

2015 Security Symposium

Opening Remarks

March 25th, 2015, The Westin Ottawa, Ottawa, Ontario

Check Against Delivery

GOOD MORNING EVERYONE AND THANK YOU FOR COMING. IT IS A PLEASURE FOR ME TO KICK OFF CADSI'S 2015 SECURITY SYMPOSIUM. I'M EXCITED ABOUT THIS PROGRAM AND WHERE THE DISCUSSION WILL TAKE US. BEFORE I BEGIN, I'D LIKE TO THANK OUR EMCEE, TIM DEAR, OUR PRESENTERS, JAMES CLAD AND PUBLIC SAFETY DEPUTY MINISTER FRANCOIS GUIMONT, AND OUR MODERATORS: VALARIE FINDLAY, CHARLES CALDWELL AND DAVID MCMAHON, AND OUR MEMBERS, STAKEHOLDERS AND GOVERNMENT PARTNERS WHO MAKE UP OUR PANELS TODAY.

LET ME ALSO EXTEND A SPECIAL THANKS TO JAMES CLAD, FROM IHS JANE'S AND BRANDON WALES, FROM THE US DEPARTMENT OF HOMELAND SECURITY, FOR TRAVELLING FROM WASHINGTON TO GIVE US THEIR PERSPECTIVES TODAY.

IHS JANE'S, WHICH I HAVE READ MANY TIMES WHILE WAITING TO BE ALLOWED INTO THE EXECUTIVE OFFICES AT CAE, IS THE WORLD'S LEADING DEFENCE AND SECURITY INFORMATION COMPANY. BUT IN THIS INFORMATION ERA, IT'S REALLY ABOUT ANALYTICAL TOOLS AND SERVICES WHICH YOU MAY NOT KNOW THAT JANE'S DOES TOO.

AND, OF COURSE, CANADIAN SECURITY AND DEFENCE OFFICIALS WORK CLOSELY WITH THE US DEPARTMENT OF HOMELAND SECURITY AND, MORE PERTINENT TO TODAY'S SYMPOSIUM, WE ARE WORKING TOGETHER TO IMPLEMENT THE 2010 CANADA-UNITED STATES ACTION PLAN FOR CRITICAL INFRASTRUCTURE.

SO, THANK YOU EVERYONE FOR TAKING THE TIME TO BE WITH US TODAY.

I WOULD BE REMISS IF I DIDN'T ALSO ACKNOWLEDGE PUBLIC SAFETY CANADA AND THE CRITICAL INFRASTRUCTURE AND STRATEGIC COORDINATION DIRECTORATE. THEY HAVE GIVEN THEIR UNFAILING SUPPORT TO THIS SYMPOSIUM AND THEIR COLLABORATION HAS BEEN INVALUABLE.

I DON'T REALLY NEED TO TELL THIS AUDIENCE TODAY THAT A KEY CHALLENGE FOR OUR INDUSTRY OPERATING IN THE PUBLIC SAFETY AND NATIONAL SECURITY MARKETPLACE IS NAVIGATING THROUGH THE DIVERSE AND MULTIJURISDICTIONAL CUSTOMER BASE. WE MUST FIND OUR WAY AMONG FOUR LEVELS OF GOVERNMENT, INCLUDING FEDERAL, PROVINCIAL, TERRITORIAL AND MUNICIPAL, AS WELL AS PUBLIC AND PRIVATE OWNERS AND OPERATORS OF CRITICAL INFRASTRUCTURE, AND

CROSS-BORDER AGENCIES.

WHILE CADSI IS PROBABLY MORE WELL-KNOWN FOR ITS ADVOCACY ON THE DEFENCE SIDE, WE REALIZE THAT WE HAVE TO PUT GREATER EMPHASIS ON NATIONAL SECURITY. TO DO THIS WE NEED TO BETTER UNDERSTAND THE NATIONAL AND INTERNATIONAL SECURITY MARKETPLACE OURSELVES AND SO THE QUESTIONS WE ASK OUR PANELISTS AND THE AUDIENCE TODAY ON BEHALF OF OUR MEMBERS ARE: WHAT ARE THE SHORT-TERM AND LONG-TERM PROGRAMMATIC, BUDGETARY AND TECHNOLOGICAL TRENDS THAT WILL DRIVE THE DOMESTIC AND INTERNATIONAL SECURITY MARKETPLACES? WHAT ARE THE REAL RISKS OUT THERE, THE "ADDRESSABLE" THREATS, AND WHERE ARE THERE OPPORTUNITIES FOR INDUSTRY TO BRING TECHNOLOGY, PRODUCTS AND SERVICES TO THE TABLE?

THIS SYMPOSIUM WILL FOCUS ON CRITICAL INFRASTRUCTURE SECURITY AS IT RELATES IN PARTICULAR TO THE ENERGY, UTILITIES AND TRANSPORTATION SECTORS.

ENERGY, UTILITIES AND TRANSPORTATION CRITICAL INFRASTRUCTURE SECURITY IS A KEY PART OF CANADA'S NATIONAL STRATEGY AND ACTION PLAN FOR CRITICAL INFRASTRUCTURE, INTRODUCED IN 2010. THIS ESTABLISHED A COLLABORATIVE FEDERAL, PROVINCIAL, TERRITORIAL AND CRITICAL INFRASTRUCTURE SECTOR APPROACH TO STRENGTHENING ITS RESILIENCE. SPECIFICALLY, IT ESTABLISHES A RISK-BASED APPROACH FOR STRENGTHENING THE RESILIENCE OF CANADA'S VITAL ASSETS AND SYSTEMS.

GOVERNMENTS HAVE AN IMPORTANT ROLE IN SETTING STRATEGIES AND BEST PRACTICES AND COORDINATING ACTIVITIES BETWEEN THE DISPARATE STAKEHOLDERS IN CRITICAL INFRASTRUCTURE SECURITY, BUT IT FALLS TO THE OWNERS AND OPERATORS TO MANAGE THE RISKS. WE ARE PLEASED TO HAVE WITH US RON GENTLE FROM HYDRO ONE, JOHN HEATON FROM THE CANADIAN GAS ASSOCIATION, GILLES CHARETTE FROM AIR CANADA, AND FERNAND BREAU FROM VIA RAIL, AMONG OTHER PANELISTS. I TRUST THAT THEY WILL BRING THEIR OWN UNIQUE PERSPECTIVES TO THE DISCUSSIONS TODAY.

WE BELIEVE THAT THE SECURITY INDUSTRIAL SECTOR CAN PLAY A MAJOR ROLE IN BUILDING THE REQUIRED RELATIONSHIPS AND PARTNERSHIPS TO HELP ACROSS THE FULL SPECTRUM OF PREVENTION, MITIGATION, PREPAREDNESS, RESPONSE AND RECOVERY. AND FOR INDUSTRY, THIS IS A SIGNIFICANT MARKETPLACE. CURRENT ESTIMATES ARE THAT CANADIAN CRITICAL INFRASTRUCTURE OWNERS AND OPERATORS ARE FORECAST TO SPEND MORE THAN A BILLION DOLLARS ON SECURITY. IN NORTH AMERICA, THE MARKET IS ESTIMATED AT \$9 BILLION. AND GLOBALLY, WE EXPECT MORE THAN \$27 BILLION TO BE SPENT ON CRITICAL INFRASTRUCTURE PROTECTION ALONE.

WITH THIS ADDRESSABLE MARKET IN MIND AND WITH A GOAL TO FOCUS ON WHAT MATTERS MOST FOR OUR MEMBERS - YOU'VE TOLD US THAT WE ARE TRYING TO BE ALL THINGS TO ALL COMPANIES IN THIS MARKET SEGMENT - CADSI WILL CONCENTRATE ON CRITICAL INFRASTRUCTURE PROTECTION AND RESILIENCE AT THIS SYMPOSIUM WHILE CYBER SECURITY AND COUNTER-TERRORISM WILL BE THE FOCUS OF SECURETECH 2015, WHICH WILL BE HELD AT THE EY CENTER ON NOV 25-26.

IN 2015/2016, MEMBERS WILL SEE THE ESTABLISHMENT OF AN INITIAL SECURITY

ADVOCACY AND POLICY AGENDA FOR CADSI. THIS INITIAL STEP WILL ALSO INCLUDE CONDUCTING A REPRESENTATIVE SURVEY OF CADSI SECURITY MEMBERS TO ASCERTAIN ADVOCACY PRIORITIES AND AGENDAS OF MEMBER COMPANIES, NON-MEMBER BUSINESSES AND KEY STAKEHOLDERS IN THE SECURITY COMMUNITY. WE WILL COMPLEMENT THIS SURVEY WITH A SECURITY MARKET ANALYSIS TO DEVELOP A STRONGER DATABASE OF CANADIAN COMPANIES INVOLVED IN THIS SECTOR BY REGION, CAPABILITY AND CAPACITY.

WITH THESE REMARKS AS SOME CONTEXT, I WANT TO FORMALLY KICK OFF THE PROGRAM FOR TODAY. I HOPE YOU FIND THIS TO BE A USEFUL EVENT SUBSTANTIVELY, AS WELL AS A GOOD NETWORKING OPPORTUNITY--WHICH I THINK ARE THE HALLMARKS OF CADSI EVENTS--AND, AS ALWAYS, I WELCOME ANY FEEDBACK YOU HAVE ON THE DAY.