



AFFORDABLE ROBOTIC AND AUTOMATION LIMITED

(Previously Known as Affordable Robotic and Automation Pvt. Ltd)

Gat No 1209, Village Wadaki, Tal Haveli, Pune-Saswad Road, Pune 412308, Maharashtra, India.

● Email: account@arapl.co.in ● Mobile: 7720018914 ● Website : www.arapl.co.in

● CIN : L29299PN2010PLC135298

Date: May 28, 2025

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001
BSE SCRIP CODE: 541402

To,
NSE Limited
“Exchange Plaza”,
Bandra – Kurla Complex,
Bandra (EAST), Mumbai – 400051
NSE SYMBOL: AFFORDABLE

Subject: Announcement under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Press Release

Dear Sir/madam,

Pursuant to Regulation 30 of the SEBI (LODR) Regulations and other applicable rules and regulations if any, we would like to inform that the Board of Directors at their meeting held today have approved and taken on record the Standalone and Consolidated Audited Financial Results of the Company for the quarter and Year ended March 31, 2025 for which we are attaching herewith performance key financials at a glance for the FY 2024-25.

These documents will be available on our website www.arapl.co.in also.

You are kindly requested to take the same on record.

Thanking You,
Yours faithfully,

For Affordable Robotic & Automation Limited

Ruchika
Jitendrakumar
Shinde
Shinde

Digitally signed by
Ruchika Jitendrakumar
Shinde
Date: 2025.05.28 21:46:38
+05'30'

Ruchika Shinde
Company Secretary

Attached: As above



Affordable Robotic and Automation Limited

Pune, May 28, 2025, Affordable Robotic and Automation Limited (ARAPL) (BSE: 541402) (NSE: AFFORDABLE), One of the leading Automotive Project based line builders, Automated Multilevel Car Parking System provider and Warehousing Automation Solution provider on domestic and international market, announced its Audited Financial Results for the period ended 31st March 2025.

Affordable Robotic and Automation Limited				
Performance - Standalone				
		Year Ended (Amt in Lakhs)		
Sr. No.	Particulars	As on 31.03.2025	As on 31.03.2024	Change % YOY
		(Audited)	(Audited)	
I	Net Revenue from Operation	16047.26	15007.46	
II	Other Incomes	21.60	10.65	
III	Total Revenue (I+II)	16068.86	15018.11	7%
	Expenses :			
	Cost of materials consumed	11079.20	9836.75	
	Employee benefits expense	2129.12	2277.52	
	Other Expense	1421.05	1619.35	
IV	Total Expenses	14629.37	13733.61	
V	EBITDA	1,439.49	1,284.49	12%
	Depreciation & amortization expense	151.56	127.90	
	Finance costs	466.47	326.87	
VI	Profit /(Loss) Before Tax	821.47	829.73	
VII	Tax Expenses	222.87	222.53	
VIII	Profit/(Loss) After Tax	598.60	607.20	

The Company delivered 7% year-on-year growth in revenue, reflecting healthy demand across our key automation and robotics segments.

We are pleased to report a 12% growth in EBITDA, outpacing revenue growth and leading to an improvement in EBITDA margin. This was driven by operational efficiencies and strategic cost discipline.

While the cost of materials rose in line with higher activity levels and competitive market dynamics, the management made a conscious decision to operate with a slightly lower margin of 2% in FY 2025 to remain competitive and support market share expansion. We are actively working to enhance our margin profile through value engineering, improved sourcing strategies, and increased automation in internal processes in the coming years.

On the other cost front, we achieved notable reductions in employee-related and other discretionary expenses, highlighting our ongoing commitment to prudent cost management and operational excellence.

Profit After Tax (PAT) stood at ₹598.60 lakhs, marginally lower than the previous year, primarily due to higher finance costs. These were driven by strategic investments in capacity enhancement and working capital, positioning the company for future scalability. Despite this, overall profitability remains healthy and aligns with our long-term growth objectives.

Order Book and Growth Outlook

As on 27th May 2025, our confirmed order book stands at approximately ₹80 Crores, with an additional ₹20 Crores in the pipeline under advanced stages of discussion.

We continue to see robust traction across our key verticals and are optimistic about future opportunities. With a strong project pipeline, ongoing investments in technology and talent, and a healthy balance sheet, we are well-positioned to capitalize on industry tailwinds and deliver sustainable value to all stakeholders

On Consolidation Level with the Development at ARAPL RaaS Private Limited:

Affordable Robotic and Automation Limited			
Performance - Consolidated			
		Year Ended (Amt in Lakhs)	
Sr. No.	Particulars	As on 31.03.2025	As on 31.03.2024
		(Audited)	(Audited)
I	Net Revenue (I+II)	16255.85	16309.93
II	Other Income	99.25	30.48
III	Total Revenue (I+II)	16355.10	16340.41
	Expenses :		
	Cost of materials consumed	11116.42	10363.99
	Employee benefits expense	3009.49	2309.58
	Other Expense	2462.68	2133.33
IV	Total Expenses	16588.59	14806.90
V	EBITDA	(233.49)	1,533.51
	Depreciation & amortization expense	190.73	293.52
	Finance costs	517.52	374.70
VI	Profit /(Loss) Before Tax	(941.74)	865.29
VII	Tax Expenses	223.15	222.53
VIII	Profit/(Loss) After Tax	(1,164.88)	642.76

Over the last year, we have successfully executed proof of concept (POC) trials with more than 10 clients and secured favorable payback agreements with approximately 17 customers. Customer interest and engagement remain strong. To date, we have shipped 15 robots to the USA, with an additional 15 units scheduled for shipment within the next 15 days.

While the business naturally entails a longer sales cycle at the outset, we are confident that once initial installations are complete, market traction will accelerate significantly.

We are in the final stages of closing a new funding round, anticipated to conclude by the end of June.

Though recent tariff-related delays have impacted our momentum by roughly two months, we remain firmly on track to meet our strategic objectives.

At the consolidated level, ARAPL RaaS reported a planned loss of INR 1,763.74 Lakhs, aligned with the strategic deployment of funds raised in the previous round. These investments were primarily directed toward sustaining and accelerating our expansion in the US market, with a focus on high-impact pre-sales initiatives—such as POC demonstrations—and key talent acquisition and retention efforts

Our manufacturing capabilities are now established for in-house batch production, with an annual capacity of up to 300 robots.

European Footprint and Market Expansion

We are well-prepared to enter the European market. While the product is ready and high-level discussions with key partners have been initiated, European certification is expected to be finalized by the end of December. We plan to commence our European expansion upon reaching significant revenue milestones of USD 10–20 million in the US market.

Thank you.

For any further information please contact:
Email: Info@arapl.co.in

DISCLAIMER:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.
