

Commercial Product Niches

- Commercial loans up to \$5M
- LVR up to 80%
- Maximum loan term 30 years with 5 years IO
- Flat rate structure for OO & INV and P&I & IO

- No annual review
- · Unlimited cash out
- Standard commercial and residential securities accepted
- · Specialised securities considered

Connective Horizon Commercial Full Doc

- ✓ Ideal for property purchasers or refinance with full income documentation
- ✓ Rate starting from 7.49%
- ✓ No ATO portal required
- ✓ No annual review
- √ 1 year financials option available

Connective Horizon Commercial Alt Doc

- ✓ A flexible solution for self employed borrowers without full income documentation
- ✓ Rate starting from 8.29%
- ✓ One form of income doc
 - Accountant declaration OR
 - Most recent 6 month BAS OR
 - Most recent 6 month business bank statements
- √ No annual review

Connective Horizon Lease Doc

- ✓ A simple solution for property investors via lease income only
- ✓ Rate starting from 7.89%
- √ 1.25 Interest coverage
- ✓ Loan term up to 30 years

Connective Horizon Short Term

- ✓ A simple, fast and short term solution with no income docs required
- ✓ Rate starting from 8.74%
- ✓ Max loan amount up to \$5mil
- ✓ LVR up to 70%
- ✓ Loan term up to 3 years
- √ Vacant land accepted

Acceptable Security Type



| Standard securities | Specialised securities to be considered |
|---|--|
| • Offices | Childcare centres |
| Retail shops | Boarding houses / hostels |
| Industrial warehouses / factories | Function centres |
| Professional / medical suites | Hotels / motels / pubs |
| Residential | • Serviced apartments > 50m² |
| Residential unit blocks (single title) | • Storage units > 50m ² |
| Mixed useShopping centres | Residential vacant land (Connective Horizon Short Term only) |
| Onopping centres | Car yards |
| | Car parks |
| | Car washes |
| | Panel beaters |
| | Fast food franchise premises |

All other types of securities to be referred. Product, lending and location restrictions may apply.