

—THE BE-SOCIAL METHOD—

GET TO KNOW MORE PEOPLE • LEADER GUIDE

Discuss with your team member the following points:

- In business, we are always looking to strengthen relationships with one another. The better we know people, the more likely we will think of each other for new opportunities and respond to requests for help.
- In our personal lives, we can and should work on these practices while doing things we are already doing and enjoy.
- Bonus: Doing the *Get to Know More People Practices* regularly results in the strengthening of these key soft skills:
 - Initiative
 - Prioritization
 - Planning and Organization
 - Curiosity

Ask your team member to review their *Get to Know More People Self-Assessment* responses.

Afterward, ask your team member if the set of practices seems EASY or HARD to them.

- If your team member answers EASY, look at the practices assessed as *Sometimes* or *Never*. Discuss which of these practices they can work on doing *Always*.
 - Note here ideas for doing the practices at work.

- Note here at least one way the team member will do the practices through their joys.

- If your team member answers HARD, look over the list of related key soft skills.
 - Check which of these skills they need to work on.

- ☐ Initiative
- ☐ Prioritization
- ☐ Planning and Organization
- ☐ Curiosity

- Provide them the *Get to Know More People Exercises and Resources* and discuss. Note here at least one of the exercises they plan to try or resources they plan to reference.
