

global trusted advisor

For over 28 years,  
the go-to M&A firm  
for business owners.

# Focused on the business owner.

We always seek the best possible transaction based on a clear positioning: **we only act on the sell-side, avoiding any conflict of interest.**



| M&A



| Fundraising



| IPO

The right time to do a deal is  
when your business is at the right time.

32

| partners, 100% focused  
on the business owner.

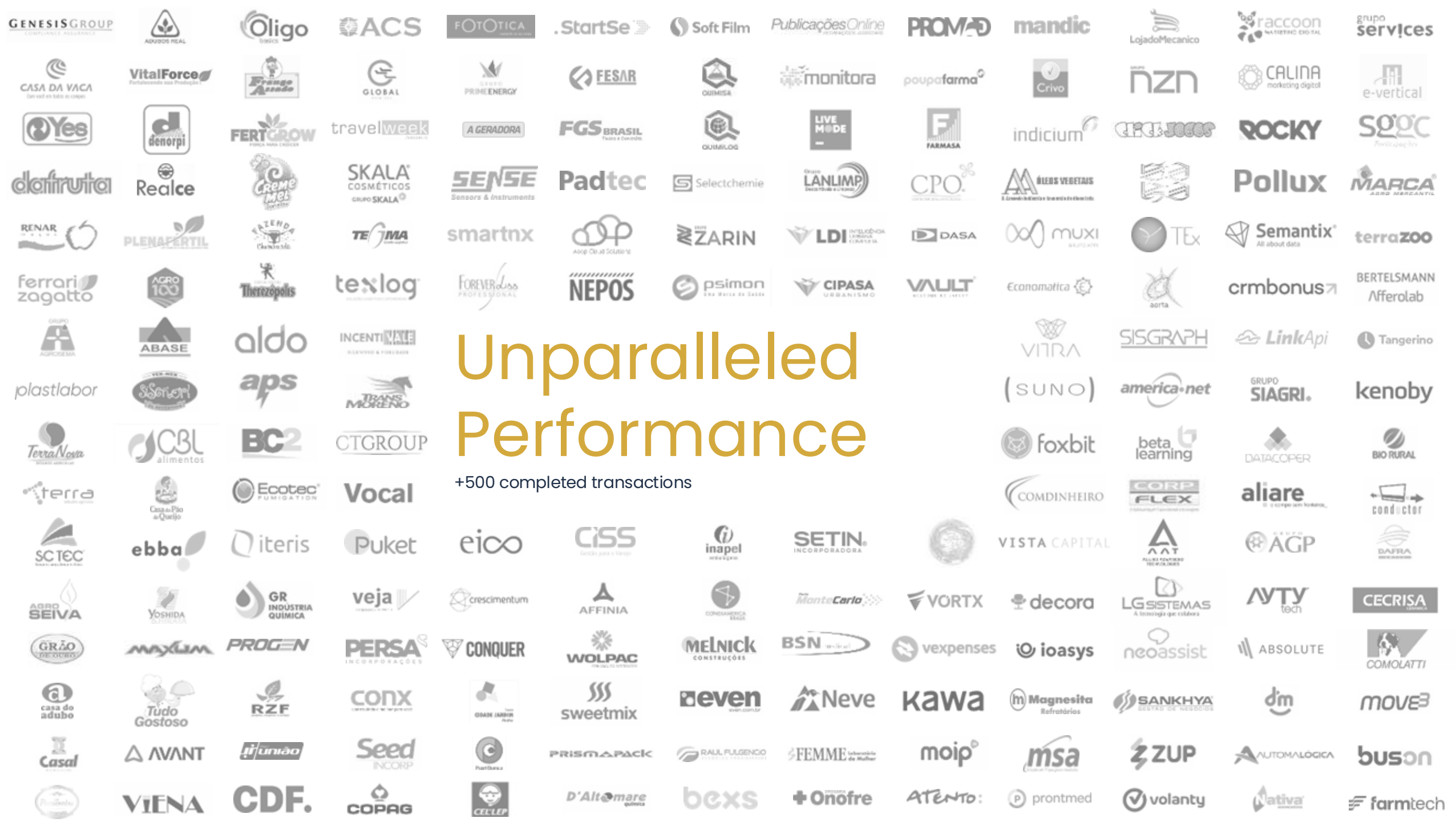
+200

| people, we are the largest  
team in the Brazilian market  
100% focused on M&A.

+500

| completed transactions,  
always on the sell-side.

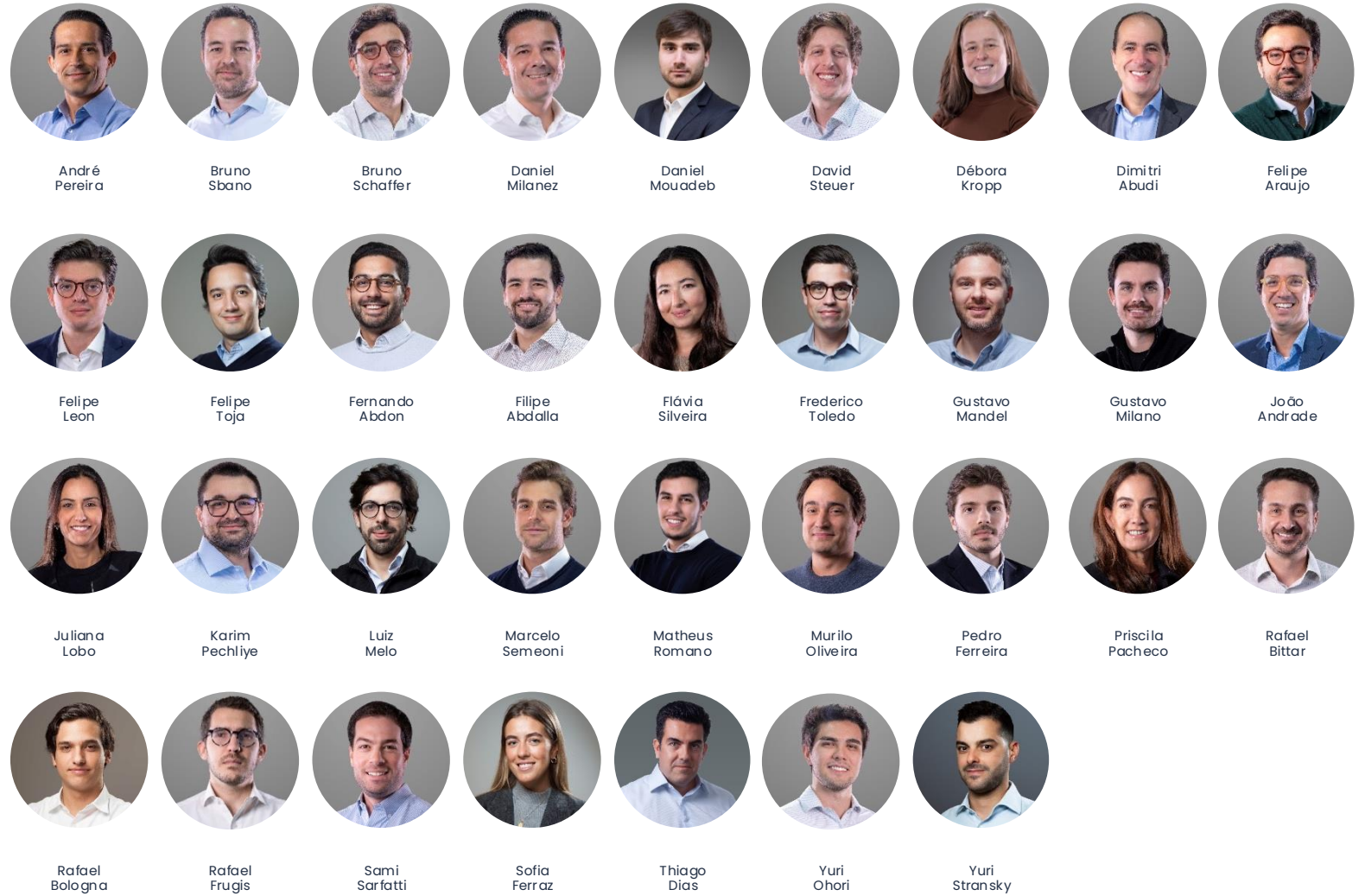




# Partners leading 100% of the transactions

We are 34 partners, together for decades, writing the history of M&A in Brazil.

All the transactions were carried out by current partners.



# Sectoral Specialization

We are the only M&A and fundraising advisor with the scale and volume to have partners and teams organized by sector specialization.



**Enhanced**  
market reading.



**In-depth knowledge**  
of each business.



# Global Player

We know how to negotiate with a diverse range of buyer profiles **with constant access to international serial buyers.**

**Brazil** | São Paulo, SP.  
**US** | Miami, FL.

| **+50%**

Completed transactions  
with foreign players.

| **+1000**

Roadshows across  
the globe.

| **+6000**

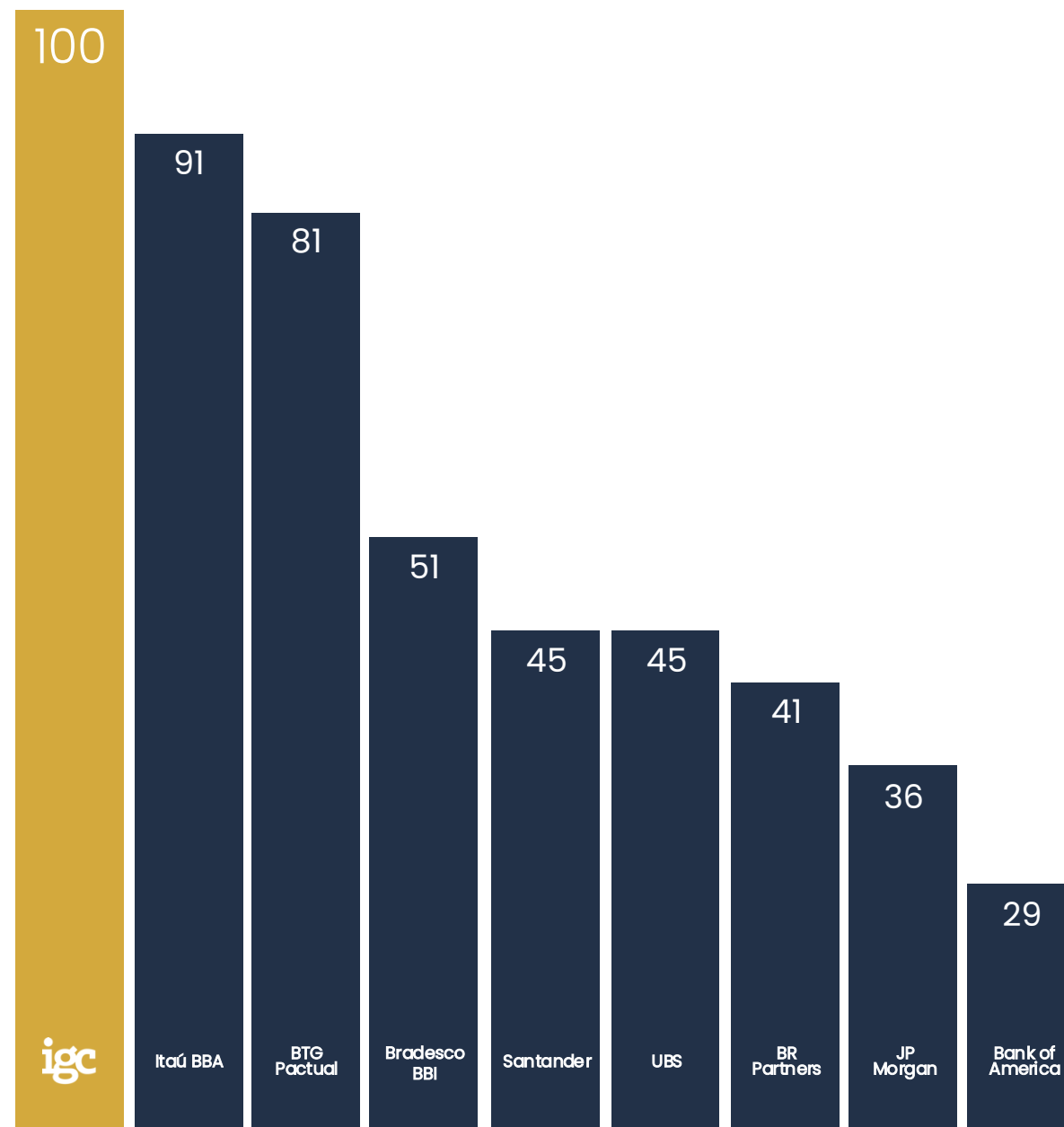
Direct access to more  
than 6000 strategic  
and financial buyers.

# Access to main global buyers.

**USA/ CAN** | +1.900 buyers.  
**Latin America** | +2.000 buyers.  
**EMEA** | +1.600 buyers.  
**Asia & Oceania** | +800 buyers.

# Absolute leader

Consistency and recognition:  
igc is the leader in number of sell-side M&A transactions.



## Why are we different?

### | Weekly partners' committee

Leveraging the expertise and market vision gained from over 1,000 roadshows worldwide.

### | Owner to owner

All the transactions were led by current partners. We own our clients' challenges.

### | Transaction support

We anticipate problems and propose solutions to increase the success rate of transactions.

| Better approach and access to investors.

| Better project strategy and timing.

| Greater assertiveness and chance of success.

| Best possible transaction.

# We deliver the best of both worlds

## | Quality

Specialists by sector

Tailor-made solutions

Agility and speed

Transaction support team

## | Scale

+200 people, the largest team dedicated to M&A in Latin America.

+1000 roadshows across the globe

+6000 strategic and financial buyers in our global network

Weekly partners' committee to discuss all the transactions



# Process stages

## 01

### | Preparation

- Understanding of the company and the desired transaction.
- Definition of strategy and investment thesis to maximize value.
- Mapping of possible buyers/ investors.
- Transaction support.

## 02

### | Roadshow and negotiation

- Presentation of the company.
- Receipt of proposals and transaction structuring.
- Negotiations aimed at fostering a competitive process whenever possible.

## 03

### | Due Diligence and contracts

- Due Diligence and contracts

# In conclusion

## | Highest success rate

Tested concepts and processes to ensure a successful deal.

## | Maximized valuation

We always seek the best possible transaction for the business owner.

## | No conflicts of interest

We do what's best for the business owner, at the right time for their business.

## | We are unique

The only M&A firm that can combine quality with scale.

# What do our clients say



*"igc prepared me a lot. Not only in presenting prospects, with its extensive network of great venture capitals worldwide, but also in preparing materials and, most importantly, in the discussions during and after the term sheet. igc was fundamental both in Series A and Series B."*

**Alexandre Zolko**  
CRMBonus



*"igc's ability to analyze our business, understand where the value levers are, and model the business so that we were truly prepared, whether for an M&A or a fundraising round, made all the difference."*

**Felipe Almeida**  
ZUP



*"You understood our thesis, and despite speaking with multiple funds and companies that were interested in us, we weren't familiar with the fund we eventually closed with. GIC has proven to be a valuable partner for our business. You found the partner that fit with our vision."*

**Fábio Felipe**  
Sankhya



*"igc has always been deeply concerned with our business, fiercely defending what was important to us as shareholders, and knew how to create value for the company. Having advisory support is essential, and igc's is truly exceptional."*

**André de Vivo**  
Farmasa



*"The security conveyed since the beginning of the process was incredible. Every step was explained in detail, and I always felt comfortable deciding whether to move forward."*

**Manuella Bossa**  
Truss



*"The closing of our deal with an international company showcases the full capability of igc's team to position your company on a global level."*

**Ferreirinha Costa**  
Fortgreen



*"igc introduced us to many buyers, which allowed us to broaden our perspective and understand how our business could make sense for various sectors and companies."*

**Alberto Carneiro Neto**  
Casa do Pão de Queijo



*"No one had ever offered us a solution like this before. igc was able to structure an out-of-the-box operation we thought would never happen, and that was essential for the success of our fundraising."*

**Ricardo Luna**  
Conx



*"igc explained each step of their strategy to me, ensuring the process was transparent and allowing me to provide input and fully understand it."*

**André Palis**  
Raccoon



*"The way the process was presented, step by step, gave me complete clarity and made me feel comfortable."*

**Luiz Henrique Didier**  
Bexs



*"In all conversations, igc's recommendation was unanimous. They are a benchmark and speak the same language as agribusiness, which gave us a very solid foundation of trust."*

**Alberto Yoshida**  
Yoshida & Hirata



*The best thing about igc is their negotiation skills. They can extract more value through a differentiated process, always staying closely connected to the entrepreneur."*

**Flavio Terni**  
Giant Steps



*"igc understood the essence of our business very well and was able to generate value from it. We were able to close an excellent deal."*

**Felipe Calixto**

Sankhya



*"We wanted to know if it was the right time for One7 to make this move. We have a very strong case, and igc was honest in advising us on the best timing."*

**João Paulo Fiuza**

One7



*"M&A is very stressful for those involved. The closeness and experience of IGC's partners made all the difference in my transaction."*

**Tiago Reis**

Suno



*"igc's team is exceptional, with deep market knowledge. They are great people, dedicated, and work tirelessly for your deal."*

**Celso Ribeiro**

BR Media



*"In agribusiness, I believe igc is the most relevant advisor. You understand exactly how entrepreneurs think."*

**Salvino Camarotti**

Agro Seiva, Campo Total, SC TEC



*"The igc team was very competent. They made me feel comfortable at all times. I've recommended them more than once."*

**Joe Losso Parente Júnior**

Publicações Online



*"We received several proposals, and with igc's support, we were able to identify the best path. It was essential to have a company that thought alongside us with a long-term perspective."*

**Sérgio Brandão Marins**

SGGC



*"igc was highly impactful in opening doors, with the extensive access they have and, of course, the credibility they bring when advising."*

**Pedro Englert**

StartSe





*"When the deal seemed to reach a crossroads, igc would come up with a solution, bringing the parties back to the table and facilitating conversations to move the deal forward."*

**Raphael Covre**  
Casa do Adubo



*"When someone talks to me about M&A, I recommend igc. I always suggest partners with whom I've had great experiences, and in igc's case, they are simply the best company in the market"*

**Walter Galvão Neto**  
ioasys



*"It was a process full of learning, and I have no doubt that we chose the right partner for this type of transaction."*

**Gustavo Tremel**  
Decora



*"I am certain that the chances of closing the deal with them are much higher than without them, and on top of that, you achieve the best value."*

**Igor Senra**  
Moip



*"The important aspect of a negotiation is leaving with the feeling that you did the right thing, and we definitely left with that feeling."*

**Roberta Zocchio**  
Pueri Domus



*"The timing of our transaction was perfect. Everything happened exactly as it should have."*

**Gustavo Boscon**  
VitalForce



*"igc has been with Femme for 13 years, supporting the company through every decisive stage. It's a place of principles and purpose, which created a strong bond between us."*

**Rogério Ramires**  
Femme



*"igc brought us international investors we would never have imagined. They have a very well-executed and structured approach."*

**Marcelo Linhares**  
Onfly

# Our transactions



The **JustiFLY** assets, part of **Champion USA**, were acquired by Central Garden & Pet



**TBDC Agro Software** was acquired by TOTVS



**Comtrafo** was acquired by AMSC



**Grupo Aço Cearense** has concluded the issuance of a R\$ 50,000,000 Secured Note



**Solis Investimentos** sold a majority stake to Patria Investimentos



**Gaudium** was acquired by Vela Latam





**Consistec** was acquired by DwyerOmega



**Solutaste** was acquired by Synergy Flavors



**Darwin Seguros** completes its funding round led by Vintage Investimentos and followed by IRB and other investors.



**Frooty** raised US\$10,000,000 in an ESG credit line with Proparco



UNLK acquires **Wake Creators** from **LWSA**



**Cia. do Produtor** was acquired by Adubos Real



Sustainable Agro Solutions acquires a majority stake in **Aqua do Brasil**



TRÊS MARIAS AGRO

**Serra Bonita** sells 100% of its assets to Três Marias Agro and José Paulo Rocheto, shareholder of Bem Brasil



**G3 Agroavícola** sells majority stake to Pluma Agroavícola



**Fass Agro** was acquired by Adufertil Fertilizantes, part of the Indorama Corporation group



**Netbr** was acquired by SEK



**Flip** was acquired by Olist



XP acquired a minority stake in  
**Inove Investimentos**



**Labsoft** was acquired by Confidence



**Lola From Rio** and Skala announce merger  
with support from Advent International



**Rede Monte Carlo** raised R\$150,000,000.00  
through the 2nd issuance of its FIDC



**GRB and Genion** were acquired by Clash



**BITKA Analytics** was acquired by BIP



**RKM Engenharia** raised R\$48,500,000 through the issuance of a CRI, a real estate asset-backed security.



XP Inc. acquired a minority stake in **3A RIVA Investimentos**



**Aplinova** was acquired by Prinova, a subsidiary of the Japanese group Nagase



**Vyndence** was acquired by Grupo MedSystems



Gestão para o Varejo

**Ciss** successfully raised R\$31 million through the issuance of the second series of its FDIC



**GreenYellow** has sold 23 SPVs to Athon Energia



PUBLICIS GROUPE

BR Media Group was acquired by Publicis Groupe



Sempre Internet was acquired by Brasil TecPar



Oobj was acquired by Avalara



Sense Eletrônica has been acquired by TE Connectivity



Green Ventures, a subsidiary of Fiagril, was acquired by Oleoplan



Rede Monte Carlo raised R\$120,000,000.00 through the issuance of a CRA, an agricultural bond



**Misa** raised R\$30,000,000.00 through the issuance of a CRI, a real estate asset-backed security



Aoop Cloud Solutions

**NTT DATA**

**Aoop** has been acquired by NTT Data



**Reivax** was acquired by WEG



**A.Azevedo Óleos** sold a majority stake to Oleon, a Groupe Avril subsidiary

*plastlabor*



**Plastlabor** has been acquired by Solabia, a TA Associates portfolio company



**Ciss** structured a FIDC of R\$100,000,000.00



**Soft Film** was acquired by Packing Group



**Farmtech** completes funding round with bewater



**Veja Construções** completes financing for Bosques do Palermo project



**Persa Incorporadora** issues its first CRI, a real estate asset-backed security



**Conx** raised R\$70,000,000.00 through the issuance of a CRI, a real estate asset-backed security



**Bexs** was acquired by Ebury



**Maxum** was acquired by Brasif



**Tex** was acquired by Serasa Experian



**Indicium** received an investment from Columbia Capital



**CRMBonus** raised its Series B led by BOND and with participation from Valor Capital



GENERAL ATLANTIC



asset management

**LiveMode** raised a funding round with General Atlantic and XP Private Equity



**Buson** and Busbud merged their operations





**Oligo Basics** was acquired by Innovad Group



Accenture Song droga

**Soko**, of FLAGCVX, was acquired by Accenture



**Fazenda Churrascada** was acquired by Heat Group



**Rede Monte Carlo** has completed the raising of R\$ 100,000,000.00 through the issuance of a CRA



**Grupo MOVE3** and Sequoia Logística e Transporte (SEQL3) have merged their operations



Bunzl and **CT Group** formed a strategic alliance

**PROMAD**

*Publicações Online*  
INTIMAÇÕES JUDICIAIS

**DURA**  
SOFTWARE

Dura Software acquired  
**Publicações Online** and **PROMAD**

**SKALA**<sup>®</sup>  
COSMÉTICOS  
GRUPO **SKALA**

**Advent International**  
GLOBAL PRIVATE EQUITY

Advent International acquired  
a majority stake in **Skala Cosméticos**

 **iteris**

**Globant** 

**Iteris** was acquired by Globant

**VIQUA**

  
**KRONA**  
TUBOS E CONEXÕES

**Viqua** was acquired by Krona

 **fertsan**

**Fertsan** concluded the issuance of  
a CPR-F, a credit instrument focused  
on agribusiness

 **Grupo**  
**AGROSEPAC**  
Reflorestando o futuro

**Agrosepac** concluded the issuance of a CRA:  
(R\$ 53,000,000.00)



Graffo Paranaense, of Sonoco Group, acquired 100% of **Inapel Embalagens**



Bunzl acquired a stake in **Lanlimp Group**



**VExpenses** was acquired by VR



XP Private Equity acquired a minority stake in **JL Health**



**STC**, a subsidiary of Suntech International, was acquired by Datora



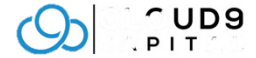
**Bxblue** was acquired by PicPay



Shell acquired **Prime Group**



The private equity funds GEF and Signal acquired a minority stake in **GR Química**



**Onfly** completed its Series A round with Left Lane and Cloud9 Capital



**Seed** issued a CRI worth R\$105,000,000.00 to finance the enterprises of Dona Elisa, Kansas, Piassanguaba, Teviot, Itaverá, and LaPlac



Megalabs acquired the AP46 Complex from **Laboratório Almeida Prado**



**SmartNX** was acquired by Nuvini



**Conexamerica** concluded the issuance of a CRI to finance the construction of photovoltaic plants



**A Geradora** was acquired by Loxam



**One7** sold an equity stake to XP Asset



**Yoshida & Hirata** was acquired by Adubos Real



igc partners advised the transaction between **Clamper** & Legrand



**Vita IT** was acquired by Telefonica

SVN

XP Inc.

SVN Investimentos sold an equity stake to XP Inc.

INCENTIVALE  
INCENTIVO & FIDELIDADE

Incomm®

Incentivale was acquired by InComm Payments

PLURY  
QUÍMICA Parceria, qualidade e evolução

Manuchar

Plury Química was acquired by Manuchar

DIBAN  
*Aliado ao seu crescimento*

Marubeni

Diban sold an equity stake to Marubeni

e-vertical

GRUPO GPS

e-Vertical sold an equity stake to Grupo GPS

kenoby

gupy

Kenoby was acquired by Gupy



**VitalForce** was acquired  
by Grupo Lwart



**Monitora** was acquired by Marlabs



**APS** was acquired by Ducato Capital



igc advised **Grupo Zarin** in its debt  
financing, structuring a CRI, a Commercial  
Mortgage-Backed Security



**Automalógica** received investment  
from GEF

VISTA CAPITAL



**Vista Capital** sold a minority stake  
to XP Investimentos



Kinea

uma empresa **Itaú**

**Blue Health** sold an equity stake to Kinea



**Nutrien**

**Marca Agro Mercantil** was acquired by Nutrien

**terraZOO**



**Terra Zoo** received investment from Crescera Capital



**Economática** was acquired by TC



**SCTEC, Campo Total and Agro Seiva** were acquired by Ihara

**aldo**

**Brookfield**

**Aldo Solar** was acquired by Brookfield





Construtora San Remo concluded the issuance of a CRI worth R\$40,000,000.00



igc advised SGGC in its debt financing, structuring a CRI, a Commercial Mortgage-Backed Security



Tangerino was acquired by Sólides



Siagri and Datacoper merge operations to form Aliare and received an investment from the BTG Pactual Impact Fund



Bertelsmann Group sold Afferolab to Bossa.etc, a content-tech company from the Blue Management Institute (BMI)



ioasys was acquired by Alpargatas



**Truss Professional** was acquired  
by Grupo Boticário



BRIDGE ONE

**BR Media** sold an equity stake to Bridge One



**Giant Steps** sold an equity stake to XP Inc.



**Crescimentum** and **Cegos Ident  
International** formed  
a strategic alliance



**Fesar** was acquired by Afya



**Agrosema** was acquired by Nutrien



**Nativa Agronegócios** was acquired  
by Agro Amazônia



**Adfert** was acquired by Indorama Corporation



**Raccoon** was acquired  
by S4 Capital



**Wolpac** was acquired by FAAC



In partnership with **Blackstone**

**Grupo AGP** sold an equity  
stake to Patria Investimentos



**Café Pacaembu** was acquired by  
Massimo Zanetti Beverage Group



**Vitra** and Warren have merged their operations



**Terra Nova** was acquired by Nutrien

**kawa**



**Kawa** sold an equity stake to BTG Pactual



**Grão de Ouro** sold a majority stake to Aqua Capital



ADUBOS REAL



**Adubos Real** sold an equity stake to Marubeni



**Semantix** sold an equity stake to Crescera and Inovabra



AGROGALAXY

Ferrari Zagatto sold a majority stake to Agrogalaxy

eico

DutyCosméticos

DaBelle Hair DaBelle HAIR LOVE DutyColor

Eico Cosméticos sold a majority stake to Duty Cosméticos



Sankhya sold an equity stake to GIC

AYTY tech

Flex  
RELACIONAMENTOS INTELIGENTES

Ayty Tech was acquired by Flex

+ Onofre  
CVS pharmacy

RD Gente, Saúde e Bem-estar.  
RaiaDrogasil S.A.

Onofre was acquired by RaiaDrogasil



Gávea  
INVESTIMENTOS

WARBURG PINCUS

GRUPO GPS

RZF sold an equity stake to Grupo GPS

**Caif**  
Naturally Sourced Solutions

**CALDIC**

**Caif** was acquired by Caldic

**Therezópolis**  
CERVEJA ESPECIAL

**Coca-Cola**  
**FEMSA**

**Coca-Cola**  
**ANDINA**  
Bottling

**Therezópolis** was acquired by Coca-Cola FEMSA and Coca-Cola Andina

**prontmed**

**Grupo Fleury** **sabin**  
MEDICINA DIAGNÓSTICA

**Prontmed** sold an equity stake to Fleury and Sabin

**poupafarma**

**STRATUS**

**Poupafarma** sold an equity stake to Stratus

**Grupo União**

**Fortbras**

**Grupo União** and Fortbras merged their operations

**decora**

**CreativeDrive**

**Decora** was acquired by CreativeDrive



**Sweetmix Distribuidora** was acquired by Univar Solutions



**Terra Soluções Agrícolas** was acquired by Ihara



**BSN Medical** sold assets of the **Neve** operation to a group of investors



**LC Restaurantes** sold an equity stake to Grupo GPS



**Divcom Pharma** and FQM Farmoquímica merged their operations to form FQM Divcom



**Wooza** sold an equity stake to Allied, an Advent portfolio company



**Comdinheiro** was acquired by Nelogica



**Nepos** was acquired by Came S.p.A



**Setin** sold the Pullman and Ibis Expo SP Hotels to XP Hotéis FI



**CPQ's** shareholders sold a majority stake to Standard Bank



**Advent** acquired Allied



**Agro 100** sold a majority stake to Aqua Capital





**Cal Viva** raised funds through the structuring of a CRI



**NeoAssist** was acquired by Oca Capital



Amor por ela



**Femme Laboratório da Mulher** sold an equity stake to L Catterton



**Moip** was acquired by Wirecard



**Viena** was acquired by Advent



GTIS  
PARTNERS

GP Investments



**GTIS** partnered with GP Investments for the acquisition of BHG

**CDF.**

**btg**pactual

**CDF** sold an equity stake to BTG Private Equity

**FERTGROW**  
FORÇA PARA CRESCER

URALKALI®

Uralkali joins the Brazilian fertilizer distribution market by acquiring a 50% stake in **Fertgrow**

**ABASE**

**HENRY SCHEIN®**

**Abase** sold an equity stake to Henry Schein

**CIDADE JARDIM**  
Escola  
PlayPen

**COGNITA**  
TEACHING EXCELLENCE

**PlayPen** was acquired by Cognita

**america.net** 85

**AXXON GROUP**  
PRIVATE EQUITY

**America Net** sold an equity stake to Axxon Group

**m Magnesita**  
Refratários

**msa**  
Soluções em TI que geram resultados

**spread**  
Ouse o futuro. Agora.

**Magnesita** sold MSA to Spread



**Grupo Desemparr** was acquired by LAVORO



**Beta Learning** was acquired by ClearSale



**Laboratório Osler**, the manufacturer of the insect repellent brand **Exposis®**, was acquired by SC Johnson



**Sisgraph** was acquired by Hexagon



**Ebba**, the parent company of Dafruta, acquired Maguary, a subsidiary of Kraft Foods



**Yes** sold an equity stake to Aqua Capital



**Vórtx** sold an equity stake to FTV Capital



**DM** sold a minority stake to Vinci Impacto and Retorno IV



**NZN** and **Click Jogos** merged their operations, and HIG Capital acquired a majority stake of the new company



**Dasa** acquired an equity stake of MD1



**Mandic** was acquired by Riverwood



**Top Service** was acquired by Predial



**Forever Liss** was acquired  
by Concept Investimentos



Patria made an investment series A in **StartSe**



FOOD SERVICE SOLUTIONS



**OuroLac** sold an equity stake  
to 2bCapital and Siguler Guff



COMOLATTI



**Grupo Comolatti** acquired Pellegrino



**Frango Assado** was acquired by IMC



Pueri Domus



**Pueri Domus** sold its business unit  
of schools and teaching system to SEB

grupo  
**services**



**Grupo Services** was acquired by Webhelp



**Liderança** was acquired by Santander



**Farmasa** was acquired by Barrenne

**GENESISGROUP**  
COMPLIANCE ASSURANCE



**Genesis Group** sold an equity stake to Actis



**Autopartners** acquired Affinia Automotiva



**The Fifties** was acquired by Laço



**Ecotec Fumigation** was acquired  
by Rentokil Initial



**Trademaster** sold an equity stake to BV



**Casa da Vaca** sold an equity stake to Aqua Capital



**Setin** was acquired by Klabin Segall



**Raul Fulgêncio** sold an equity  
stake to Grupo LPS



**Even** and Melnick formed a joint venture



**Absolute** sold a minority stake to BTG Pactual



**LinkApi** sold an equity stake to Semantix



**Terco** and Ernst & Young merged their operations to form Ernst & Young Terco



**Ibema** acquired a paper mill from Suzano Papel e Celulose



**Vocal** was acquired by Grupo Auto Sueco



**Conductor** was acquired by Riverwood Capital



(SUNO)

XP inc.

Suno sold a minority stake to XP Inc.

  
LojadoMecanico

EB | CAPITAL

Loja do Mecânico sold an equity stake to EB Capital

  
CPO<sup>®</sup>  
CENTRO PAULISTA de ONCOLOGIA

 OncoClínicas  
DO BRASIL S.A

CPO partnered with OncoClínicas do Brasil

  
Polo Moda

SP MEGA Mix

Polo Moda and SP Mega Mix merged their operations

  
CATARATAS  
DO IGUAÇU S.A.

  
Advent International  
GLOBAL PRIVATE EQUITY

Cataratas do Iguaçu SA sold an equity stake to Advent

  
CORP  
FLEX  
O Outsourcing de TI que entende o seu negócio

  
2bCapital  
PRIVATE EQUITY

Corpflex sold an equity stake to 2BCapital



Passfolio was acquired by Santander



Quimisa and Quimilog were acquired by Brenntag

One Equity Partners



Cless sold an equity stake  
To One Equity Partners



Vault was acquired by Assa Abloy



Creme Mel sold an equity  
stake to HIG Capital



BC2 sold an equity stake to Vivante,  
an Axxon Group company



**Bio Rural** was acquired by Nutrien



**Zup** was acquired by Itaú Unibanco



**LM Farma** was acquired by  
Laboratórios Urgo



**LG Sistemas** sold an equity  
stake to HIG Capital



**Global Aviation** was  
acquired by CBair



**LDI** sold its equity stake  
of Cipasa to Prosperitas



**Foxbit** completed its Series A round with OK Group



**Ferrari Zagatto** sold an equity stake to Origin



**Grupo Vocal** sold Vocal Motors to Grupo Itavema



**CBC** acquired Sellier & Bellot



**Cecrisa** sold an equity stake to Vinci Partners



**Willyfrey Participações**, the holding company of Renar Maçãs, raised funds through the issuance of new shares

CRM&BONUS



VOLPE CAPITAL



**CRM&Bonus** completed its Series A round led by Softbank and Riverwood



**Casa do Adubo** and **Casal Distribuidora** sold an equity stake to Axxon Group



**One Equity Partners**

**AAT** sold an equity stake to One Equity Partners

**ROSSI**



**Rossi** engaged in a joint venture with Norcon

**ROSSI**

**Rossi** sold financial assets



**Natural da Terra** was acquired by Hortifruti



**Volanty** was acquired by Creditas



**Estante Virtual** was acquired by  
Livraria Cultura



**Muxi** sold an equity stake to Confrapar



**Vila Inhambu** sold an equity stake of  
Drogarias DPSP S/A to majority shareholders



**Dafra Motos** and Itaú formed a strategic alliance



**Delta** was acquired by AGV Logística



Escola Conquer was sold  
to Wiser Educação



Opus was acquired by Cless



Psimon was acquired by Cremer



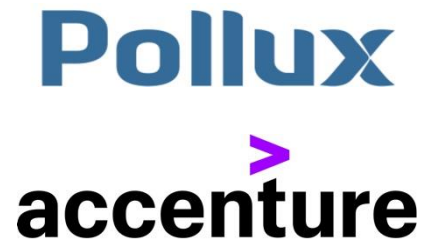
Realce was acquired by Lavoro



Igc advised the transaction  
between Vórtx and Basement



Femme Laboratório da Mulher received  
investment from Casa de Gestão



Pollux was acquired by Accenture



CBL Alimentos sold an equity stake to Arlon



Lupatech sold Steelinject to Forjas Taurus



Futuragro was acquired by LAVORO



Sinimplast acquired Globalpack



Denorpi was acquired by LAVORO



**FGS**BRASIL  
Tubos e Conexões

**+GF+**

**FGS** was acquired by Georg Fischer

  
ARINOS

 **Univar**  
Solutions

**Arinos** was acquired by Univar

**A GERADORA**

 **Investimentos**  
GOVERNANÇA & GESTÃO

**A Geradora** sold an equity stake to GG Investimentos

  
PEOTTA

**Progen** acquired an equity stake of RPeotta

**PRISM** **PACK**

 **HUHTAMAKI**

**Prismapack** was acquired by Huhtamaki

**PROGEN**

 **auding**Intraesa  
Consultoria & Ingeniería

**Progen** acquired an equity stake in Auding Intraesa Brasil



**Transmoreno** was acquired by JSL



**webedia™**

**Tudo Gostoso** was acquired by Webedia



**Plenafertil** was acquired by Lavoro

GTIS PARTNERS

106 SERIDÓ

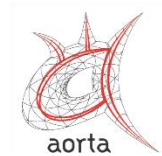


CONSTRUTORA  
**SAO JOSE**

**GTIS** reached an agreement for the acquisition of a stake and a capital investment worth R\$ 100,000,000.00



**Localcred** and **Brascobra** merged their operations to form Localcredbrascobra



**Aorta** was acquired by Grupo Mobi



Texlog was acquired by Sequoia, a Warburg Pincus portfolio company



Hypermarcas and Farmasa (Samaja's family) merged their operations through a stock swap



Drakar and Voga, companies of the Ledervin Group, merged their operations with Matec, forming Ledervinmatec



Tegma conducted a public primary and secondary distribution of common shares worth R\$ 603,980,000.00



A Geradora acquired Poliservice



Growth Equity Partners

Sí Señor sold an equity stake to JM Growth Partners

**Padtec**



**Padtec** sold 100% of its Submarine Equipment division to IPG Photonics



**Dasa** acquired Cerpe



**Nasha** acquired the Phytoervas product line from Procter & Gamble



**Copag** sold an equity stake to Carta Mundi



**D'Altomare Química** was acquired by Univar



**Travelweek São Paulo** was acquired by Reed Exhibitions



**Fortgreen** sold an equity stake to Origin



HAL Investments

**Fototica** was acquired By Hal Investments



**Atento** acquired Rbrasil



GP Investments

**Farmasa** sold an equity stake to GP Investments



TransUnion®

**Crivo SA** sold an equity stake to Transunion



**Dafruta** sold an equity stake to Avanti Participações



SQUADRA  
PARTICIPAÇÕES



**Puket** was acquired  
by Imaginarium



**Even** sold an equity stake  
to Spinnaker Capital Group



**Selectchemie** was acquired by IMCD



**ACS** was acquired by Engie



**CEL® LEP** was acquired  
by HIG Capital



A group of investors formed by 3i,  
**Neuberger Berman** and Siguler Guff,  
acquired Óticas Carol



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