

ACTION-ORIENTED • BOLD • ADAPTIVE



“If I apply pressure,
I control the table.”

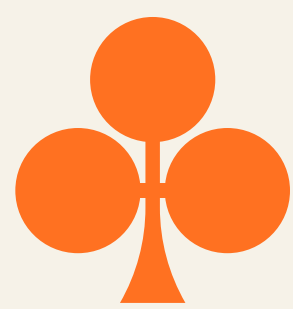
Poker Power



About the Initiator

You're the one who raises their hand first, launches the pilot program, and says "let's do this" while others are still debating feasibility. While everyone else is waiting for the perfect moment, you understand that timing is made, not found. Your superpower? You turn uncertainty into competitive advantage and transform bold ideas into breakthrough results.

At the poker table and in your career, you know that playing it safe is actually the riskiest move. You apply strategic pressure, control the narrative, and inspire others to bet on your vision because your energy and conviction are absolutely contagious.



Your Strengths

- ◆ You understand that being first to market or first to pivot matters more than being perfect.
- ◆ Where others see chaos, you see possibility.
- ◆ You don't just tolerate risk — you harness it. Your willingness to experiment, fail fast, and iterate gives you access to opportunities.
- ◆ Your bold thinking and infectious enthusiasm turn skeptics into believers.



Growth Opportunities

- ◆ Slowing down to consider all angles
- ◆ Listening to input before making decisions
- ◆ Following through on multiple initiatives



Career Sweet Spots

Entrepreneurship & Startup Leadership

Your ability to move fast and inspire others makes you a natural founder or early-stage executive.

Innovation & Business Development

You can spot emerging opportunities and move on them quickly.

High-Stakes Sales & Market Expansion

Your boldness and appetite for risk make you unstoppable in competitive environments.

Change Management & Transformation

When organizations need to reinvent themselves, thriving in uncertainty and rallying people around a new vision is your sweet spot.