



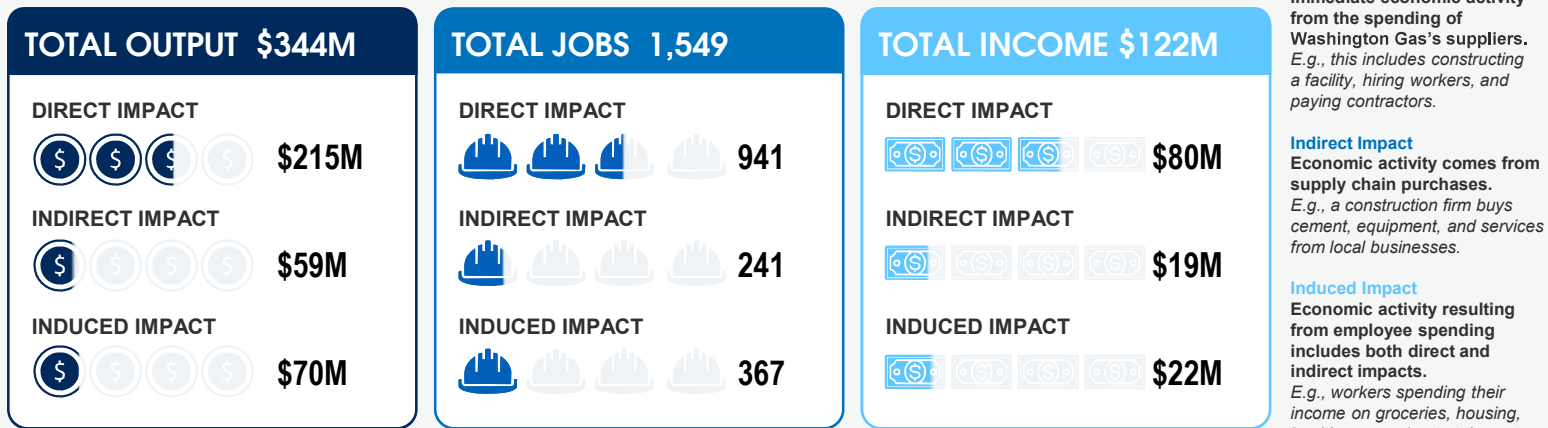
Our Economic Impact In The Communities We Serve

This report outlines the estimated economic impact of the money we spend with our suppliers and shows how it flows through the local economy beyond the initial investment, creating additional rounds of business activity, jobs, and incomes. The taxes generated help fund further investment in things like schools, community services, and local infrastructure.

Estimated Cumulative Impact From Our Total Procurement Spend



Economic Impact Channels



Note: Direct, Indirect, and Induced numbers may not add up to the total due to rounding.

Direct Impact
Immediate economic activity from the spending of Washington Gas's suppliers. E.g., this includes constructing a facility, hiring workers, and paying contractors.

Indirect Impact
Economic activity comes from supply chain purchases. E.g., a construction firm buys cement, equipment, and services from local businesses.

Induced Impact
Economic activity resulting from employee spending includes both direct and indirect impacts. E.g., workers spending their income on groceries, housing, healthcare, and entertainment.

Direct Impact Of Spending With Local, Small, and Other Certified Suppliers



	Washington Gas Spend	Jobs Supported	Income Supported		Washington Gas Spend	Jobs Supported	Income Supported
Small Businesses	\$23M	114	\$10M	Women Businesses	\$16M	83	\$7M
Minority Businesses	\$18M	85	\$8M	Veteran Businesses	\$166K	1	\$83K
Disadvantaged Business Enterprises	\$19M	95	\$9M				

¹ Measures the cumulative revenues of all businesses impacted through the program: Direct, Indirect and Induced.

² Created within Washington Gas's supply chain and in the supplier's communities.

³ Measures the cumulative earnings of employees in the jobs supported through supplier purchases.

⁴ U.S. federal, state and local taxes generated.