

Royalty Audits

Identify Under-Reporting of Royalties and License Fees

85% of licensees have errors in their royalty reports. Best in class license compliance programs leverage multiple compliance tools and approaches to maximize ROI from the program. This includes traditional full scope onsite audits, as well as desk reviews/analytics, and limited scope audits. If used properly, these approaches efficiently uncover royalty gaps throughout a licensor's licensee environment.

**85%**

Licensees that have errors in their royalty reporting

Expert Audit Support, Tailored to Your Needs

Connor is re-imagining licensing compliance with a globally distributed team of consultants with deep Big 4 and industry experience paired with local expertise in your region. Our technology-first approach driven by your specific needs is powered by our dedicated team of passionate compliance experts.



Global Presence

Globally distributed team with authentic regional experience



Technology First Approach

Best-of-breed technology & analytics



Compliance Focused

100% focused on compliance with teams organized by industry



Cost Efficient

Local teams with lower OPEX



Expert Team

Large compliance teams with deep expertise and dedicated leadership oversight



Consistent Support

Significantly lower turnover compared to other firms



Connor Consulting recovered over \$1B in unpaid and under reported revenues



Resulting in 5-24% in total revenue from compliance services



Clients have seen ROI of 10x (or 1000%) on every dollar spent with Connor Consulting



As a result, 91% of our clients come from referrals, and 15% of our clients were previously audited by us

Proven and Measurable Results

Connor has a proven track record of helping clients build a self-sustaining license compliance program. These programs drive unmatched ROI to clients while maintaining positive relationships between clients and their licensees using clear, consistent and accurate communications throughout the audit process.

Get Started with Unparalleled Expertise and Service

Getting started with Connor is extremely simple. To highlight our unparalleled expertise and service, we provide efficient proof-of-concepts that are not resource intensive. Contact us today!



Risk Assessment of Licensee Environment



Propose Budget & Audit Approach



Identify Audit Targets & Provide Business Case