

global trusted advisor

For over 29 years,  
the **go-to M&A firm**  
for business owners.



# Focused on the business owner.

We always seek the best possible transaction based on a clear positioning: **we only act on the sell-side, avoiding any conflict of interest.**



| M&A



| Fundraising



| IPO

The right time to do a deal is  
when your business is at the right time.

35

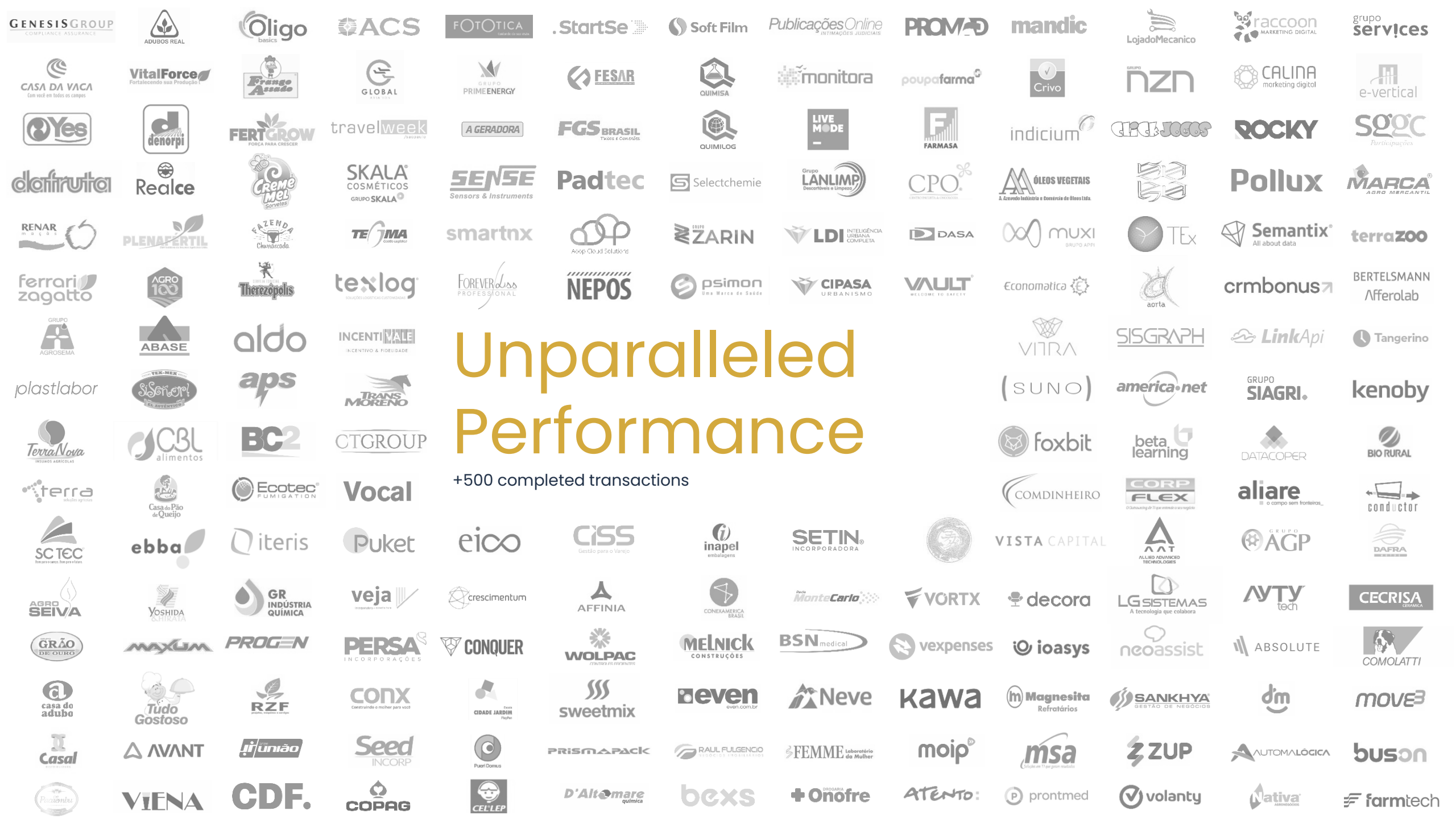
| partners, 100% focused  
on the business owner.

+200

| people, we are the largest  
team in the Brazilian market  
100% focused on M&A.

+550

| completed transactions,  
always on the sell-side.



# Unparalleled Performance

+500 completed transactions

- GENESIS GROUP COMPLIANCE ASSURANCE
- ADUBOS REAL
- Oligo basics
- ACS
- FOTOTICA
- .StartSe
- Soft Film
- PublicaçõesOnline
- PROMAD
- mandic
- LojadoMecanico
- raccoon MARKETING DIGITAL
- grupo services
- CASA DA VACA
- VitalForce
- Frango Assado
- GLOBAL
- GRUPO PRIME ENERGY
- FESAR
- QUIMISA
- monitora
- poupafrarma
- Crivo
- NZN
- CALINA marketing digital
- e-vertical
- Yes
- denorpi
- FERTIGROW
- travelweek
- A GERADORA
- FGS BRASIL
- QUIMILOG
- LIVE MODE
- FARMASA
- indicium
- CFE JOGOS
- ROCKY
- SGOC
- clarifrutta
- Realce
- CREME MEL
- SKALA COSMÉTICOS
- SENSE Sensors & Instruments
- Padtec
- Selectchemie
- Grupo LANLIMP
- CPO
- ÓLEOS VEGETAIS
- Pollux
- MARCA AGRICOLA MERCANTIL
- RENAR
- PLENA FERTIL
- FAZENDA
- TEJIMA
- smartnx
- smop
- ZARIN
- LDI
- DASA
- MUXI
- TEX
- Semantix
- terrazoo
- ferrari zagatto
- AGRO 100
- Therzópolis
- texlog
- FOREVER
- NEPOS
- psimon
- CIPASA URBANISMO
- VAULT
- Economática
- aorta
- crmbonus
- BERTELSMANN
- AGROSEMA
- ABASE
- aldos
- aps
- INCENTIVO
- TRANS MORENO
- psimon
- CIPASA URBANISMO
- VAULT
- Economática
- aorta
- crmbonus
- BERTELSMANN
- plastlabor
- SINERGI
- INCENTIVO & FIDELIDADE
- TRANS MORENO
- psimon
- CIPASA URBANISMO
- VAULT
- Economática
- aorta
- crmbonus
- BERTELSMANN
- Terra Nova
- CBL alimentos
- BC2
- CTGROUP
- INCENTIVO & FIDELIDADE
- TRANS MORENO
- psimon
- CIPASA URBANISMO
- VAULT
- Economática
- aorta
- crmbonus
- BERTELSMANN
- terra
- Casa do Pão de Queijo
- Ecotec
- Vocal
- INCENTIVO & FIDELIDADE
- TRANS MORENO
- psimon
- CIPASA URBANISMO
- VAULT
- Economática
- aorta
- crmbonus
- BERTELSMANN
- SC TEC
- ebba
- iteris
- Puket
- eico
- CISS
- inapel
- SETIN
- COMINHEIRO
- VISTA CAPITAL
- AAT
- AGP
- DAFRA
- AGRO SEIVA
- YOSHIDA
- GR INDÚSTRIA QUÍMICA
- veja
- crescimentum
- AFFINIA
- CONEXAMÉRICA BRASIL
- Monte Carlo
- VORTX
- decora
- LG SISTEMAS
- AVTY
- CECRISA
- GRÃO
- MAXUM
- PROGEN
- PERSA
- CONQUER
- WOLPAC
- MELNICK
- BSN medical
- vexpenses
- ioasys
- neoassist
- ABSOLUTE
- COMOLATTI
- casa do adubo
- Tudo Gostoso
- RZF
- CONX
- CIDADE JARDIM
- sweetmix
- even
- Neve
- kawa
- Magnesita
- SANKHYA
- dm
- MOVE3
- Casal
- AVANT
- uniao
- Seed INCORP
- PRISMAPACK
- RAUL FULGENCIO
- FEMME
- moip
- msa
- ZUP
- AUTOMALÓGICA
- buson
- PACIONIBUS
- VIENA
- CDF.
- COPAG
- CEL'LEP
- D'Altomare
- bexs
- Onofre
- ATENTO
- prontmed
- volanty
- Nativa
- farmtech

# Partners leading 100% of the transactions

We are 35 partners, together for decades, writing the history of M&A in Brazil.

All the transactions were carried out by current partners.



André Pereira



Bruno Iervolino



Bruno Sbano



Bruno Schaffer



Daniel Milanez



Daniel Mouadeb



David Steuer



Débora Kropp



Dimitri Abudi



Felipe Araujo



Felipe Leon



Felipe Toja



Fernando Abdon



Filipe Abdalla



Flávia Silveira



Frederico Toledo



Gustavo Mandel



Gustavo Milano



João Andrade



Juliana Lobo



Karim Pechliye



Luiz Melo



Marcelo Pereira



Marcelo Semeoni



Matheus Romano



Murilo Oliveira



Pedro Ferreira



Priscila Pacheco



Rafael Bologna



Rafael Frugis



Sami Sarfatti



Sofia Ferraz



Thiago Dias



Yuri Otori



Yuri Stransky

# Sectoral Specialization

We are the only M&A and fundraising advisor with the **scale** and **volume** to have partners and teams organized by **sector specialization**.



**Enhanced**  
market reading.



**In-depth knowledge**  
of each business.



# Global Player

We know how to negotiate with a diverse range of buyer profiles **with constant access to international serial buyers.**

**Brazil** | São Paulo, SP.  
**US** | Miami, FL.

| **+50%**

Completed transactions with foreign players.

| **+1000**

Roadshows across the globe.

| **+6000**

Direct access to more than 6000 strategic and financial buyers.

# Access to main global buyers.

**USA/ CAN** | +1.900 buyers.  
**Latin America** | +2.000 buyers.  
**EMEA** | +1.600 buyers.  
**Asia & Oceania** | +800 buyers.

Nutrien

Shell

Brookfield

FMC

Advent International  
GLOBAL PRIVATE EQUITY

BC PARTNERS

SONOCO

Mosaic

BRENTAG

PAINE  
SCHEWERTZ  
PARTNERS

BUNZL

actis

MITSUI & CO.

UnivarSolutions

BASF

HENRY SCHEIN

CORTEVA

Shell

ECOLAB

Marubeni

H I G  
CAPITAL

accenture

azelis

URALKALI

legrand

INDORAMA

CALDIC

IMCD

Manuchar

Barentz.

GIC

Huhtamaki

CATTERTON

LOXAM

Globant

SUMITOMO  
CHEMICAL

IHARA

UPL

Telefónica

GENERAL  
ATLANTIC

Webhelp  
Think Human

ENGIE

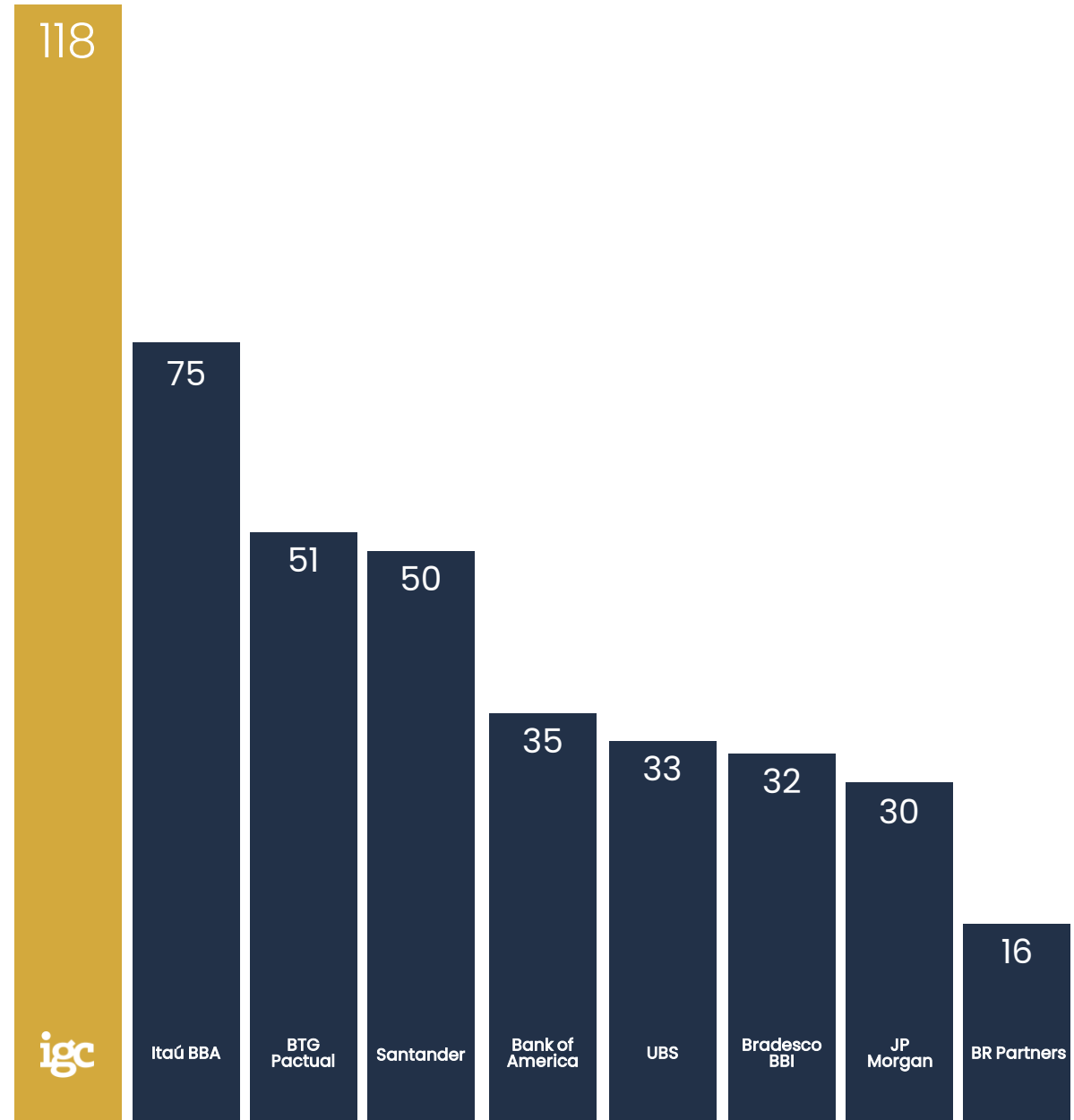
Standard Bank

marlabs  
driving digital agility

busbud

# Absolute leader

Consistency and recognition:  
igc is the leader in number of sell-side M&A transactions.



\* Last 5 years (data collected in June 2026). Source: Mergermarket.

## Why are we different?

### | Weekly partners' committee

Leveraging the expertise and market vision gained from over 1,000 roadshows worldwide.

### | Owner to owner

All the transactions were led by current partners. We own our clients' challenges.

### | Transaction support

We anticipate problems and propose solutions to increase the success rate of transactions.

| Better approach and access to investors.

| Better project strategy and timing.

| Greater assertiveness and chance of success.

| Best possible transaction.

# We deliver the best of both worlds

## | Quality

Specialists by sector

Tailor-made solutions

Agility and speed

Transaction support team

## | Scale

+200 people, the largest team dedicated to M&A in Latin America.

+1000 roadshows across the globe

+6000 strategic and financial buyers in our global network

Weekly partners' committee to discuss all the transactions

# Process stages

## 01

### | Preparation

- Understanding of the company and the desired transaction.
- Definition of strategy and investment thesis to maximize value.
- Mapping of possible buyers/ investors.
- Transaction support.

## 02

### | Roadshow and negotiation

- Presentation of the company.
- Receipt of proposals and transaction structuring.
- Negotiations aimed at fostering a competitive process whenever possible.

## 03

### | Due Diligence and contracts

- Due Diligence and contracts

# In conclusion

## | Highest success rate

Tested concepts and processes to ensure a successful deal.

## | Maximized valuation

We always seek the best possible transaction for the business owner.

## | No conflicts of interest

We do what's best for the business owner, at the right time for their business.

## | We are unique

The only M&A firm that can combine quality with scale.

# What do our clients say



*"igc prepared me a lot. Not only in presenting prospects, with its extensive network of great venture capitals worldwide, but also in preparing materials and, most importantly, in the discussions during and after the term sheet. igc was fundamental both in Series A and Series B."*

**Alexandre Zolko**  
CRMBonus



*"igc's ability to analyze our business, understand where the value levers are, and model the business so that we were truly prepared, whether for an M&A or a fundraising round, made all the difference."*

**Felipe Almeida**  
ZUP



*"You understood our thesis, and despite speaking with multiple funds and companies that were interested in us, we weren't familiar with the fund we eventually closed with. GIC has proven to be a valuable partner for our business. You found the partner that fit with our vision."*

**Fábio Felipe**  
Sankhya



*"igc has always been deeply concerned with our business, fiercely defending what was important to us as shareholders, and knew how to create value for the company. Having advisory support is essential, and igc's is truly exceptional."*

**André de Vivo**  
Farmasa



*"The security conveyed since the beginning of the process was incredible. Every step was explained in detail, and I always felt comfortable deciding whether to move forward."*

**Manuella Bossa**  
Truss



*"The closing of our deal with an international company showcases the full capability of igc's team to position your company on a global level."*

**Ferreirinha Costa**  
Fortgreen



*"igc introduced us to many buyers, which allowed us to broaden our perspective and understand how our business could make sense for various sectors and companies."*

**Alberto Carneiro Neto**  
Casa do Pão de Queijo



*"No one had ever offered us a solution like this before. igc was able to structure an out-of-the-box operation we thought would never happen, and that was essential for the success of our fundraising."*

**Ricardo Luna**  
Conx



*"igc explained each step of their strategy to me, ensuring the process was transparent and allowing me to provide input and fully understand it."*

**André Palis**  
Raccoon



*"The way the process was presented, step by step, gave me complete clarity and made me feel comfortable."*

**Luiz Henrique Didier**  
Bexs



*"In all conversations, igc's recommendation was unanimous. They are a benchmark and speak the same language as agribusiness, which gave us a very solid foundation of trust."*

**Alberto Yoshida**  
Yoshida & Hirata



*The best thing about igc is their negotiation skills. They can extract more value through a differentiated process, always staying closely connected to the entrepreneur."*

**Flavio Terni**  
Giant Steps



*"igc understood the essence of our business very well and was able to generate value from it. We were able to close an excellent deal."*

**Felipe Calixto**  
Sankhya



*"We wanted to know if it was the right time for One7 to make this move. We have a very strong case, and igc was honest in advising us on the best timing."*

**João Paulo Fiuza**  
One7



*"M&A is very stressful for those involved. The closeness and experience of IGC's partners made all the difference in my transaction."*

**Tiago Reis**  
Suno



*"igc's team is exceptional, with deep market knowledge. They are great people, dedicated, and work tirelessly for your deal."*

**Celso Ribeiro**  
BR Media



*"In agribusiness, I believe igc is the most relevant advisor. You understand exactly how entrepreneurs think."*

**Salvino Camarotti**  
Agro Seiva, Campo Total, SC TEC



*"The igc team was very competent. They made me feel comfortable at all times. I've recommended them more than once."*

**Joe Losso Parente Júnior**  
Publicações Online



*"We received several proposals, and with igc's support, we were able to identify the best path. It was essential to have a company that thought alongside us with a long-term perspective."*

**Sérgio Brandão Marins**  
SGGC



*"igc was highly impactful in opening doors, with the extensive access they have and, of course, the credibility they bring when advising."*

**Pedro Englert**  
StartSe



*"When the deal seemed to reach a crossroads, igc would come up with a solution, bringing the parties back to the table and facilitating conversations to move the deal forward."*

**Raphael Covre**  
Casa do Adubo



*"When someone talks to me about M&A, I recommend igc. I always suggest partners with whom I've had great experiences, and in igc's case, they are simply the best company in the market."*

**Walter Galvão Neto**  
ioasys



*"It was a process full of learning, and I have no doubt that we chose the right partner for this type of transaction."*

**Gustavo Tremel**  
Decora



*"I am certain that the chances of closing the deal with them are much higher than without them, and on top of that, you achieve the best value."*

**Igor Senra**  
Moip



*"The important aspect of a negotiation is leaving with the feeling that you did the right thing, and we definitely left with that feeling."*

**Roberta Zocchio**  
Pueri Domus



*"The timing of our transaction was perfect. Everything happened exactly as it should have."*

**Gustavo Boscon**  
VitalForce



*"igc has been with Femme for 13 years, supporting the company through every decisive stage. It's a place of principles and purpose, which created a strong bond between us."*

**Rogério Ramires**  
Femme



*"igc brought us international investors we would never have imagined. They have a very well-executed and structured approach."*

**Marcelo Linhares**  
Onfly

# Our transactions



**Grupo Aço Cearense** completed the raising of an additional R\$118,000,000.00 through Secured Notes.



**Grupo Adriano Cobuccio** completes R\$100.000.000,00 capital raise in one of its FIDCs



**Maxi Trust** was acquired by DEUTZ AG



**Cerus** has completed the structuring of its exclusive Non-Performing FIDC with a commitment of R\$ 300,000,000.00



**Grupo RCS** completes a R\$ 100,000,000 Debenture issuance



**Grupo Aço Cearense** completes a R\$ 64 million Secured Notes issuance



magis5



Sankhya

Magis5 was acquired by Sankhya



ATHENAS



DELTA PLUS

Athenas Cintos was acquired by Delta Plus



Fast SHIPPING



Interglobo  
INTERNATIONAL FREIGHT FORWARDERS

Fast Shipping sold an equity stake to Interglobo



NutriPharma Solutions



Vidara

NPS do Brasil has been acquired by Vidara, a company of the Ravago Group



HERO SEGUROS



Headline

Hero Seguros completed its first funding round with Headline



sylvestre®  
Ingredientes Naturais



Prodalim  
Creating Natural Solutions

Sylvestre was acquired by Prodalim

**BEL**  
*Cosméticos*

**mundo**  
*do cabeleireiro*

**L CATTERTON**

**Bel Cosméticos** and Mundo do Cabeleireiro completed the merger following an investment from L Catterton

**VCA**

**VCA Construções** completes a R\$40 million fundraising through a CRI

**Pivot**  
Máquinas Agrícolas e Sistemas de Irrigação

**COCARI**

**Pivot** was acquired by Cocari

**sbcert**

**FOODCHAIN ID**

**Sbcert** was acquired by FoodChain ID

**CF**  
CONTOUR FENCE

**RICK'S**  
CUSTOM FENCING & DECKING

**TENEX** | CAPITAL MANAGEMENT

**Contour Fence** was acquired by Rick's Fencing, a portfolio Company of Tenex Capital Management

**GRUPO MULTIWAY**  
Soluções de Infraestrutura para Data Center, Telecom e Elétrica

**Kingspan**

**Multiway** sold an equity stake to Kingspan



The **JustiFLY** assets, part of **Champion USA**, were acquired by Central Garden & Pet



**TBDC Agro Software** was acquired by TOTVS



**Comtrafo** was acquired by AMSC



**Grupo Aço Cearense** has concluded the issuance of a R\$ 50,000,000 Secured Note



**Solis Investimentos** sold a majority stake to Patria Investimentos



**Gaudium** was acquired by Vela Latam



Consistec was acquired by DwyerOmega



Solutaste was acquired by Synergy Flavors



Darwin Seguros completes its funding round led by Vintage Investimentos and followed by IRB and other investors.



Frooty raised US\$10,000,000 in an ESG credit line with Proparco



UNLK acquires Wake Creators from LWSA



Cia. do Produtor was acquired by Adubos Real



Sustainable Agro Solutions acquires a majority stake in **Aqua do Brasil**



TRÊS MARIAS AGRO

**Serra Bonita** sells 100% of its assets to Três Marias Agro and José Paulo Rocheto, shareholder of Bem Brasil



**G3 Agroavícola** sells majority stake to Pluma Agroavícola



**Fass Agro** was acquired by Adufertil Fertilizantes, part of the Indorama Corporation group



**Flip** was acquired by Olist



XP acquired a minority stake in **Inove Investimentos**

**LABSOFT**

confience™  
STG

Labsoft was acquired by Confience



**SKALA**® **Advent**

Lola From Rio and Skala announce merger  
with support from Advent International

Rede  
**MonteCarlo**

Rede Monte Carlo raised R\$150,000,000.00  
through the 2nd issuance of its FIDC

**APLINOVA**

**Prinova**  
NAGASE Group

Aplinova was acquired by Prinova, a  
subsidiary of the Japanese group Nagase

**greenyellow**  
SHIFT TO PROFITABLE ENERGY!

**Athon**  
energia

GreenYellow has sold 23 SPVs to Athon  
Energia

**BR**  
**MEDIA**  
GROUP



PUBLICIS GROUPE

BR Media Group was acquired by  
Publicis Groupe



Sempre Internet was acquired by Brasil TecPar



Netbr was acquired by SEK



BITKA Analytics was acquired by BIP



Reivax was acquired by WEG



Sense Eletrônica has been acquired by TE Connectivity



Plastlabor has been acquired by Solabia, a TA Associates portfolio company

Gestão para o Varejo

**Ciss** structured a FIDC of R\$100,000,000.00

CLASH

**GRB and Genion** were acquired by Clash

XP Inc. acquired a minority stake in **3A RIVA Investimentos**

incorporadora ▶ construtora

**Veja Construções** completes financing for Bosques do Palermo project

Avril GROUP

**A. Azevedo Óleos** sold a majority stake to Oleon, a Groupe Avril subsidiary

Construindo o melhor para você

**Conx** raised R\$70,000,000.00 through the issuance of a CRI, a real estate asset-backed security

**bexs**

**Ebury**  
Bank

**Bexs** was acquired by Ebury

**rkm**  
engenharia

**RKM Engenharia** raised R\$48,500,000 through the issuance of a CRI, a real estate asset-backed security.

**vydence**  
medical

**GRUPO MEDSYSTEMS**

**Vydence** was acquired by Grupo MedSystems

**indicium**

**COLUMBIA CAPITAL**

**Indicium** received an investment from Columbia Capital

**PERSA**  
INCORPORAÇÕES

**Persa Incorporadora** issues its first CRI, a real estate asset-backed security

**LIVE MODE**

**GENERAL ATLANTIC**

**XP** asset management

**LiveMode** raised a funding round with General Atlantic and XP Private Equity

**buson**



**Buson** and Busbud merged their operations

**oobj** <-o>

**Avalara**

**Oobj** was acquired by Avalara

Rede **MonteCarlo**

**Rede Monte Carlo** raised R\$120,000,000.00 through the issuance of a CRA, an agricultural bond



**Fazenda Churrascada** was acquired by Heat Group

**SKALA**<sup>®</sup>  
COSMÉTICOS  
GRUPO **SKALA**



Advent International acquired a majority stake in **Skala Cosméticos**

**iteris**

**Globant**

**Iteris** was acquired by Globant

**VIQUA**



**Viqua** was acquired by Krona

**CISS**

Gestão para o Varejo

**Ciss** successfully raised R\$31 million through the issuance of the second series of its FDIC



Aoop Cloud Solutions

**NTT DATA**

**Aoop** has been acquired by NTT Data

**MOVE3**

**SEQUOIA**

**Grupo MOVE3** and Sequoia Logística e Transporte (SEQL3) have merged their operations



Bunzl acquired a stake in **Lanlimp Group**



**VExpenses** was acquired by VR



XP Private Equity acquired a minority stake in **JL Health**



**Green Ventures**, a subsidiary of Fiagril, was acquired by Oleoplan



**Farmtech** completes funding round with bewater



Dura Software acquired **Publicações Online** and **PROMAD**



The private equity funds GEF and Signal acquired a minority stake in **GR Química**



**Onfly** completed its Series A round with Left Lane and Cloud9 Capital



**Seed** issued a CRI worth R\$105,000,000.00 to finance the enterprises of Dona Elisa, Kansas, Piassanguaba, Teviot, Itaverá, and LaPlac



**Tex** was acquired by Serasa Experian



**A Geradora** was acquired by Loxam



**One7** sold an equity stake to XP Asset



**Yoshida & Hirata** was acquired by Adubos Real



igc partners advised the transaction between **Clamper** & Legrand



**Misa** raised R\$30,000,000.00 through the issuance of a CRI, a real estate asset-backed security



**accenture**

Accenture Song droga

**Soko**, of FLAGCVX, was acquired by Accenture



**Manuchar**

**Plury Química** was acquired by Manuchar



**Marubeni**

**Diban** sold an equity stake to Marubeni



GRUPO **GPS**

**e-Vertical** sold an equity stake to Grupo GPS

**kenoby**



**Kenoby** was acquired by Gupy



**Soft Film** was acquired by Packing Group



**BOND**

**VALOR**

**CRMBonus** raised its Series B led by BOND and with participation from Valor Capital



Ducato  
Capital

**APS** was acquired by Ducato Capital



igc advised **Grupo Zarin** in its debt financing, structuring a CRI, a Commercial Mortgage-Backed Security



**Automalógica** received investment from GEF

**VISTA CAPITAL**



**Vista Capital** sold a minority stake to XP Investimentos



Maxum was acquired by Brasif



Rede Monte Carlo has completed the raising of R\$ 100,000,000.00 through the issuance of a CRA



Terra Zoo received investment from Crescera Capital



Economática was acquired by TC



SC TEC, Campo Total and Agro Seiva were acquired by Ihara



Aldo Solar was acquired by Brookfield



**Oligo Basics** was acquired by Innovad Group



Graffo Paranaese, of Sonoco Group, acquired 100% of **Inapel Embalagens**



**Tangerino** was acquired by Sólides



**Siagri** and **Datacoper** merge operations to form Aliare and received an investment from the BTG Pactual Impact Fund



Bertelsmann Group sold **Afferolab** to Bossa.etc, a content-tech company from the Blue Management Institute (BMI)



**ioasys** was acquired by Alpargatas



**Fertsan** concluded the issuance of a CPR-F, a credit instrument focused on agribusiness



Shell acquired **Prime Group**



**Giant Steps** sold an equity stake to XP Inc.



**Crescimentum** and **Cegos Ident International** formed a strategic alliance



**Fesar** was acquired by Afya

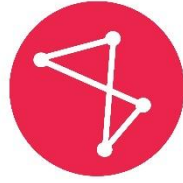


**Agrosema** was acquired by Nutrien



datora ARQIA

**STC**, a subsidiary of Suntech International, was acquired by Datora



CONEXAMERICA  
BRASIL

**Conexamerica** concluded the issuance of a CRI to finance the construction of photovoltaic plants



**Raccoon** was acquired by S4 Capital



**Wolpac** was acquired by FAAC



PATRIA

In partnership with **Blackstone**

**Grupo AGP** sold an equity stake to Patria Investimentos



**Café Pacaembu** was acquired by Massimo Zanetti Beverage Group



Megalabs acquired the AP46 Complex from **Laboratório Almeida Prado**



**Incentivale** was acquired by InComm Payments



**Kawa** sold an equity stake to BTG Pactual



**Grão de Ouro** sold a majority stake to Aqua Capital



ADUBOS REAL



**Adubos Real** sold an equity stake to Marubeni



**Semantix** sold an equity stake to Crescera and Inovabra

CTGROUP



Bunzl and **CT Group** formed a strategic alliance



**Monitora** was acquired by Marlabs



**Sankhya** sold an equity stake to GIC



**Ayty Tech** was acquired by Flex



**Onofre** was acquired by RaiaDrogasil



WARBURG PINCUS



**RZF** sold an equity stake to Grupo GPS



Agrosepac concluded the issuance of a CRA:  
(R\$ 53,000,000.00)



Marca Agro Mercantil was acquired by Nutrien



Prontmed sold an equity stake to Fleury and Sabin



Poupafarma sold an equity stake to Stratus



Grupo União and Fortbras merged their operations



CreativeDrive

Decora was acquired by CreativeDrive

**Bxblue** was acquired by PicPay

igc advised **SGGC** in its debt financing, structuring a CRI, a Commercial Mortgage-Backed Security

uma empresa Essity

**BSN Medical** sold assets of the **Neve** operation to a group of investors



LC RESTAURANTES

**LC Restaurantes** sold an equity stake to Grupo GPS

CONSCIÊNCIA PELO BEM ESTAR

**Divcom Pharma** and FQM Farmoquímica merged their operations to form FQM Divcom

GLOBAL PRIVATE EQUITY

**Wooza** sold an equity stake to Allied, an Advent portfolio company

SmartNX was acquired by Nuvini

BRIDGE ONE

BR Media sold an equity stake to Bridge One

Setin sold the Pullman and Ibis Expo SP Hotels to XP Hotéis FII

CPQ's shareholders sold a majority stake to Standard Bank

Advent International  
GLOBAL PRIVATE EQUITY

Advent acquired Allied

Agro 100 sold a majority stake to Aqua Capital



Vita IT was acquired by Telefonica



Adfert was acquired by Indorama Corporation



Amor por ela



Femme Laboratório da Mulher sold an equity stake to L Catterton



Moip was acquired by Wirecard



Viena was acquired by Advent



GTIS PARTNERS

GP Investments



GTIS partnered with GP Investments for the acquisition of BHG

**SVN Investimentos** sold an equity stake to XP Inc.

**Terra Nova** was acquired by Nutrien

**Abase** sold an equity stake to Henry Schein

**PlayPen** was acquired by Cognita

**America Net** sold an equity stake to Axxon Group

**Magnesita** sold MSA to Spread



VitalForce was acquired by Grupo Lwart



Eico Cosméticos sold a majority stake to Duty Cosméticos



Laboratório Osler, the manufacturer of the insect repellent brand **Exposis**, was acquired by SC Johnson



Sisgraph was acquired by Hexagon



Ebba, the parent company of Dafruta, acquired Maguary, a subsidiary of Kraft Foods



Yes sold an equity stake to Aqua Capital



Kinea

uma empresa 

**Blue Health** sold an equity stake to Kinea



**Therezópolis** was acquired by Coca-Cola FEMSA and Coca-Cola Andina



**NZN** and **Click Jogos** merged their operations, and HIG Capital acquired a majority stake of the new company



**Dasa** acquired an equity stake of MD1



**Mandic** was acquired by Riverwood



**Top Service** was acquired by Predial



**Construtora San Remo** concluded the issuance of a CRI worth R\$40,000,000.00



**Terra Soluções Agrícolas** was acquired by Ihara



**Ourolac** sold an equity stake to 2bCapital and Siguler Guff



**Grupo Comolatti** acquired Pellegrino



**Frango Assado** was acquired by IMC



Pueri Domus



**Pueri Domus** sold its business unit of schools and teaching system to SEB



**Truss Professional** was acquired  
by Grupo Boticário



**Nepos** was acquired by Came S.p.A



**Farmasa** was acquired by Barrenne



**Genesis Group** sold an equity stake to Actis



**Autopartners** acquired Affinia Automotiva



**The Fifties** was acquired by Laço



Sumitomo Corporation

**Nativa Agronegócios** was acquired  
by Agro Amazônia



**NeoAssist** was acquired by Oca Capital



**Casa da Vaca** sold an equity stake to Aqua Capital



**Setin** was acquired by Klabin Segall



**Raul Fulgêncio** sold an equity  
stake to Grupo LPS



**Even** and Melnick formed a joint venture



Vitra and Warren have merged their operations



Uralkali joins the Brazilian fertilizer distribution market by acquiring a 50% stake in Fertgrow



Terco and Ernst & Young merged their operations to form Ernst & Young Terco



Ibema acquired a paper mill from Suzano Papel e Celulose



Vocal was acquired by Grupo Auto Sueco



Conductor was acquired by Riverwood Capital



AGROGALAXY

Ferrari Zagatto sold a majority stake to Agrogalaxy



Beta Learning was acquired by ClearSale



CPO partnered with OncoClínicas do Brasil



Polo Moda and SP Mega Mix merged their operations



CATARATAS DO IGUAÇU S.A.



Cataratas do Iguaçu SA sold an equity stake to Advent



O Outsourcing de TI que entende o seu negócio



Corpflex sold an equity stake to 2BCapital



Caif was acquired by Caldic



DM sold a minority stake to Vinci Impacto and Retorno IV

One Equity Partners



Cless sold an equity stake To One Equity Partners



Vault was acquired by Assa Abloy



Creme Mel sold an equity stake to HIG Capital



BC2 sold an equity stake to Vivante, an Axxon Group company



**Sweetmix Distribuidora** was acquired by Univar Solutions



Patria made an investment series A in **StartSe**



**LM Farma** was acquired by Laboratories Urgo



**LG Sistemas** sold an equity stake to HIG Capital



**Global Aviation** was acquired by CBair



**LDI** sold its equity stake of Cipasa to Prosperitas



**Comdinheiro** was acquired by Nelogica



**Liderança** was acquired by Santander

**Vocal**

**Grupo Itavema**

**Grupo Vocal** sold Vocal Motors to Grupo Itavema



*Sellier & Bellot* 

**CBC** acquired Sellier & Bellot



**VINCI** partners

**Cecrisa** sold an equity stake to Vinci Partners



**Willyfrey Participações**, the holding company of Renar Maçãs, raised funds through the issuance of new shares



**Cal Viva** raised funds through the structuring of a CRI



**Trademaster** sold an equity stake to BV



**One Equity Partners**

**AAT** sold an equity stake to One Equity Partners



**Rossi** engaged in a joint venture with Norcon



**Rossi** sold financial assets



**Natural da Terra** was acquired by Hortifruti

**CDF.**

**btg**pactual

**CDF** sold an equity stake to BTG Private Equity

 **LinkApi**

 **Semantix**<sup>®</sup>  
All about data

**LinkApi** sold an equity stake to Semantix

 **MUXI**  
GRUPO APPI

**CONFRAPAR**

**Muxi** sold an equity stake to Confrapar

**+SP** DROGARIA **SÃO PAULO**

**+ PACHECO** DROGARIAS

**Vila Inhambu** sold an equity stake of Drogarias DPSP S/A to majority shareholders

  
**DAFRA**  
MOTOS

**Itaú**

**Dafra Motos** and Itaú formed a strategic alliance

 **DELTA**  
Serviços Logísticos

 **AGV**  
Logística

**Delta** was acquired by AGV Logística



**Grupo Desemparr** was acquired by Lavoro



**Loja do Mecânico** sold an equity stake to EB Capital



**Psimon** was acquired by Cremer



**Realce** was acquired by Lavoro



Igc advised the transaction between **Vórtx** and Basement



**Femme Laboratório da Mulher** received investment from Casa de Gestão



Vórtx sold an equity stake to FTV Capital



Quimisa and Quimilog were acquired by Brenntag



Lupatech sold Steelinject to Forjas Taurus



Futuragro was acquired by Lavoro



Sinimplast acquired Globalpack



Denorpi was acquired by Lavoro



Forever Liss was acquired by Concept Investimentos



Zup was acquired by Itaú Unibanco



A Geradora sold an equity stake to GG Investimentos



Progen acquired an equity stake of RPeotta



Prismapack was acquired by Huhtamaki



Progen acquired an equity stake in Auding Intraesa Brasil

grupo  
**services**



Think Human

**Grupo Services** was acquired by Webhelp

ferrari  
zagatto

Origin  
ENTERPRISES PLC

**Ferrari Zagatto** sold an equity stake to Origin

**PLENAFÉRTIL**  
Distribuidora de Insumos Agrícolas Ltda.

LAVORO

**Plenafertil** was acquired by Lavoro

GTIS PARTNERS

106 SERIDÓ

**Klabin  
Segall**

CONSTRUTORA  
**SAO JOSE**

**GTIS** reached an agreement for the acquisition of a stake and a capital investment worth R\$ 100,000,000.00

**Localcred**  
a marca da cobrança

**BRASCOBRA**

**Localcredbrascobra**  
COBRANÇA DO JEITO CERTO.

**Localcred** and **Brascobra** merged their operations to form Localcredbrascobra

aorta

**.mobi**  
any screen, anywhere™

**Aorta** was acquired by Grupo Mobi



Ecotec Fumigation was acquired by Rentokil Initial



Casa do Adubo and Casal Distribuidora sold an equity stake to Axxon Group



Drakar and Voga, companies of the Ledervin Group, merged their operations with Matec, forming Ledervinmatec



Tegma conducted a public primary and secondary distribution of common shares worth R\$ 603,980,000.00



A Geradora acquired Poliservice



Growth Equity Partners

Sí Señor sold an equity stake to JM Growth Partners



**Absolute** sold a minority stake to BTG Pactual



**Estante Virtual** was acquired by Livraria Cultura



**Nasha** acquired the Phytoervas product line from Procter & Gamble



**Copag** sold an equity stake to Carta Mundi



**D'Altomare Química** was acquired by Univar



**Travelweek São Paulo** was acquired by Reed Exhibitions



Suno sold a minority stake to XP Inc.



Opus was acquired by Cless



Atento acquired Rbrasil



Farmasa sold an equity stake to GP Investments



Crivo SA sold an equity stake to Transunion



Dafruta sold an equity stake to Avanti Participações



Passfolio was acquired by Santander



CBL Alimentos sold an equity stake to Arlon



Selectchemie was acquired by IMCD



ACS was acquired by Engie



CELLEP was acquired by HIG Capital



A group of investors formed by 3i, Neuberger Berman and Siguler Guff, acquired Óticas Carol



Bio Rural was acquired by Nutrien



Arinos was acquired by Univar



Padtec sold 100% of its Submarine Equipment division to IPG Photonics



Even sold an equity stake to Spinnaker Capital Group



SQUADRA PARTICIPAÇÕES



Puket was acquired by Imaginarium



Fortgreen sold an equity stake to Origin



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