

Case Study: Leading Regional insurance broker & Real Time Risk Solutions (RTRS)

Empowering Clients with a Branded Risk Management Platform

Overview

A leading insurance brokerage serving over 200 clients across the southwestern United States, partnered with Real Time Risk Solutions (RTRS) to deliver a private-labeled, mobile-first risk management platform. This partnership has transformed the way the broker and its clients manage safety, training, inspections, and documentation—streamlining operations and elevating risk control practices.



Challenge

The insurance broker needed a way to extend greater value to its clients while gaining deeper visibility into their risk control activities. Traditional tools such as paper forms, disconnected processes, and email communication were limiting both effectiveness and efficiency. With a growing demand for digitization, mobile accessibility, and real-time insights, the brokerage sought a customizable solution that would differentiate their offerings in a competitive market.



Solution

The broker adopted a fully private-labeled version of the RTRS platform—branded specifically for them—with mobile apps, web portals, dashboards, and cloud-based content management. The solution enabled them to deliver a comprehensive, scalable system to clients, tailored with their own safety content, training modules, and forms.

Client Impact:

Results by the Numbers



2,200+

trainings completed by client employees in the RTRS Learning Management System (LMS) using their own video content and quizzes in both English and Spanish



3,000+

toolbox talks conducted annually with 10,000+ participants engaged across job sites



5,000+

mobile forms submitted per year, digitizing critical processes such as:

- Daily Construction Logs
- Pre-Task Plans
- Equipment Inspections
- Routine site safety inspections performed using the RTRS

Observation Module, capturing photos, geolocation, severity ratings, and notes

Client Value Proposition

The private label risk platform provides clients with:

- ✓ A single system to manage risk activities, safety documentation, and training records
- ✓ Real-time analytics and dashboards for executive engagement and risk oversight
- ✓ Significant time and cost savings by eliminating paper-based processes
- ✓ Accountability and transparency for safety initiatives
- ✓ Mobile-first access—even offline—to forms, documents, and training
- ✓ Access to the broker's curated safety content and RTRS's extensive best practices library
- ✓ A measurable reduction in claims and improved operational efficiency



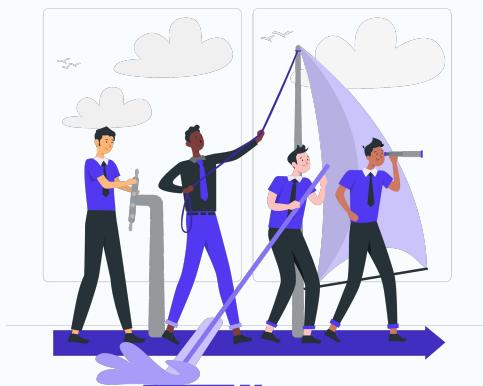
The broker Value Proposition

For the regional broker, the RTRS partnership provides:

- A branded, tech-forward platform to strengthen client relationships and improve retention
- Unfiltered visibility into client safety performance (with authorization)
- Differentiation in a competitive brokerage environment
- Streamlined delivery of custom policies, forms, and training content
- Insights to focus on leading indicators of risk rather than lagging claims data
- A centralized analytics hub (Pro platform) to help producers identify opportunities and make data-driven decisions

Conclusion: Investing in Prevention Pays Off

The broker's investment in a private-labeled RTRS platform has significantly enhanced their service model, providing clients with intuitive, mobile-friendly tools to manage risk while strengthening this broker's leadership in the insurance and safety space.



About Real Time Risk Solutions

Real Time Risk Solutions is a leading provider of mobile-first safety and risk management software. Trusted by top organizations across construction, healthcare, energy, and logistics, RTRS empowers teams to manage safety, compliance, and training with real-time tools that drive measurable performance improvements.

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