OneCore
CLIENT PERFORMANCE

White Paper investigating construction firms' efficiency, productivity and business results before and after OneCore.

A Procore/accounting platform integration that streamlines management between your projects and finance departments

INTERFY

TABLE OF CONTENTS

WHO WE ARE

= INTEGRATION SIMPLIFIED

Interfy simplifies the integration process between construction and financials. Founded in 2018 in Australia, after releasing our flagship product Procore-Xero integration, Interfy offers custom, supported solutions for other financial systems designed for the construction industry.

In simple terms, OneCore is a two-way connector that integrates construction financials with a business' accounting systems.

Our products best support businesses with an annual turnover of between $5m and $100m. We work closely with company directors, chief financial officers, project managers and accounting specialists.

We pride ourselves on thorough research and product development supplemented by 'real time' personal support. We don't do 'add-on' widgets or aim for a sale at all costs – our product must genuinely be the right fit for your business. We go the extra mile to deliver training and follow-through support to deal with any road bumps.

With all Interfy products, you know they have been thoroughly tested with a fail-safe implementation model behind them. Any claims we make are backed up by evidence.

This White Paper explains our product goals, how we tested the OneCore solution, and the evidence we found for real-world business impact.

THE UNIQUE ONECORE SOLUTION

OneCore is integration software that allows separate systems, programs and applications to integrate data automatically, without user input. It's a two-way connector that syncs data between your Procore construction financials and accounting software (eg Xero, MYOB, Quickbooks, and more).

By mapping cost codes and employees, the OneCore connector will eliminate manual tasks by automating time-consuming workflows. OneCore has more than five years' data and responses from 500+ customers.

ONECORE IS NOW TRUSTED BY MANY CONSTRUCTION COMPANIES WORLDWIDE.

AT A GLANCE

- **We support 500+** customers across Australia, New Zealand, United States, United Kingdom and Europe.

- **$5B+ in transactions** are handled by Interfy's OneCore, annually.

- **OneCore is integrated** with Xero, MYOB, Odoo and QuickBooks online – more being added

- **We offer** intuitive, proactive data and information tech solutions.

INVOICE VOLUME

INVOICE UPDATES

HOURS SAVED

TRADING AMOUNT $

Our four-year project analysed the impact of implementing our OneCore product on customer transaction volume, trading amounts, customer data/record accuracy, and efficiency across a cohort of 20 customers.

OneCore is a two-way connector that integrates construction financials with a business' accounting systems. The software allows the syncing of cost codes and customer information, OneCore enables the seamless transfer of data from one platform to another.

For example, if information is updated in the project management software, Procore, the approved cost populates automatically in Xero or MYOB as a draft, so an invoice can be generated without delay.

Once this payment is collected, the information is sent back to Procore, and the cost status is automatically updated. By migrating these essential daily processes to an intuitive and proactive platform, a business can greatly reduce the manual process of transferring data between siloed systems.

WHAT THE RESEARCH PROJECT FOUND

17.3% Increase in monthly trading averages

53.2% Increase in invoices created

10.9% Increase in actions per invoice

22,000 Hours saved across 20 clients over

EXECUTIVE
SUMMARY

ONECORE IS HELPING CONSTRUCTION FIRMS IN MULTIPLE WAYS

- Delivers demonstrated business efficiency based on robust evidence
- Enables greater project and finance team clarity on integrated financials and budgets
- Estimated 500 labour hours saved annually in 'double handling' or task replication – time saved equals dollars gained, estimated saving of $35,000 (based on $70 per hour gross staffing cost)
- Fewer opportunities for errors through re-entering invoices/accounts
- Project and Accounting teams can be aligned on a single platform
- Enables a culture of financial 'ownership' across the business
- Australian owned & operated – we have local lingo and industry knowledge
- Thorough implementation model, hands-on assistance provided to learn the ropes.

KEY ONECORE BENEFITS ARE SAVING TIME, REDUCING ERRORS, AND ENABLING FINANCIAL CLARITY AND GROWTH.

Our selected metrics for analysis were business/transaction volume, trading amounts, customer records accuracy and business efficiency.

TWO MAIN BENEFITS STOOD OUT OVERALL:

1. OneCore helps participating companies run their business:
- Labor (and therefore) cost savings – 22,000 labour hours were saved across 20 customers over two years
- OneCore enabled better coordination of invoicing with project financials – there was a 10.9% increase in automatic invoice updates per transaction.

2. OneCore helps participating businesses grow and expand:
- Customers saw an increase in monthly trading amount of 53.2%
- Customers experienced a 17.3% average increase in invoices created.

INTRODUCTION
BACKGROUND

CUSTOMER INSIGHT CASE STUDY 1
EVEE GROUP

EVVE GROUP.

"

The Interfy solution simplifies everything – it can be used by staff in multiple functions with different levels of experience – from data entry, to project management to accounts.

Anthony Tarquinio is General Manager of this mainly residential builder, which handles projects ranging from $300,000 to $9m, often managing 10 projects at any one time. They were looking for multi-mapping capabilities between Xero and Procore to integrate accounts without making sensitive financial information available unnecessarily.

"We needed one spot for the project managers to work for and follow up more frequently," said Anthony. "Project managers need visibility on when an invoice should be paid, especially when managing several projects at once, it's easy to miss a payment. We appreciate OneCore's user-assigned, rather than project-assigned cost visibility for when an invoice should be paid or other cost queries."

The ability to integrate project management with accounts payable functions was a big incentive to purchase OneCore. Anthony particularly appreciates the traffic light system, overall efficiency and simplicity of where information is stored.

"Data entry is a bit faster but the real time saving is when things aren't working and I'm trying to find information in numerous different places. As General Manager, I can see that things are getting done and all invoices are making it into our system, at least to the approval stage."

THE INTERFY BUSINESS MODEL – BUILT ON TRUSTED RELATIONSHIPS

Interfy thrives on referral and channel-partner models. We help other service businesses to help customers (companies and corporations) so that genuine solutions can be applied within the construction industry.

Construction is a multifaceted, high-stakes industry and so the right solution needs to be flexible, responsive and reliable. Within our sights are enterprises in both civil and domestic/residential construction – from singularly focused businesses, through to corporations with multiple segments to tackle diverse service needs from interior to exterior.

SPECIALISTS NOT GENERALISTS

Managing financials is our one and only interest – we don't diversify into other construction industry innovations. Instead, we deep dive into everyday business challenges for project managers, accounting staff and CFOs.

Often this involves complex, dissected operations where the left hand is not speaking to the right hand. Leaders may be lacking a comprehensive picture of how the business is performing across projects, budgets, timelines, cash flow and taxation.

ONECORE, PROCORE, XERO, MYOB AND BEYOND

Procore is an established market leader for project management and Xero accounting software integration.

Using the expertise of our construction industry-focused developers and experienced construction professionals, Interfy developed OneCore for accounting software integration. The OneCore software exemplifies our company's goal to assist construction companies to succeed in a digital transformation – eliminating silos, duplication and data blind spots. We also provide custom tailored solutions for clients.

TESTIMONIALS

5 ★ REVIEW ON XERO WEBSITE

OneCore is a game-changer for our construction business.
It seamlessly syncs financial data between Xero and Procore, saving time and reducing errors. Customizable workflows ensure smooth operations. Highly recommended for streamlining financial processes and project management.
- Kasun Harshaka,
posted 20 Mar 2024

SEAMLESS INTEGRATION WITH XERO

After choosing Procore to integrate project management and accounting software, Director, Greg O'Sullivan wanted the easiest possible transition for both systems to talk to each other.
They were seeking real-time integration of invoices and bills to remove double handling and the potential for mistakes through entering twice into two different systems. Greg was very happy to find excellent customer service with Interfy.
- Concord Built Australia, Queensland

OUR GOALS
WITH THIS RESEARCH PROJECT

- *To explore tangible, real-world benefits of software that integrates discreet business functions or tasks for a holistic solution to create 'the big picture' within a company*

- *To create a trustworthy evidence base through a rigorous, bespoke approach to testing, understanding our customers' problem areas, and testing our solution*

- *To document our journey, pain points and challenges, what we discovered, and conclusions we drew from our sample of genuine customer challenges underpinning the OneCore testing protocol.*

AT A GLANCE

- Data was analysed anonymously from 20 customers
- Data analysed for two years before and two years after implementing OneCore
- Metrics studied were:
- Volume of transactions
- Trading amounts (gross income per project)
- Accuracy of data entered into the system
- Business efficiency

RESEARCH METHODOLOGY

Our project was conducted for scientific credibility, with external review and analysis of research methodology and findings.

Factors required for participation in this study were:
- Ownership of the Procore product lines for Xero integration with OneCore and Procore
- A valid Procore account with admin access
- A valid Xero account with standard access
- Consent to participate in the study/ purchase the OneCore software.

TESTIMONIALS

BEST TECH COMPANY WE USE

Of all the tech companies we use for our information management, OneCore is the best for customer service and report.
Their integration works perfectly 95% of the time, but in those expected 5% of times when it doesn't, their assistance to get it sorted is outstanding.
- *Gina Roberts,*
posted 24 Jan 2024

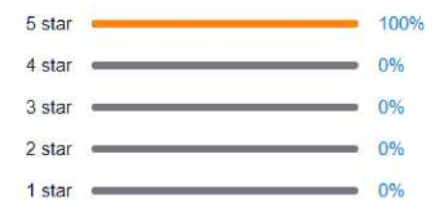### SEAMLESS INTEGRATION WITH XERO

We have seamless integration between Procore & Xero, thanks to OneCore.
The dashboard allows you to easily see the current status and fix any errors. The support has always been superb and I really love that they are continuously improving their offering.
- *Jodie Hawkes, Xero*

5.0 ★★★★★
67 Reviews

5 star	100%
4 star	0%
3 star	0%
2 star	0%
1 star	0%

IN DETAIL

Interfy conducted a comprehensive four-year study (comprising two years before and two years after a client adopted the OneCore product), examining four performance metrics.

Numerous findings are explored in this White Paper.

We were seeking to examine changes in practices, efficiency savings in labour hours and any other metric, and proven benefits experienced by diverse construction industry customers.

We analysed the impact of implementing our OneCore product across a cohort of 20 customers, both in civil/commercial and domestic construction.

The analysis provided specific percentage changes in the selected metrics for each customer and created several data points to interrogate.

This research project was conducted using scientific principles, with external review and analysis of research methodology and findings.

CUSTOMER PAIN POINTS

Our customers have experienced numerous 'big-picture insight' financial challenges before finding OneCore:

- 'Siloed' software platforms that don't talk to each other
- Operating in a multifaceted, complex industry that requires a high attention to detail across different business aspects, such as quality, safety, budgeting, project management and accounting or invoicing
- Needing to adopt multiple spreadsheets or software solutions, creating 'tech stacks' or messy segmented solutions that are difficult to amalgamate or simplify
- Wanting to reduce tech stacks and reliance on separate, partial solutions
- An overall goal to amalgamate budgeting and project management with whole-business accounting, finance, and tax tracking.

CUSTOMER INSIGHT CASE STUDY 2
SOUTH COAST CONSTRUCTION

"

Director Gina Roberts' role drives financial and administration management, with a strong focus on process improvement, strategic planning and on-time project delivery, while also managing multiple projects. The company specialises in commercial jobs with some residential projects too.

Gina has nothing but praise for Interfy's OneCore support. "It's highly responsive – within the hour. Their communication is excellent, and they are so keen to hear feedback and how to improve. As with any new software, a lot of learning and support is needed and we can rely on Interfy."

Personally, the OneCore function that Gina most appreciates is the dashboard for doing payroll. "If something doesn't match, it tells you what's missing, so you don't have to go on a fact-finding mission," she said.

"Something that could take 20-30 minutes to figure out, now takes five seconds." Overall, South Coast Construction have found that OneCore has streamlined their whole business. "We now know that 98% of the time the transaction will go through, and if not, it's because we have made a mistake. Especially when it comes to accounts, the software is so critical, and we trust it."

INDUSTRY TRENDS

SUMMARY:
The confusion of multiple software applications creating complex 'tech stacks' is an ongoing challenge to businesses operating in the construction industry.

Companies are seeking new ways to increase efficiency and reduce barriers created by software 'silos' that don't work together or integrate.

There is a strong drive to integrate or amalgamate for a better capture of the big picture, and reduced task repetition along with the potential for errors.

As always, gains in productivity mean savings in dollars.

According to the American website, ConstructConnect *(Source: www.constructconnect.com/ blog/4-major-challenges-facing-the-construction-industry),* one of the top four challenges facing construction businesses is the adoption or integration of technology:

"We are quickly reaching the point where technology is going to be a critical component of all construction projects. The companies that are early adopters and are implementing new tech into their workflows and job sites are going to have a noticeable advantage over those who don't."

In the fourteenth annual Global Construction Survey 2023, conducted by KPMG, almost 300 participants, including project owners and engineering and construction companies around the globe, gave input about their challenges and pain points.

The survey found that construction companies are beginning to adopt technology to gain market advantage and transform performance. Most (83%) of companies were using integrated project management information systems (PMIS) and 90% were using at least basic data analytics to gain business insights. The report said that digital technologies serve as one of the largest levers for companies. *(Source: https://kpmg.com/xx/en/home/ insights/2023/05/2023-global-construction-survey.html)*

Overall, research shows that the construction industry faces several technology challenges that impact its operations and growth.

Those of interest to this project are:

- **OUTDATED TECHNOLOGY & SOFTWARE:**
  Many companies still rely on older technology, believing they save money by avoiding investment in new infrastructure.

- **EMPLOYEE ADOPTION & PRODUCTIVITY:**
  Introducing new technologies often faces resistance from employees who are accustomed to existing processes. Proper training and change management are essential to ensure smooth adoption and enhance productivity.

- **COMMUNICATION CHALLENGES:**
  Effective collaboration among stakeholders is critical. Implementing communication tools and platforms can bridge gaps and streamline project coordination.

- **MANAGING DOCUMENTATION:**
  Construction projects generate vast amounts of documentation and separate processes. Efficient document management systems are necessary to organise, track, and retrieve information.

- **CASH FLOW MANAGEMENT:**
  Managing budgets, finances and tax, payments, and cash flow can be complex. Technology solutions that automate financial processes and provide real-time insights are extremely valuable. *(Source: www. engineering.com/story/technology-challenges-for-construction-and-a-solution)*

METRICS SELECTED TO ANALYSE

For this research project, we chose to analyse the following metrics:

VOLUME
Customer transaction volume shows the difference in invoice creation, approvals, edits and payments from prior to adopting OneCore, to after implementing OneCore. Common actions performed on transactions are automated by OneCore between Procore and Xero, and vice versa.

ACCURACY
This measure shows the increase or decrease in the number of updates to transactions prior to implementing OneCore and after implementing OneCore.

EFFICIENCY
This measure shows the time saved by using the OneCore integration and eliminating the need for double handling of transactions between Procore and Xero.

TRADING AMOUNTS (GROSS INCOME PER PROJECT)
This shows the difference in monthly dollar amounts entered as transactions before OneCore integration compared with after OneCore integration. Each invoice or credit note has a transaction amount. These are added together to give a total transaction amount.

RESEARCH OUTCOMES

VOLUME

Research project data showed an average increase in transaction volume (invoices created) across all customers of 17.3% after implementing OneCore. Overall, it led to significant increases in transaction volume and trading amounts for most clients.

INCREASE IN TRANSACTION VOLUME

7.59k with OneCore

6.47k
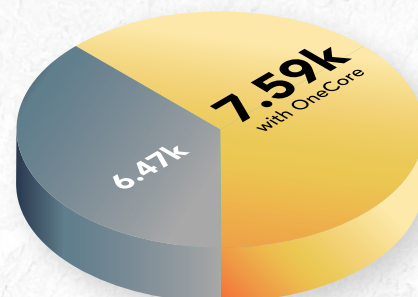
Customers have seen a **17.3% average increase of invoices created**. This graph shows the increase in total invoices created per customer - *after OneCore in yellow.* Data is derived from total invoices created within the relevant dates and divided by the number of customers in the study.

ACCURACY

The accuracy of transactions showed mixed results, with some customers experiencing a decrease in updates while others saw an increase. The data showed a correlation between an increase in transaction volume and the number of transaction updates. Customer insight interviews showed that a key benefit of OneCore was that when things go wrong, the problem is simpler and faster to source the issue.

CHANGES IN ACTION PER INVOICE

BEFORE OneCore

AFTER OneCore

10.9% increase in accuracy
This graphic shows the number of non-standard touchpoints per invoice. Non-standard touchpoints are actions that are typically related to updating or making changes to an invoice. *The yellow sections show accuracy after implementing OneCore.*
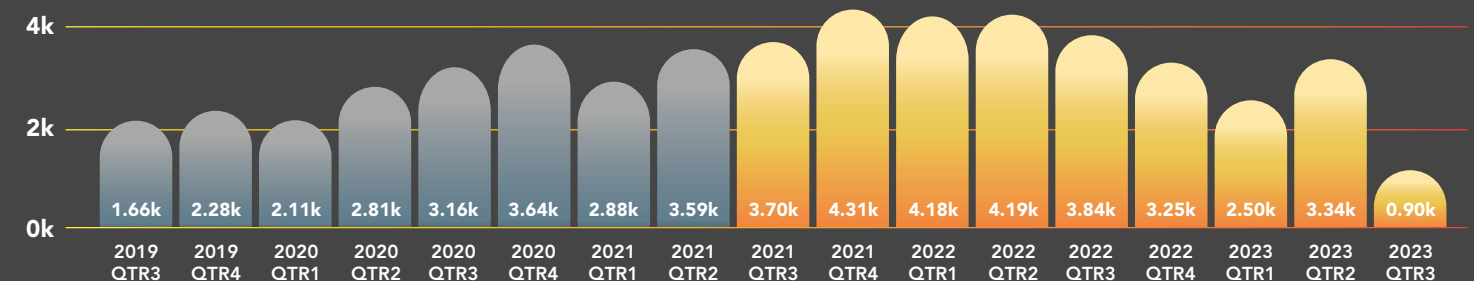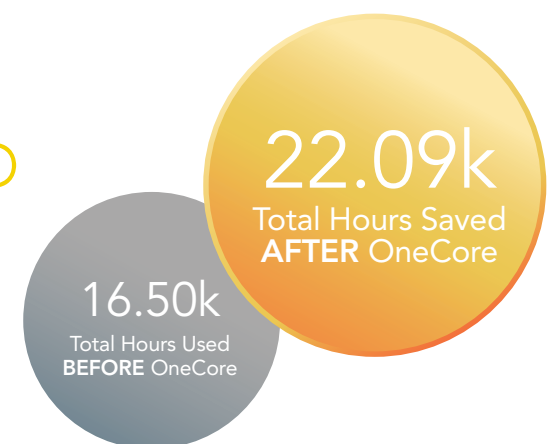
EFFICIENCY

Looking at time saved alone, the results from this metric showed that without OneCore, transactions need to be entered separately into both Procore and Xero.

OneCore automates the exchange of data between Procore and Xero, eliminating the need for double handling or the risk of entry errors, streamlining the process and markedly improving efficiency. On average, clients saved over 500 hours per year by using OneCore.

The table below shows the total hours saved. The result is calculated by multiplying the total creation, edit, and payment actions on invoices by 120 seconds.

MONTHLY HOURS USED AND SAVED BEFORE AND AFTER ONECORE

22.09k Total Hours Saved **AFTER** OneCore

16.50k Total Hours Used **BEFORE** OneCore

|	2019 QTR3	2019 QTR4	2020 QTR1	2020 QTR2	2020 QTR3	2020 QTR4	2021 QTR1	2021 QTR2	2021 QTR3	2021 QTR4	2022 QTR1	2022 QTR2	2022 QTR3	2022 QTR4	2023 QTR1	2023 QTR2	2023 QTR3
	1.66k	2.28k	2.11k	2.81k	3.16k	3.64k	2.88k	3.59k	3.70k	4.31k	4.18k	4.19k	3.84k	3.25k	2.50k	3.34k	0.90k

RESEARCH OUTCOMES

TRADING AMOUNTS (GROSS INCOME PER PROJECT)
Overall, the study found that trading amounts followed closely with trading volume with slight variances from customer to customer. There was an increase in trading amounts of 53.2% for those businesses that adopted OneCore.

CUSTOMERS SAW AN INCREASE IN MONTHLY TRADING AMOUNT AVERAGES OF **53.2%**

SHOWN IN THIS GRAPH – THE YELLOW IS AFTER ONECORE WAS IMPLEMENTED.
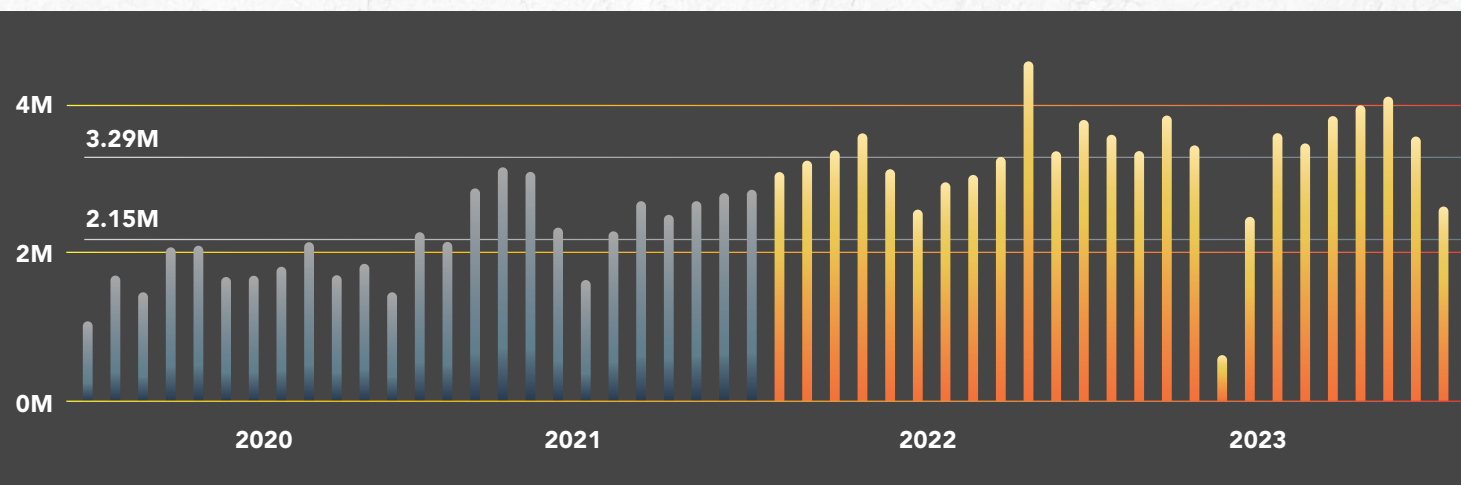
CUSTOMER INSIGHT
EVEE GROUP

> "
> *Our project managers are handling multiple projects and they might miss an invoice by accident, which has repercussions for our subbies. OneCore's ability to assign multiple projects directly by user rather than by project gives each individual user excellent visibility of their projects.*

- Anthony Tarquinio, General Manager Evee Group

MULTIPLE INTANGIBLE FEATURES

Customers insight interviews revealed some surprising 'intangible' benefits of adopting OneCore:
- A clearer 'big picture' view of the company's and a project's finances made a positive difference to team attitude
- Greater financial clarity led to a better financial culture – a sense of 'ownership'.

OneCore's simplicity creates not only financial clarity, but its permissions-based structures allow scalability for growth, as well as easy identification of where any problems may be found.

RETURN ON INVESTMENT – THE MOST IMPORTANT METRIC

By analysing the data we collected, we derived ROI from time saved by eliminating double handling between ProCore and Xero.

Our calculation process:
We assumed that each 'Create', 'Approval', 'Edit', 'Payment' and 'File' attachment took two minutes to process, which gave us a total-hour figure for the number of transactions.
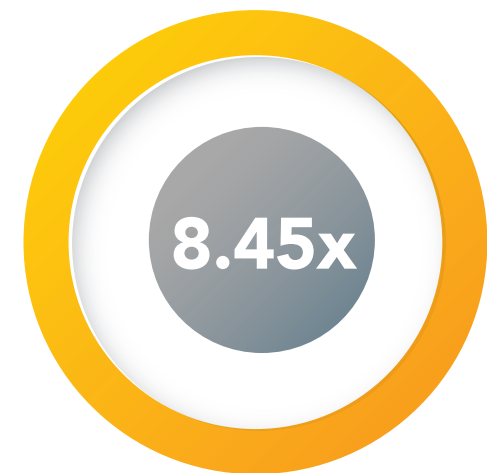
We then took this figure and divided it by 20 (the number of customers), then divided it by two (to get a yearly sum), then multiplied this figure by the cost per hour for staff processing. (We assumed $70 per hour, which gives us a dollar figure for time saved.) The final figure was then divided by the cost of a OneCore subscription per year. This gave us a ROI of **approximately 8.45x.**

8.45x

CUSTOMER INSIGHT
NO MORE DOUBLE HANDLING

southcoast CONSTRUCTION

"

We used Xero for a long time, along with Workflow Max as an integration. Our reporting was then changed to Procore after our decision to buy OneCore. We wouldn't have moved to Procore without OneCore. Now we appreciate how it supports job costing, materials, timesheets – it's essential to our functionality," said Gina Roberts, Director at South Coast Construction.

"Procore is constantly making changes, and Interfy keeps up – they know Procore products through and through."

Efficiency has been a big win for Gina, who has been with the company for 23 years, so she knows its challenges! She now sees vastly improved budget management and planning retention, including knowing what's coming at end of financial year. "With Workflow Max, we had to keep it separated, so there was double handling. There is a little more work to do with OneCore, but you get a hell of a lot more data out of Procore." Gina's team has also found OneCore has resulted in far fewer mistakes like transposed numbers, which come down to human error."

THE INTERFY PROCESS

For all customers, including participants in this study, we follow a consistent process that enables us to learn what we need to meet the customer's needs and understand the nature of their problem or goals. This process can be summarised as:

- **EVALUATE**
  We discuss with the customer how our integration can help benefit their business and improve workflow.

- **DEMO**
  We demonstrate the Interfy product suite or the application we think would suit the customer's needs and improve their business workflow.

- **ONBOARDING**
  We invite the customer's key staff to attend a kick-off call, where we explain the onboarding process and any consultations that we'd like to conduct.

- **ADOPTION**
  During this stage, the customer is now live with Interfy integration and beginning their internal change management processes to guarantee its success.

- **REVIEW**
  Our customer success team will work with the customer to ensure the adopted solution continues to work smoothly as a valuable asset to their business.

We apply a cycle of continuous improvement to everything we do. Not all features are always adopted in a solution, and we are always releasing new features in our applications.

TO MAXIMISE A CUSTOMER'S INVESTMENT, WE ARE COMMITTED TO ONGOING IMPROVEMENT OF INTERFY PROCESSES AND PRODUCT DESIGN.

CUSTOMER INSIGHT CASE STUDY 3
BY GROUP

"

Lyle Harris is Construction Manager for this government sector-focused company that manages up to 20 projects across Australia and New Zealand at any one time.

Before implementing the OneCore solution, the BY Group had no control against budgets and forecasts, with no ability to control approval. OneCore has enabled the company to avoid double data entry into both project management and invoicing systems.

"We wanted simplicity. We're a construction, not an IT business and we didn't want to go down the rabbit warren of IT engineering. Construction businesses in the past have gotten into complicated systems and spent thousands having IT staff office tinkering with it all the time. Now we have negligible running costs other than the fee itself – there are no on-costs, and we manage backend settings ourselves," explained Lyle.

The BY Group has since seen huge efficiency gains – with some $10 million in invoices monthly, they've saved the work and cost of two to three staff. This has allowed the business to focus more on higher-level business and accounting.

"OneCore provides greater visibility for the accounts team to see the debtor position more easily, plus now we have limited invoice authority. Before, anyone could send an invoice. Now, Accounts can see all invoices for greater clarity and scalability. We've seen a greater culture of financial ownership develop as a result," said Lyle.

Overall, the BY Group has benefitted from reduced accounting/book-keeping costs, greater financial insights, and a simplified structure of operations.

Lyle explains: "It's been excellent for setting up multiple business lines, business development, and our New Zealand business has separate currency and taxes etc, so we've set up different systems with very helpful support from Interfy."

TESTIMONIAL
ONECORE PROOF OF EFFICIENCY
MARQUE, NEW SOUTH WALES

MARQUE

"

Director Chris Micallef estimates that his company has saved 70% in time saved on invoicing and progress claims after they began their journey with Procore – before learning about OneCore.

They needed to integrate with MYOB for seamless data control between both systems. Although Procore was everything that Marque needed for project management, OneCore was an added bonus for Chris and his team, because the platform enhanced financial practices across all aspects of the business.

They found that locating errors between Procore and MYOB was noticeably easier thanks to a real-time dashboard. After full implementation of OneCore into Marque's business, the company has identified where they could do better, and adjusted practices to be more productive and accurate. "Having the OneCore and Procore support staff readily available to our team has given us peace of mind knowing that our queries can be answered promptly and accurately."

COMMON QUESTIONS

Why choose OneCore?
It's the most widely used integration that has been improved and iterated since 2017, with a client base of over 500 customers. You're in safe hands with a team of 20+ specialists supporting the product, which is certified by both Procore and Xero.

How long does it take data to sync between Procore & Xero?
Once a cost is approved in Procore, it's transferred to Xero straight away. However, you can choose to have the invoice as approved or in draft mode for review.

Do I still need to manually send information from Xero back to Procore?
No, the integration is two way. Updates in Xero will feed back into your Procore budget.

How easy is the integration to use?
We just need to map your cost codes and vendors, switch it on and then you're good to go!

Is OneCore compatible with Xero connected apps such as Dext (aka Receipt Bank)?
We are always testing Xero-connected apps to determine compatibility with OneCore. Our 'Direct Costs' module is compatible with Dext, once bills are approved in Xero and it will automatically transfer these to Procore.

Where is my data stored?
Our integration platform sits in data centres stored in Australia (Amazon Web Services), and we only store skeleton records to provide you with audit history once the data has been sent between Procore or Xero.

What if I need support?
We are based in Adelaide, Australia and we guarantee support via phone during Australian business hours as well as via email.

CUSTOMER INSIGHT
SOLUTION FOR TIME LOST TO INVOICING

"

"We spent some time looking at restructuring the business so my accounts team didn't have to put so much time into invoicing itself. OneCore allows our invoicing information to be stored in one spot, instead of spreading it across different parts of ProCore. It's about efficiency and speeding up the process."

- Anthony Tarquinio, General Manager Evee Group

TESTIMONIAL
MYOB AND PROJECT MANAGEMENT BLEND
TRINITY QUALITY INTERIORS, NEW SOUTH WALES

"

Ben, Director, and Mandi, Accounts Manager were already using MYOB as their accounting software and sought to find a project management system to fit their business needs. With extensive research, Procore was selected. Interfy integrated their existing MYOB system with Procore for automatic data transfer between the two systems. Trinity then avoided double handle practices with from invoices for estimates and project management through to accounting and tax.

"OneCore is an evolving product, not just a service that was released and let go."

OneCore's dedicated developers continue to improve systems and integration capabilities and usability.

Since integrating the new system, Trinity now has financial governance over all projects, and can accurately project for the future.

CONCLUSION
AND WHAT'S NEXT FOR INTERFY

EVIDENCE

OneCore will have a significant impact on your business for productivity, cost savings and better financial insight

Our research project conducted over four years clearly illustrates that customers have benefitted in multiple ways from their decision to use OneCore.

Interfy will continue to invest heavily into research and development, concentrating on becoming a global construction financial specialist.

This will enable us to be the very best domain experts in our field, creating exceptional value and providing an unmatched experience for our customer base.

We look forward to your enquiry.

CUSTOMER INSIGHT
FUNCTIONALITY AND SUPPORT

southcoast
CONSTRUCTION

After purchasing and implementing OneCore, South Coast Construction now have their site managers handling progress claims, and with the company managing up to 50 projects at once, this is far simpler for the Accounts team to just check the site managers' entries.

Before OneCore, project managers used to use Excel spreadsheets for their progress claims, running a variation schedule.

Gina estimates that overall, OneCore has saved the company three full-time and one part-time staff – not just wages, but time as well.

"I am 100% happy to recommend Interfy's OneCore – for their integrity and the way they run their business, very friendly and helpful. A lot of tech companies don't have those communication skills – even Procore doesn't give us the right answer. We see it as real value for money, without the big sales pitch."

- Gina Roberts,
Director South Coast Construction

OUR VISION

WE WANT TO SUPPORT CONSTRUCTION COMPANIES, AS WELL AS THE VENDORS WHO BRING INNOVATIVE SOLUTIONS TO MARKET IN AUSTRALIA.

WE LISTEN TO OUR CUSTOMERS, BUILD WHAT THE MARKET NEEDS, AND WE LEVERAGE OUR EXPERIENCE TO ADVISE.

Contact Us

t. +61 8 7079 1055
e. hello@interfy.com.au

Level 2, 139 Frome St,
Adelaide SA 5000