

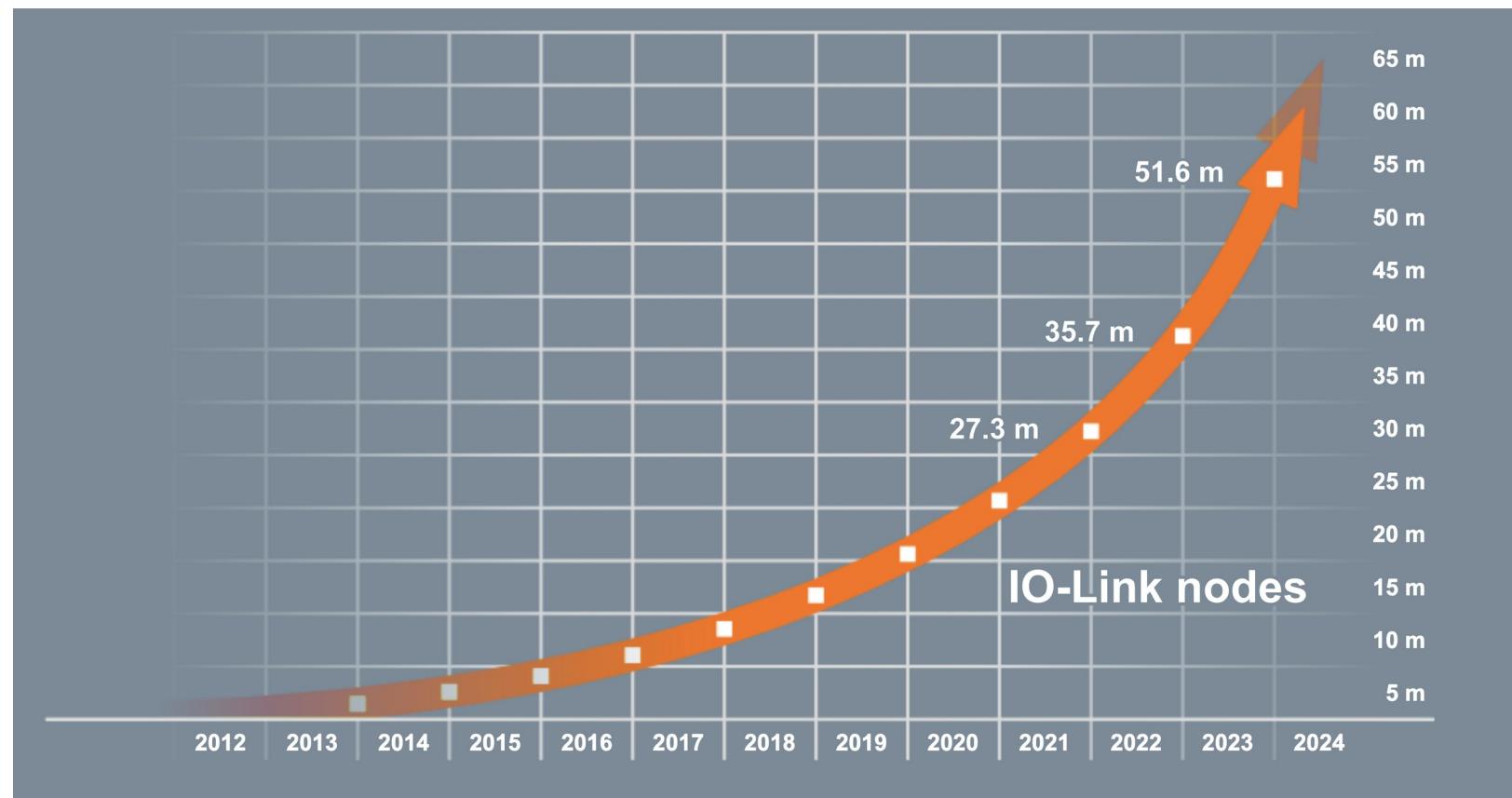


# Round Solutions + Cumulocity For Irish Rail

[GET STARTED >](#)

# IO-LINK BUILT TO SCALE SENSORS

The IO-Link communications protocol has grown tenfold over the last decade from 5 million installed nodes to more than 50 million installed nodes for many reasons.



## Reduced complexity

Scalable technology, from simple binary on/off devices up to smart IO-Link-enabled sensors, provides complete process transparency that quickly integrates into existing controls architecture.

## Minimal changes

Replacing analog communication requires few changes to controls architecture. And each device can be connected using standard 3-wire unshielded cabling.

## Improved product quality

The 100% digital signal is more accurate and reliable than an analog signal. Processes are more repeatable. Predictive information from sensors provides continuous instrument verification.

## Increased efficiency

Bidirectional communication between the process instruments and the controller allows for reduced cycle times for recipe changes.

# FROM SENSOR TO CLOUD IN MINUTES: PLUG & PLAY WITH IO-GATE

## IO-GATE summary of features

### Hardware

- IO-Link & analog sensors
- Camera option
- Digital IOs
- Wireless LTE -> 5G
- Positioning
- IP65+



### +Firmware

- **U-Boot** – Bootloader optimized for fast, reliable startup
- **Custom Debian Kernel** – Tailored build for performance and hardware compatibility
- **IO-Link** – Seamless industrial sensor integration
- **Highest Security** – Hardened OS and communication protocols
- **Machine Learning** – On-device analytics and edge AI capability

### +Server Side

- Connected to Cumulocity
- Upgradable architecture
- Device Management included



# IO-GATE AND CUMULOCITY - VISIBILITY ACROSS THE INFRASTRUCTURE

## Partner company and devices

Based in Germany, RoundSolutions supports infrastructure operators with robust industrial gateways and connectivity solutions designed for long life, remote environments, and mission critical assets.

### Popular applications:

- Condition Monitoring
- Environmental and Equipment Monitoring
- Predictive maintenance
- Liquid Monitoring

Sales Regions: Europe, North America

Device: IO-GATE

4 x IO-Link (M12)

4 x Digital Input (4 pins of the M12 connector)

4 x Digital Outputs (4 Pins of the M12 connector)

1 x Ethernet (M12)

3 x SMA for Cellular and GNSS

12 Status LEDs

## Integration

- Ready to use thin-edge.io integration
- Integration Scope:  
Alarms, Measurements, Events, File Based Configuration, Restart

## Your Benefits

- Secure Connection
- 4G, 5G Support
- IP 65+ built for harsh environments
- Certified Compatibility with Cumulocity
- Creator of the ioKey - now owned by IFM



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# Cumulocity Introduction



## Since 2012

Originally founded in 2012,  
management buy out from  
Software AG in 2024

1000+

Active customers

~300 people

operating in

20+

Countries

## Who we are

25M+

Connected devices

3 Billion

Messages per day

Worldwide



Ecosystem of  
Device, Solution  
&  
Implementation  
partners

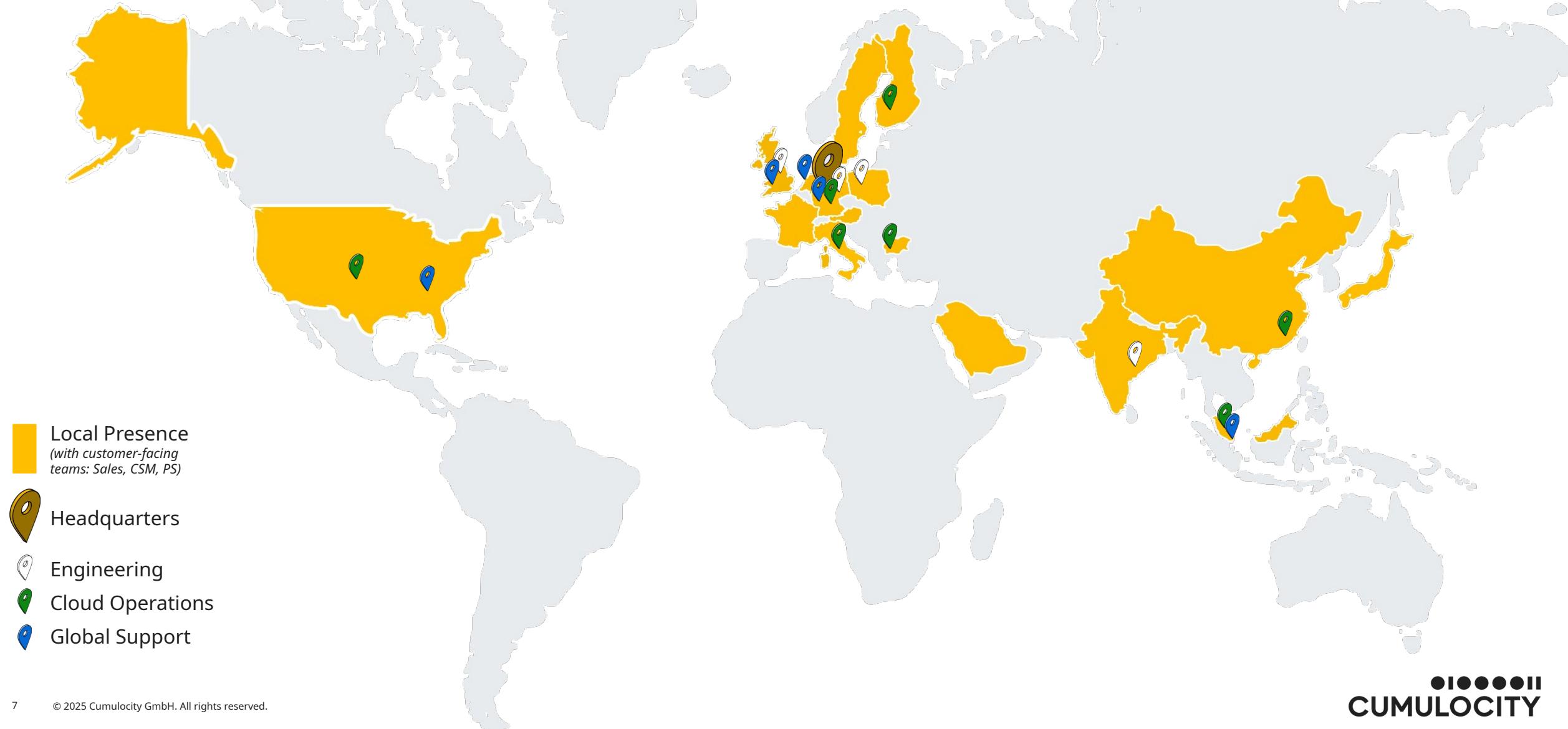
> 30%

CUMULOCITY



# International Team for Global Reach and Operations

We serve you around the globe with 24/7 support & operations and local presences in more than 15 countries



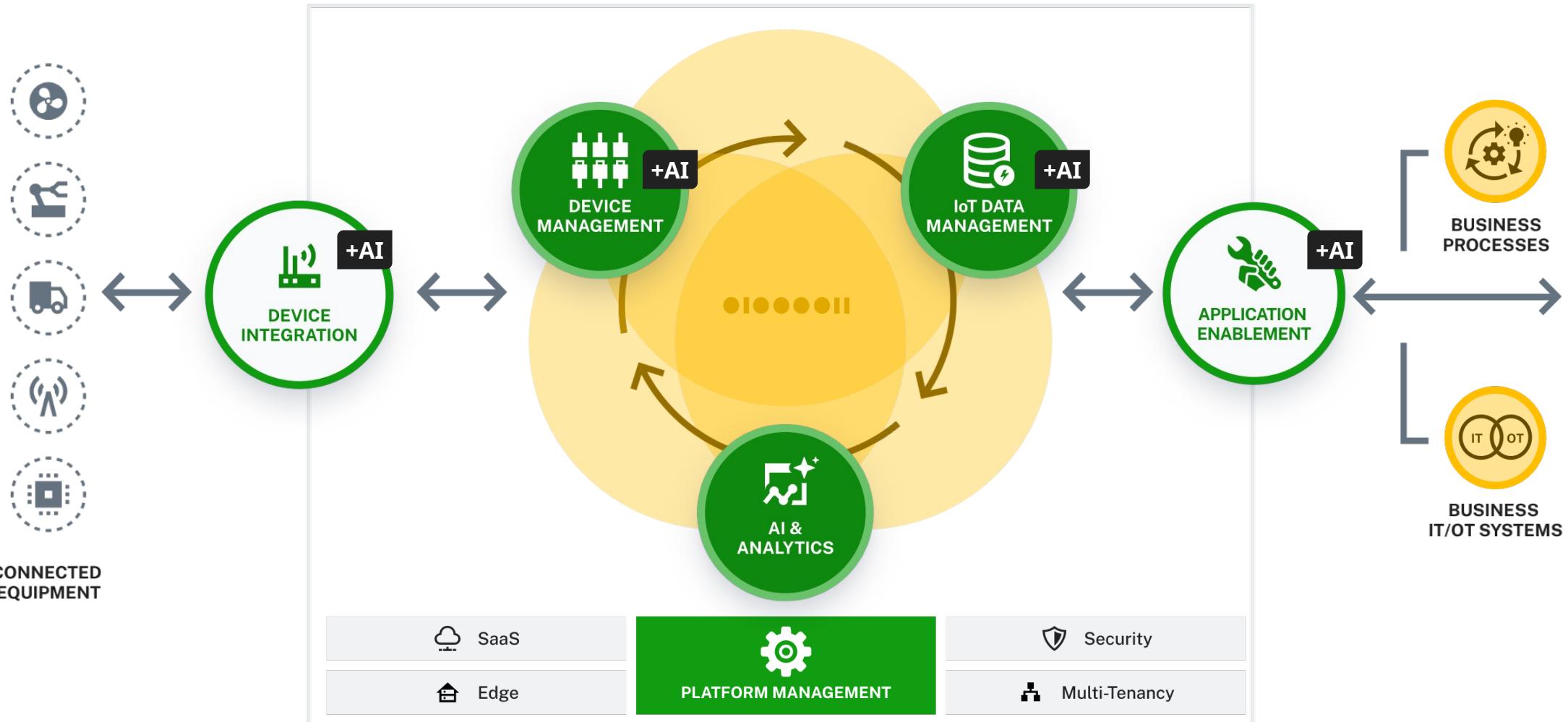
# Cumulocity Serves the World's Strongest Brands

Cumulocity enables a broad spectrum of use cases across many industrial sectors and all geographies



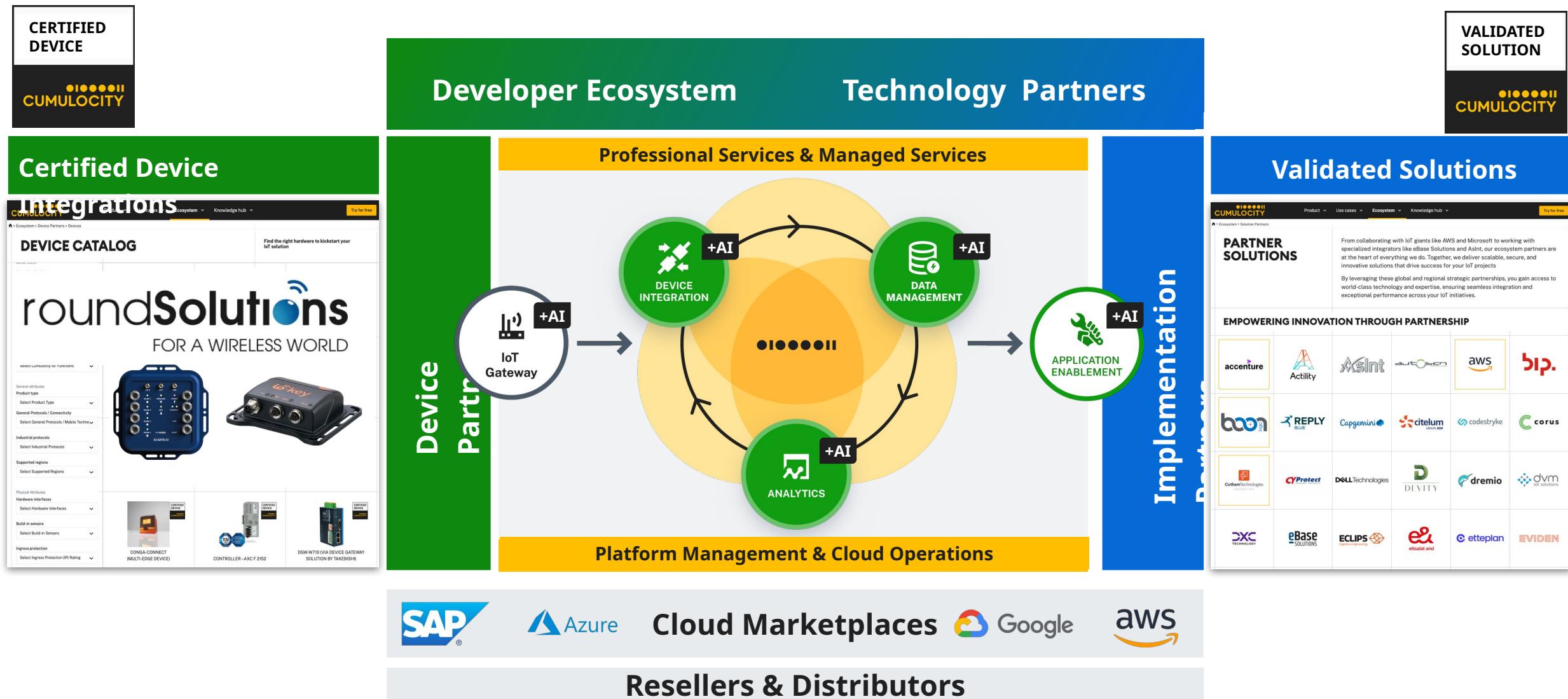
# Cumulocity as Hub between OT and IT

Cumulocity connects equipment and machinery, enabling data-driven business optimizations and services



# Shortening Time-to-Value with our Certified Ecosystem

Certified device integrations, validated solutions, domain expertise and best practices for faster end-to-end solutions



# APPENDIX



DEEP DIVE

We are pioneering IoT since 1999 and have become a leading IoT distributor, engineering house and a gateway manufacturer

+ 1,5 Mil IoT Modules shipped

+ 100 IoT Product and reference designs developed

+ Inhouse PCB prototyping assembly

Official partners

- Telit Cinterion
- Cumulocity
- AWS
- Sunnyway IoT
- SWIFT Navigation
- Gateworks

Founded in 1999 as IoT pioneers

Partnered with Telit in 2003

Design & Development services

More than 5,000 customers in 50 countries

The Round Solutions team develops, manufactures, licenses and sells intelligent Wireless IoT devices and related technologies and services.

Active in Alliances  
IO-Link

Based near Frankfurt am Main in the heart of Germany

Expansion in USA & MEA



roundSolutions  
FOR A WIRELESS WORLD

# THANK YOU FOR READING



CUMULOCITY