

### **Simplifying Compliance**

At Connor, we strive to provide high-value services and expert guidance that is tailored to the requirements and needs of our customers. Our obsession with customer success is what fuels our team of compliance and industry experts to deliver inspired outcomes that have a direct and measurable impact on the bottom line.

# **Standing Out From the Crowd**

Our approach to consulting, use of the latest technologies and tools, and our unique team of experienced staff with local roots is what separates our quality of service from other firms.

#### **Royalty Compliance**

- Semiconductor
   & Consumer Electronics
- Pharmaceuticals
- Music
- Software OEM



# Software Publisher Services

- Vendor Audits
- Channel Audits

#### **Software Advisory**

- Cloud Migration Software License Readiness
- Software Asset Management
- M&A License Preparedness



# Passionate People. Deep Experience.

Compliance and industry experience, deep knowledge of local markets.



### Customer Focused. Tailored Service.

Strategic and collaborative, customized support to fit your needs.



## Boutique Culture. Modern Innovations.

Fast and agile operations driven by a technology-first approach.

#### **Global Reach, Local Expertise**

As a true partner, we are focused on getting your audit program up and running without unnecessary delays. Our approach to developing audit strategies is based on a combination of our client's specific requirements, a detailed playbook that is proven in thousands of real-world vendor audits, and our extensive Big 4 experience with thousands of compliance engagements under our belt.

\$1B resources with compliance expertise

average years of experience of our team members (excluding partners) 67% of resources have Big 4 experience 100% of our work is compliance and license management related

2 K+
completed compliance
audits (and counting!)

91% clients that come from referral 21% total clients previously audited by Connor

We understand what it takes to properly service a global organization. It's critical, from an operations and cost management perspective, to have native speakers on the ground that are not only seasoned compliance experts but have deep subject matter and industry experience to help you navigate the challenges of doing business in foreign countries.

We have established offices in strategic locations across the world and have consulting resources in the US, EMEA, and APAC.



#### **Trusted by Top Companies**

















