Intertec Reinvents Email Security with Proofpoint for a Future-Ready Enterprise

Industry: Banking & Financial Services

Size: 900+ employees

Region: United Arab Emirates



Business Problem

The client's legacy on-premises email platform was no longer sufficient to counter sophisticated cyber threats or meet evolving regulatory requirements. They required advanced threat detection, improved governance reporting, and scalable performance, while reducing operational overhead and ensuring uninterrupted business continuity.

How Intertec Helped

Intertec, in partnership with Proofpoint, delivered a next-generation cloud-based email security solution tailored to the customer's needs:

- Proof of Value: Delivered a full POC with customer-defined success criteria, proving ML-driven real-time threat detection against phishing, BEC, and ransomware.
- **Tailored Architecture:** Designed a solution addressing HA, DR, compliance, and seamless migration to a UAE-hosted cloud model.
- Demonstrated Value: Showcased advanced protection, governance, and reporting features in real-world scenarios.
- **Collaborative Execution:** Partnered with customer IT and compliance teams to ensure security, regulatory adherence, and smooth adoption.

Business Outcomes Delivered

- Advanced Threat Detection: Strengthened defenses with machine learning and real-time scanning.
- **Proactive Protection:** Blocked phishing, BEC, ransomware, and social engineering attempts.
- **Regulatory Compliance:** Met UAE data protection and regulatory requirements with confidence.
- Governance & Oversight: Provided audit-ready reporting to support management visibility.
- Scalable Architecture: Built to handle growing email volumes without disruption.
- **Reliable Performance:** Maintained high performance and low latency for secure communication.
- Operational Efficiency: Lowered overhead and reduced reliance on manual processes.
- **Future-Ready Security:** Established a secure, future-proof communication environment for staff and stakeholders.

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