

global trusted advisor

For over 28 years,  
the go-to M&A firm  
for business owners.

# Focused on the business owner.

We always seek the best possible transaction based on a clear positioning: **we only act on the sell-side, avoiding any conflict of interest.**



| M&A



| Fundraising



| IPO

The right time to do a deal is  
when your business is at the right time.

32

| partners, 100% focused  
on the business owner.

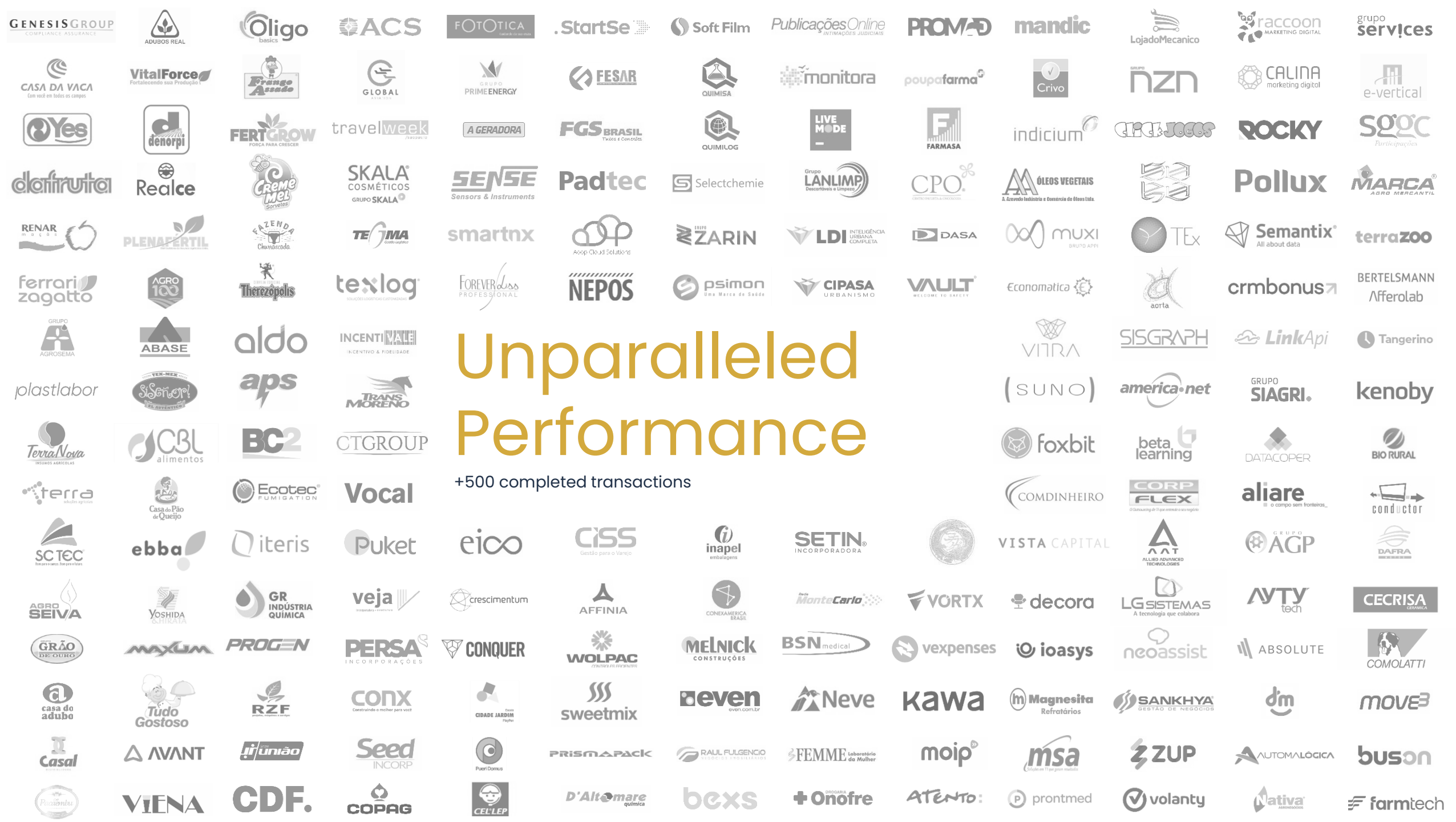
+200

| people, we are the largest  
team in the Brazilian market  
100% focused on M&A.

+500

| completed transactions,  
always on the sell-side.





# Partners leading 100% of the transactions

We are 32 partners, together for decades, writing the history of M&A in Brazil.

All the transactions were carried out by current partners.



André  
Pereira



Bruno  
Sbrano



Bruno  
Schaffer



Daniel  
Milanez



David  
Steuer



Dimitri  
Abudi



Felipe  
Araujo



Felipe  
Leon



Felipe  
Toja



Fernando  
Abdon



Filipe  
Abdalla



Flávia  
Silveira



Frederico  
Toledo



Gustavo  
Mandel



Gustavo  
Milano



João  
Andrade



Juliana  
Lobo



Karim  
Pechliye



Ludimila  
Mangili



Luiz  
Melo



Marcelo  
Semeoni



Murilo  
Oliveira



Pedro  
Ferreira



Priscila  
Pacheco



Rafael  
Bittar



Rafael  
Bologna



Rafael  
Frugis



Sami  
Sarfatti



Sofia  
Ferraz



Thiago  
Dias



Yuri  
Othori



Yuri  
Stransky

# Sectoral Specialization

We are the only M&A and fundraising advisor with the scale and volume to have partners and teams organized by sector specialization.



**Enhanced**  
market reading.



**In-depth knowledge**  
of each business.



# Global Player

We know how to negotiate with a diverse range of buyer profiles **with constant access to international serial buyers.**

**Brazil** | São Paulo, SP.  
**US** | Miami, FL.

| **+50%**

Completed transactions  
with foreign players.

| **+1000**

Roadshows across  
the globe.

| **+6000**

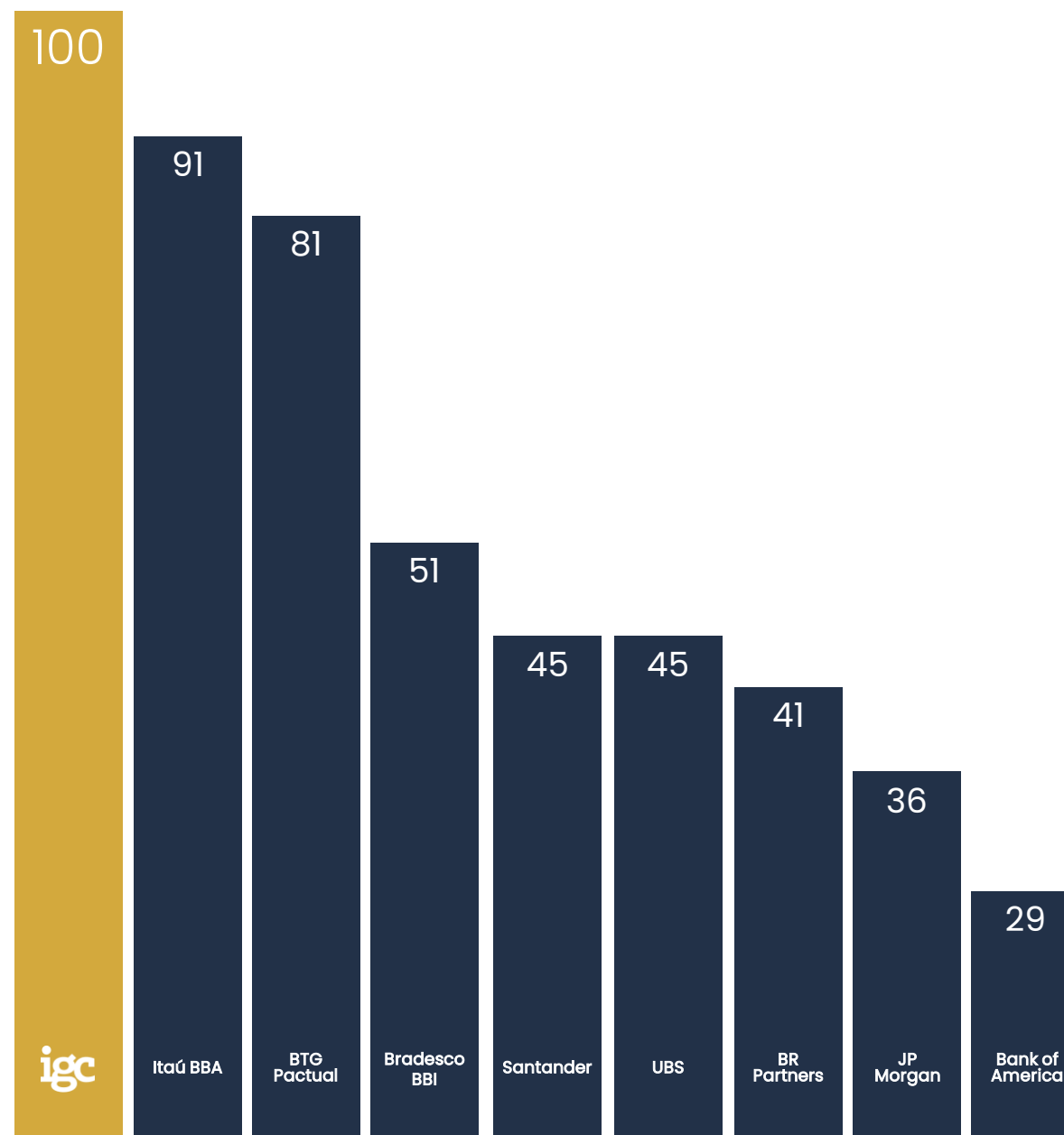
Direct access to more  
than 6000 strategic  
and financial buyers.

# Access to main global buyers.

**USA/ CAN** | +1.900 buyers.  
**Latin America** | +2.000 buyers.  
**EMEA** | +1.600 buyers.  
**Asia & Oceania** | +800 buyers.

# Absolute leader

Consistency and recognition:  
igc is the leader in number of sell-side  
M&A transactions.



## Why are we different?

### | Weekly partners' committee

Leveraging the expertise and market vision gained from over 1,000 roadshows worldwide.

### | Owner to owner

All the transactions were led by current partners. We own our clients' challenges.

### | Transaction support

We anticipate problems and propose solutions to increase the success rate of transactions.

| Better approach and access to investors.

| Better project strategy and timing.

| Greater assertiveness and chance of success.

| Best possible transaction.

# We deliver the best of both worlds

## | Quality

Specialists by sector

Tailor-made solutions

Agility and speed

Transaction support team

## | Scale

+200 people, the largest team dedicated to M&A in Latin America.

+1000 roadshows across the globe

+6000 strategic and financial buyers in our global network

Weekly partners' committee to discuss all the transactions



# Process stages

## 01

### | Preparation

- Understanding of the company and the desired transaction.
- Definition of strategy and investment thesis to maximize value.
- Mapping of possible buyers/ investors.
- Transaction support.

## 02

### | Roadshow and negotiation

- Presentation of the company.
- Receipt of proposals and transaction structuring.
- Negotiations aimed at fostering a competitive process whenever possible.

## 03

### | Due Diligence and contracts

- Due Diligence and contracts

# In conclusion

## | Highest success rate

Tested concepts and processes to ensure a successful deal.

## | Maximized valuation

We always seek the best possible transaction for the business owner.

## | No conflicts of interest

We do what's best for the business owner, at the right time for their business.

## | We are unique

The only M&A firm that can combine quality with scale.

# What do our clients say



*"igc prepared me a lot. Not only in presenting prospects, with its extensive network of great venture capitals worldwide, but also in preparing materials and, most importantly, in the discussions during and after the term sheet. igc was fundamental both in Series A and Series B."*

**Alexandre Zolko**  
CRMBonus



*"igc's ability to analyze our business, understand where the value levers are, and model the business so that we were truly prepared, whether for an M&A or a fundraising round, made all the difference."*

**Felipe Almeida**  
ZUP



*"You understood our thesis, and despite speaking with multiple funds and companies that were interested in us, we weren't familiar with the fund we eventually closed with. GIC has proven to be a valuable partner for our business. You found the partner that fit with our vision."*

**Fábio Felipe**  
Sankhya



*"igc has always been deeply concerned with our business, fiercely defending what was important to us as shareholders, and knew how to create value for the company. Having advisory support is essential, and igc's is truly exceptional."*

**André de Vivo**  
Farmasa



*"The security conveyed since the beginning of the process was incredible. Every step was explained in detail, and I always felt comfortable deciding whether to move forward."*

**Manuella Bossa**  
Truss



*"The closing of our deal with an international company showcases the full capability of igc's team to position your company on a global level."*

**Ferreirinha Costa**  
Fortgreen



*"igc introduced us to many buyers, which allowed us to broaden our perspective and understand how our business could make sense for various sectors and companies."*

**Alberto Carneiro Neto**  
Casa do Pão de Queijo



*"No one had ever offered us a solution like this before. igc was able to structure an out-of-the-box operation we thought would never happen, and that was essential for the success of our fundraising."*

**Ricardo Luna**  
Conxo



*"igc explained each step of their strategy to me, ensuring the process was transparent and allowing me to provide input and fully understand it."*

**André Palis**  
Raccoon



*"The way the process was presented, step by step, gave me complete clarity and made me feel comfortable."*

**Luiz Henrique Didier**  
Bexs



*"In all conversations, igc's recommendation was unanimous. They are a benchmark and speak the same language as agribusiness, which gave us a very solid foundation of trust."*

**Alberto Yoshida**  
Yoshida & Hirata



*The best thing about igc is their negotiation skills. They can extract more value through a differentiated process, always staying closely connected to the entrepreneur."*

**Flavio Terni**  
Giant Steps



*"igc understood the essence of our business very well and was able to generate value from it. We were able to close an excellent deal."*

**Felipe Calixto**  
Sankhya



*"We wanted to know if it was the right time for One7 to make this move. We have a very strong case, and igc was honest in advising us on the best timing."*

**João Paulo Fiuza**  
One7



*"M&A is very stressful for those involved. The closeness and experience of IGC's partners made all the difference in my transaction."*

**Tiago Reis**  
Suno



*"igc's team is exceptional, with deep market knowledge. They are great people, dedicated, and work tirelessly for your deal."*

**Celso Ribeiro**  
BR Media



*"In agribusiness, I believe igc is the most relevant advisor. You understand exactly how entrepreneurs think."*

**Salvino Camarotti**  
Agro Seiva, Campo Total, SC TEC



*"The igc team was very competent. They made me feel comfortable at all times. I've recommended them more than once."*

**Joe Losso Parente Júnior**  
Publicações Online



*"We received several proposals, and with igc's support, we were able to identify the best path. It was essential to have a company that thought alongside us with a long-term perspective."*

**Sérgio Brandão Marins**  
SGGC



*"igc was highly impactful in opening doors, with the extensive access they have and, of course, the credibility they bring when advising."*

**Pedro Englert**  
StartSe





*"When the deal seemed to reach a crossroads, igc would come up with a solution, bringing the parties back to the table and facilitating conversations to move the deal forward."*

**Raphael Covre**  
Casa do Adubo



*"When someone talks to me about M&A, I recommend igc. I always suggest partners with whom I've had great experiences, and in igc's case, they are simply the best company in the market."*

**Walter Galvão Neto**  
ioasys



*"It was a process full of learning, and I have no doubt that we chose the right partner for this type of transaction."*

**Gustavo Tremel**  
Decora



*"I am certain that the chances of closing the deal with them are much higher than without them, and on top of that, you achieve the best value."*

**Igor Senra**  
Moip



*"The important aspect of a negotiation is leaving with the feeling that you did the right thing, and we definitely left with that feeling."*

**Roberta Zocchio**  
Pueri Domus



*"The timing of our transaction was perfect. Everything happened exactly as it should have."*

**Gustavo Boscon**  
VitalForce



*"igc has been with Femme for 13 years, supporting the company through every decisive stage. It's a place of principles and purpose, which created a strong bond between us."*

**Rogério Ramires**  
Femme



*"igc brought us international investors we would never have imagined. They have a very well-executed and structured approach."*

**Marcelo Linhares**  
Onfly

# Our transactions



**Grupo Aço Cearense** has concluded the issuance of a R\$ 50,000,000 Secured Note

**SOLIS**  
INVESTIMENTOS

**PATRIA**

**Solis Investimentos** sold a majority stake to Patria Investimentos



**Gaudium** was acquired by Vela Latam



**ARCLINE**  
INVESTMENT MANAGEMENT

**Consistec** was acquired by DwyerOmega



**SYNERGY**  
INSPIRING TASTE™

**Solutaste** was acquired by Synergy Flavors

**Darwin**  
seguros



**IRB(Re)**

**Darwin Seguros** completes its funding round led by Vintage Investimentos and followed by IRB and other investors.





**Frooty** raised US\$10,000,000 in an ESG credit line with Proparco



UNLK acquires **Wake Creators** from **LWSA**



**Cia. do Produtor** was acquired by Adubos Real



Sustainable Agro Solutions acquires a majority stake in **Aqua do Brasil**



TRÊS MARIAS AGRO

**Serra Bonita** sells 100% of its assets to Três Marias Agtro and José Paulo Rocheto, shareholder of Bem Brasil



**G3 Agroavícola** sells majority stake to Pluma Agroavícola



**Adufértil**  
Part of Indorama Corporation

Fass Agro was acquired by Adufértil Fertilizantes, part of the Indorama Corporation group



Netbr was acquired by SEK



Flip was acquired by Olist



XP acquired a minority stake in Inove Investimentos



Labsoft was acquired by Confience



Lola From Rio and Skala announce merger with support from Advent International



**Rede Monte Carlo** raised R\$150,000,000.00 through the 2nd issuance of its FIDC



CLASH

**GRB and Genion** were acquired by Clash



**BITKA Analytics** was acquired by BIP



**RKM Engenharia** raised R\$48,500,000 through the issuance of a CRI, a real estate asset-backed security.



XP Inc. acquired a minority stake in **3A RIVA Investimentos**



**Aplinova** was acquired by Prinova, a subsidiary of the Japanese group Nagase



**Vyidence** was acquired by Grupo MedSystems



Gestão para o Varejo

**Ciss** successfully raised R\$31 million through the issuance of the second series of its FDIC



**GreenYellow** has sold 23 SPVs to Athon Energia



PUBLICIS GROUPE

**BR Media Group** was acquired by Publicis Groupe



**Sempre Internet** was acquired by Brasil TecPar



**Oobj** was acquired by Avalara



**Sense Eletrônica** has been acquired by TE Connectivity



**Green Ventures**, a subsidiary of Fiagril, was acquired by Oleoplan



**Rede Monte Carlo** raised R\$120,000,000.00 through the issuance of a CRA, an agricultural bond



**Misa** raised R\$30,000,000.00 through the issuance of a CRI, a real estate asset-backed security



Aoop Cloud Solutions



**Aoop** has been acquired by NTT Data



**Reivax** was acquired by WEG



**A. Azevedo Óleos** sold a majority stake to Oleon, a Groupe Avril subsidiary

*plastlabor*



**Plastlabor** has been acquired by Solabia, a TA Associates portfolio company



**Ciss** structured a FIDC of R\$100,000,000.00



**Soft Film** was acquired by Packing Group



**BEWATER**

**Farmtech** completes funding round with bewater



**Veja Construções** completes financing for Bosques do Palermo project



**Persa Incorporadora** issues its first CRI, a real estate asset-backed security



**Conx** raised R\$70,000,000.00 through the issuance of a CRI, a real estate asset-backed security



**Bexs** was acquired by Ebury



**Maxum** was acquired by Brasif



**Tex** was acquired by Serasa Experian



**Indicium** received an investment from Columbia Capital



**Oligo Basics** was acquired by Innovad Group



Accenture Song droga

**Soko**, of FLAGCVX, was acquired by Accenture



**Fazenda Churrascada** was acquired by Heat Group



**CRMBonus** raised its Series B led by BOND and with participation from Valor Capital



GENERAL ATLANTIC



asset management

**LiveMode** raised a funding round with General Atlantic and XP Private Equity



**Buson** and Busbud merged their operations



**PROMAD**

*Publicações Online*  
INTIMAÇÕES JUDICIAIS

**DURA**  
SOFTWARE

Dura Software acquired  
**Publicações Online** and **PROMAD**

**SKALA**<sup>®</sup>  
COSMÉTICOS  
GRUPO **SKALA**

**Advent International**  
GLOBAL PRIVATE EQUITY

Advent International acquired  
a majority stake in **Skala Cosméticos**

**iteris**

**Globant**

**Iteris** was acquired by Globant

Rede  
**Monte Carlo**

**Rede Monte Carlo** has completed the raising  
of R\$ 100,000,000.00 through the issuance  
of a CRA

**MOVE3**

**sequoia**

**Grupo MOVE3** and Sequoia Logística e  
Transporte (SEQL3) have merged their  
operations

**CTGROUP**

**BUNZL**

Bunzl and **CT Group** formed a strategic alliance



Graffo Paranaense, of Sonoco Group, acquired 100% of **Inapel Embalagens**



Bunzl acquired a stake in **Lanlimp Group**



**VExpenses** was acquired by VR



**Viqua** was acquired by Krona



**Fertsan** concluded the issuance of a CPR-F, a credit instrument focused on agribusiness



**Agrosepac** concluded the issuance of a CRA: (R\$ 53,000,000.00)



Shell acquired **Prime Group**



The private equity funds GEF and Signal acquired a minority stake in **GR Química**



**Onfly** completed its Series A round with Left Lane and Cloud9 Capital



XP Private Equity acquired a minority stake in **JL Health**



**STC**, a subsidiary of Suntech International, was acquired by Datora



**Bxblue** was acquired by PicPay



**Conexamerica** concluded the issuance of a CRI to finance the construction of photovoltaic plants



**A Geradora** was acquired by Loxam

**ONE 7**



**One7** sold an equity stake to XP Asset



**Seed** issued a CRI worth R\$105,000,000.00 to finance the enterprises of Dona Elisa, Kansas, Piassanguaba, Teviot, Itaverá, and LaPlac



Megalabs acquired the AP46 Complex from **Laboratório Almeida Prado**

**smartnx**



**SmartNX** was acquired by Nuvini




**SVN Investimentos** sold an equity stake to XP Inc.




**Incentivale** was acquired by InComm Payments




**Plury Química** was acquired by Manuchar




**Yoshida & Hirata** was acquired by Adubos Real




igc partners advised the transaction between **Clamper** & Legrand




**Vita IT** was acquired by Telefonica



**VitalForce** was acquired  
by Grupo Lwart



**Monitora** was acquired by Marlabs



**APS** was acquired by Ducato Capital



**Diban** sold an equity stake to Marubeni



**e-Vertical** sold an equity stake  
to Grupo GPS



**Kenoby** was acquired by Gupy



Kinea

uma empresa **Itaú**

**Blue Health** sold an equity stake to Kinea



**Nutrien**

**Marca Agro Mercantil** was acquired by Nutrien

**terraZOO**



**Terra Zoo** received investment from Crescera Capital



igc advised **Grupo Zarin** in its debt financing, structuring a CRI, a Commercial Mortgage-Backed Security



**GEF** | CAPITAL PARTNERS

**Automalógica** received investment from GEF

**VISTA CAPITAL**

**XP Inc.**

**Vista Capital** sold a minority stake to XP Investimentos



**Construtora San Remo** concluded the issuance of a CRI worth R\$40,000,000.00



igc advised **SGGC** in its debt financing, structuring a CRI, a Commercial Mortgage-Backed Security



**Tangerino** was acquired by Sólides



**Economática** was acquired by TC



**SC TEC, Campo Total** and **Agro Seiva** were acquired by Ihara



**Aldo Solar** was acquired by Brookfield





**Truss Professional** was acquired  
by Grupo Boticário



BRIDGE ONE

**BR Media** sold an equity stake to Bridge One



**Giant Steps** sold an equity stake to XP Inc.



**Siagri** and **Datacoper** merge operations  
to form Aliare and received an investment  
from the BTG Pactual Impact Fund

BERTELSMANN



Bertelsmann Group sold **Afferolab**  
to Bossa.etc, a content-tech company  
from the Blue Management Institute (BMI)



**ioasys** was acquired by Alpargatas



**Nativa Agronegócios** was acquired  
by Agro Amazônia



**Adfert** was acquired by Indorama Corporation



**Raccoon** was acquired  
by S4 Capital



**Crescimentum** and **Cegos Ident  
International** formed  
a strategic alliance



**Fesar** was acquired by Afya



**Agrosema** was acquired by Nutrien



Vitra and Warren have merged their operations



Terra Nova was acquired by Nutrien

kawa



Kawa sold an equity stake to BTG Pactual



Wolpac was acquired by FAAC



PATRIA

In partnership with Blackstone

Grupo AGP sold an equity stake to Patria Investimentos



Café Pacaembu was acquired by Massimo Zanetti Beverage Group



AGROGALAXY

Ferrari Zagatto sold a majority stake to Agrogalaxy

eico

DutyCosméticos



Eico Cosméticos sold a majority stake to Duty Cosméticos



Sankhya sold an equity stake to GIC



Grão de Ouro sold a majority stake to Aqua Capital



ADUBOS REAL

Marubeni

Adubos Real sold an equity stake to Marubeni



Semantix sold an equity stake to Crescera and Inovabra

**Caif**  
Naturally Sourced Solutions

**CALDIC**

**Caif** was acquired by Caldic

**Therezópolis**  
CERVEJA ESPECIAL

**Coca-Cola**  
**FEMSA**

**Coca-Cola**  
ANDINA

**Therezópolis** was acquired by Coca-Cola FEMSA and Coca-Cola Andina

**prontmed**

**Grupo Fleury** **sabin**  
MEDICINA DIAGNÓSTICA

**Prontmed** sold an equity stake to Fleury and Sabin

**AYTY**  
tech

**Flex**  
RELACIONAMENTOS INTELIGENTES

**Ayty Tech** was acquired by Flex

**Onofre**  
CVS pharmacy

**RD** Gente, Saúde e Bem-estar.  
RaiaDrogasil S.A.

**Onofre** was acquired by RaiaDrogasil

**RZF**  
projetos, máquinas e serviços

**Gávea**  
INVESTIMENTOS

**WARBURG PINCUS**

**GRUPO GPS**

**RZF** sold an equity stake to Grupo GPS



**Sweetmix Distribuidora** was acquired  
by Univar Solutions



**Terra Soluções Agrícolas** was acquired by Ihara



**BSN Medical** sold assets of the **Neve**  
operation to a group of investors



**Poupafarma** sold an equity  
stake to Stratus



**Grupo União** and Fortbras  
merged their operations



CreativeDrive

**Decora** was acquired by  
CreativeDrive



**Comdinheiro** was acquired by Nelogica



**Nepos** was acquired by Came S.p.A



**Setin** sold the Pullman and Ibis Expo SP Hotels to XP Hotéis FII



**LC Restaurantes** sold an equity stake to Grupo GPS



**Divcom Pharma** and FQM Farmoquímica merged their operations to form FQM Divcom



**Wooza** sold an equity stake to Allied, an Advent portfolio company



**Cal Viva** raised funds through the structuring of a CRI



**NeoAssist** was acquired by Oca Capital



Amor por ela



**Femme Laboratório da Mulher** sold an equity stake to L Catterton



**CPQ's** shareholders sold a majority stake to Standard Bank



**Advent** acquired Allied



**Agro 100** sold a majority stake to Aqua Capital



**CDF.**

**btg**pactual

**CDF** sold an equity stake to BTG Private Equity

**FERTGROW**  
FORÇA PARA CRESCER

**URALKALI**®

Uralkali joins the Brazilian fertilizer distribution market by acquiring a 50% stake in **Fertgrow**

**ABASE**

**HENRY SCHEIN**®

**Abase** sold an equity stake to Henry Schein

**moip**»

**wirecard**

**Moip** was acquired by Wirecard

**VIENA**

**Advent International**  
GLOBAL PRIVATE EQUITY

**Viena** was acquired by Advent

**GTIS**  
PARTNERS

GP Investments

**BHGH** | Brazil Hospitality Group

**GTIS** partnered with GP Investments for the acquisition of BHG



**Grupo Desemparr** was acquired by LAVORO



**Beta Learning** was acquired by ClearSale



**Laboratório Osler**, the manufacturer of the insect repellent brand **Exposis®**, was acquired by SC Johnson



**PlayPen** was acquired by Cognita



**America Net** sold an equity stake to Axxon Group



**Magnesita** sold MSA to Spread



**Vórtx** sold an equity stake to FTV Capital



**DM** sold a minority stake to Vinci Impacto and Retorno IV



**NZN** and **Click Jogos** merged their operations, and HIG Capital acquired a majority stake of the new company



**Sisgraph** was acquired by Hexagon



**Ebba**, the parent company of Dafruta, acquired Maguary, a subsidiary of Kraft Foods



**Yes** sold an equity stake to Aqua Capital



Forever Liss was acquired  
by Concept Investimentos



Patria made an investment series A in StartSe



FOOD SERVICE SOLUTIONS



Ourolac sold an equity stake  
to 2bCapital and Siguler Guff



Dasa acquired an equity stake of MD1



Mandic was acquired by Riverwood



Top Service was acquired by Predial

grupo  
**services**



**Grupo Services** was acquired by Webhelp



**Liderança** was acquired by Santander



**Farmasa** was acquired by Barrenne



**Grupo Comolatti** acquired Pellegrino



**Frango Assado** was acquired by IMC



**Pueri Domus** sold its business unit of schools and teaching system to SEB



**Ecotec Fumigation** was acquired  
by Rentokil Initial



**Trademaster** sold an equity stake to BV



**Casa da Vaca** sold an equity stake to Aqua Capital



**Genesis Group** sold an equity stake to Actis



**Autopartners** acquired Affinia Automotiva



**The Fifties** was acquired by Laço



**Absolute** sold a minority stake to BTG Pactual



**LinkApi** sold an equity stake to Semantix



**Terco** and Ernst & Young merged their operations to form Ernst & Young Terco



**Setin** was acquired by Klabin Segall



**Raul Fulgêncio** sold an equity stake to Grupo LPS



**Even** and Melnick formed a joint venture



**Suno** sold a minority stake to XP Inc.



**Loja do Mecânico** sold an equity stake to EB Capital



**CPO** partnered with OncoClínicas do Brasil



**Ibema** acquired a paper mill from Suzano Papel e Celulose



**Vocal** was acquired by Grupo Auto Sueco



**Conductor** was acquired by Riverwood Capital





Passfolio was acquired by Santander



Quimisa and Quimilog were acquired by Brenntag

One Equity Partners



Cless sold an equity stake  
To One Equity Partners



Polo Moda and SP Mega Mix  
merged their operations



Cataratas do Iguaçu SA sold  
an equity stake to Advent



Corpflex sold an equity  
stake to 2bCapital



Bio Rural was acquired by Nutrien



Zup was acquired by Itaú Unibanco



LM Farma was acquired by Laboratories Ugo



Vault was acquired by Assa Abloy



Creme Mel sold an equity stake to HIG Capital



BC2 sold an equity stake to Vivante, an Axxon Group company



**Foxbit** completed its Series A round with OK Group



**Ferrari Zagatto** sold an equity stake to Origin



**Grupo Vocal** sold Vocal Motors to Grupo Itavema



**LG Sistemas** sold an equity stake to HIG Capital



**Global Aviation** was acquired by CBair



**LDI** sold its equity stake of Cipasa to Prosperitas

CRM&BONUS



VOLPE CAPITAL



**CRM&Bonus** completed its Series A round led by Softbank and Riverwood



**Casa do Adubo** and **Casal Distribuidora** sold an equity stake to Axxon Group



**One Equity Partners**

**AAT** sold an equity stake to One Equity Partners



*Sellier & Bellot* ®

**CBC** acquired Sellier & Bellot



**Cecrisa** sold an equity stake to Vinci Partners



**Willyfrey Participações**, the holding company of Renar Maçãs, raised funds through the issuance of new shares



**Volanty** was acquired by Creditas



**Estante Virtual** was acquired by Livraria Cultura



**Muxi** sold an equity stake to Confrapar



**Rossi** engaged in a joint venture with Norcon



**Rossi** sold financial assets



**Natural da Terra** was acquired by Hortifruti



Escola Conquer was sold to Wiser Educação



Opus was acquired by Cless



Psimon was acquired by Cremer



Vila Inhambu sold an equity stake of Drogarias DPSP S/A to majority shareholders



Dafra Motos and Itaú formed a strategic alliance



Delta was acquired by AGV Logística

Pollux

accenture

Pollux was acquired by Accenture

CBL  
alimentos

Arlon™

CBL Alimentos sold an equity stake to Arlon

LUPATECH STEELINJECT

TAURUS

Lupatech sold Steelinject to Forjas Taurus

Realce

LAVORO

Realce was acquired by Lavoro

VORTX

Basement

Igc advised the transaction between Vórtx and Basement

FEMME  
Laboratório da Mulher

CG  
CASA DE GESTÃO

Femme Laboratório da Mulher received investment from Casa de Gestão



**FGS** was acquired by Georg Fischer



**Arinos** was acquired by Univar



**A Geradora** sold an equity stake to GG Investimentos



**Futuragro** was acquired by Lavoro



**Sinimplast** acquired Globalpack



**Denorpi** was acquired by Lavoro





**Transmoreno** was acquired by JSL



**webedia™**

**Tudo Gostoso** was acquired by Webedia



**Plenafertil** was acquired by Lavoro



**Progen** acquired an equity stake of RPeotta



**Prismapack** was acquired by Huhtamaki



**Progen** acquired an equity stake in Auding Intraesa Brasil



**Texlog** was acquired by Sequoia, a Warburg Pincus portfolio company



Hypermarchas and Farmasa (**Samaja's family**) merged their operations through a stock swap



**Drakar** and **Voga**, companies of the **Ledervin Group**, merged their operations with Matec, forming Ledervinmatec

GTIS PARTNERS

106 SERIDÓ

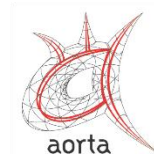


CONSTRUTORA  
SAO JOSE

**GTIS** reached an agreement for the acquisition of a stake and a capital investment worth R\$ 100,000,000.00



**Localcred** and **Brascobra** merged their operations to form Localcredbrascobra



# Padtec



**Padtec** sold 100% of its Submarine Equipment division to IPG Photonics



**Dasa** acquired Cerpe



**Nasha** acquired the Phytoervas product line from Procter & Gamble



**Tegma** conducted a public primary and secondary distribution of common shares worth R\$ 603,980,000.00

## A GERADORA



**A Geradora** acquired Poliservice



**Sí Señor** sold an equity stake to JM Growth Partners



Fortgreen sold an equity stake to Origin



HAL Investments

Fototica was acquired By Hal Investments



Atento acquired Rbrasil



Copag sold an equity stake to Carta Mundi



D'Altomare Química was acquired by Univar



Travelweek São Paulo was acquired by Reed Exhibitions



SQUADRA  
PARTICIPAÇÕES



**Puket** was acquired  
by Imaginarium



**Even** sold an equity stake  
to Spinnaker Capital Group



**Selectchemie** was acquired by IMCD



GP Investments

**Farmasa** sold an equity  
stake to GP Investments



**Crivo SA** sold an equity  
stake to Transunion



**Dafruta** sold an equity stake  
to Avanti Participações



**ACS** was acquired by Engie



**CELLEP** was acquired  
by HIG Capital



A group of investors formed by 3i,  
**Neuberger Berman** and Siguler Guff,  
acquired Óticas Carol



| contato@igcp.com.br  
+55 11 3815-3533

Av. Brigadeiro Faria Lima, 2277, 6º andar  
São Paulo, SP, Brasil - CEP 01452-000