

# 4 Ways To Work With Pricepoint

At Pricepoint, we believe hospitality growth should be collaborative, not isolated. Whether you are a customer, consultant, creator, tech platform, or hospitality expert, there are multiple ways to collaborate with us, earn recurring revenue, and grow alongside one of the fastest-growing AI revenue platforms in hospitality.

**\$250 Qualified Demo Bonus**

**15%–25% Recurring Commission**

**10% Customer Discount**

**\$100–\$1,000+ Sponsored Posts**

## Affiliate Program

Use a tracked affiliate link to promote Pricepoint through content, newsletters, videos, social media, podcasts, communities, or hospitality-focused websites. Best for: Hospitality creators, bloggers, newsletters, directories, SEO websites, communities, and media companies.

### Benefits

- Recurring commission on referred subscriptions
- Dedicated affiliate tracking dashboard
- Performance reporting and attribution
- Access to banners, assets, and marketing support
- Scalable passive revenue opportunity
- Earn 15% recurring commission for 12 months
- Your referral receives 10% off their first-year subscription

[pricepoint.co/affiliate-program](https://pricepoint.co/affiliate-program)

## Creator & Media Program

Collaborate with Pricepoint to create hospitality, AI, revenue management, and hotel technology content while monetizing your audience through sponsorships, affiliate revenue, and long-term collaborations. Best for: LinkedIn creators, YouTubers, influencers, newsletters, media companies, podcasters, hospitality communities, and industry educators.

### Benefits

- Paid sponsorships from \$100 up to \$1,000+ per post depending on audience size, engagement rate, and content quality
- Recurring affiliate revenue opportunities
- Co-marketing and audience amplification
- Free platform access and early feature previews
- Long-term creator partnership opportunities
- Access to hospitality trends, insights, and industry data

[marketing@pricepoint.co](mailto:marketing@pricepoint.co)

## Commission on Annual Subscription

**Commission:** 15% of the first year's net subscription revenue.

**Payment:** One-time payment after the deal is Closed Won and payment is received. Applies to the first contract year only. No commission is paid on renewals or subsequent years. **Example:** Annual subscription value: \$4,068. Referral commission:  $\$4,068 \times 15\% = \$610.20$ . One-time payment of \$610.20

## More Than Just Commissions

At Pricepoint, we genuinely believe partnerships should create business opportunities in both directions. While recurring commissions and affiliate revenue are valuable passive income opportunities, we also actively help our partners grow their own consulting, implementation, and retainer services businesses. Our Sales and Customer Success teams are trained to introduce the right partners whenever customer opportunities arise. Whether a hotel needs revenue management consulting, onboarding support, strategy, implementation help, or operational services, we actively connect them with trusted partners from our ecosystem. Beyond human introductions, the Pricepoint platform, partner directory, onboarding flows, and customer communications are also designed to promote relevant partners directly to our hospitality customers. We don't just want partners sending us customers. We want to send customers back to our partners too.

## Referral Program

Refer a hotel or property directly to Pricepoint through a simple introduction or referral form.

Best for: Existing customers, hospitality professionals, operators, tech partners, consultants, and people with strong hotel relationships.

### Benefits

- Earn 15% recurring commission for 12 months
- Your referral receives 10% off their first-year subscription
- Additional \$250 qualified demo bonus
- Simple introduction-based process
- No affiliate setup required

[pricepoint.co/referral-programs](https://pricepoint.co/referral-programs)

## Partner Program

Become an official Pricepoint partner and grow your business alongside our global hospitality customer base.

Unlike traditional SaaS partner programs, Pricepoint actively introduces trusted partners to relevant hotel customers through our Sales, Customer Success, onboarding, and partner ecosystem. Best for: Consultants, agencies, revenue managers, resellers, implementation specialists, and technology integration partners.

### Partner Tiers

- Tier A → 15% recurring commission (1–49 customers)
- Tier B → 20% recurring commission (50–99 customers)
- Tier C → 25% recurring commission (100+ customers)

### Benefits

- Active customer introductions from our hospitality ecosystem
- Exposure to 1,500+ hospitality customers globally
- Co-selling opportunities with Pricepoint
- Partner directory visibility
- Private Slack community access
- Joint webinars, events, and marketing collaborations
- Dedicated regional partner support
- Your referrals receive 10% off their first-year subscription
- Additional \$250 qualified demo bonus opportunities

[pricepoint.co/partner-program](https://pricepoint.co/partner-program)

## Commission on Monthly Subscription

**Commission:** 15% of the first 12 months of net subscription revenue.

**Payment:** One-time payment after the customer successfully reaches Month 4. Applies to the first contract year only. No commission is paid on renewals or subsequent years. **Example:** Monthly subscription: \$339/month. First-year contract value:  $\$339 \times 12 = \$4,068$ . Referral commission:  $\$4,068 \times 15\% = \$610.20$ . One-time payment of \$610.20 after Month 4