

Agreement Express

Equipped for international expansion with experienced GTM talent

Agreement Express payments solutions, including onboarding, underwriting and risk monitoring capabilities designed for current and emerging leaders in financial services.

GTM talent to make international objectives

Agreement Express required experienced enterprise sales professionals to support expansion into new regions and sell effectively within a highly regulated, compliance-driven fintech environment.



DELIVERY METHOD

Quanta conducted a targeted international search, focusing on commercial professionals with a strong understanding of both the product and its regulatory context. Each candidate was assessed for domain knowledge alongside a proven enterprise sales track record to ensure confidence operating in complex fintech sales cycles.



RESULT

Agreement Express successfully hired enterprise salespeople in key regions, generating immediate commercial momentum and supporting the company's global expansion strategy.