

Omar ibrahim ali

Talent acquisition specialist

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EXPERIENCE

Fantastic services Egypt, Alexandira—recruitment specialist

OCT 2023- PRESENT

- **Talent Sourcing:** Proficient in identifying and attracting top talent through various channels, including social media, job boards, and networking.
- **Candidate Screening and Assessment:** Skilled in conducting detailed interviews and assessments to evaluate candidates
- **Onboarding:** Expertise in guiding new hires through the onboarding process, ensuring they are well-informed and equipped to start their roles effectively.
- **Recruitment Strategy:** Experienced in developing and implementing recruitment strategies to meet organizational goals and deadlines.
- **Relationship Management:** Strong ability to build and maintain relationships with candidates, hiring managers, and other stakeholders.
- **Social Media Management:** Proficient in creating and managing social media campaigns to attract potential candidates and maintain the employer brand including linkedin and Facebook ads
- **Data Analysis:** Capable of analyzing recruitment data to identify trends, measure effectiveness, and optimize recruitment strategies.
- **Project Management:** Strong organizational skills with the ability to manage multiple recruitment projects simultaneously, ensuring timely and efficient hiring processes with also hiring in different positions like SEO , Content writer and PPC specialist
- **Leadership:** Demonstrated leadership in recruitment teams, delegating tasks, and mentoring junior recruiters.

SKILLS

Sales Skills
Time Management
Analytical thinking
Searching and AI tools
utilizing

AWARDS

[120 hours \(Tesol and Tefel\)](#)

LANGUAGES

Arabic= Mother tongue

English = C1

Fantastic services Egypt — Outbound Sales Team leader

Jan2023 - Oct 2023

- managing the day-to-day operations of a sales team while collaborating with overseas managers to maximize results and boost our success rate. Additionally, our revenue and agent provide the necessary support during calls and in our CRM, and we keep an eye on daily operations to ensure that each day will be profitable in terms of Revenue
- Apply data analysis tools to find patterns or determine what is causing performance to rise or fall.
- giving the agents one-on-one instruction, explaining to them how to approach a client and how to use each lead to maximize revenue while guaranteeing client satisfaction

Fantastic services Egypt — Outbound Sales Agent , Alexandira

Mar 2022 - Jan 2023

- Reaching out Customers and business and offering to them our Cleaning and maintenance services in the UK
- Awarded with being a top achiever for 3 month in a row
- Maintained a good communication my supervisor with low shrinkage percent throughout my career

Instashop - Assortment Merchandiser, Cairo

Jan 2022 - Mar 2022

- An Assortment Merchandiser curates product ranges to meet customer demand and boost sales.

Responsibilities include analyzing trends, managing inventory, negotiating with suppliers, and ensuring timely product availability.

collaborate with marketing and sales teams to align products with promotions and seasonal trends, enhancing the shopping experience and driving revenue growth.

Octopus-Outsourcing-Customer service Agent,Alexandira

Nov 2021 - Jan 2022

- Managing customer requests and issues happened with the delivery process or with the food itself with making sure to stick to the company's policy and customer satisfaction

global process outsourcing-Telemarketing Agent,Alexandira

Jan 2021 - Sep 2021

- Offering medical insurance plans for customers in USA
- Offering Telecommunication solutions for Business in USA and Canada
- Maintained a good sales performance with assisting the management with tasks during my working hours as such as onboarding and coaching

Mobile Medical Now - Data Entry- USA

June 2020 - dec 2020

- Creating medical profiles and auditing the missing data at the platform making sure that all of this data will be sorted in a correct format as it will be sent to USA health department

UX center - English customer service Agent- USA

Aug 2019 - June 2020

- handling billing and technical calls making sure that each and every customer is satisfied with the services

EDUCATION

Alexandria University

Bachelor of Business Administration - BBA, Finance and Financial Management Services

Oct 2017 - Aug 2021

PROJECTS

Sersky for Solar Energy -China - Freelance Business developer (Upwork)

May 2024 - Present

Reaching out Energy company and Ceo's in Saudi Arabia to offer them a partnership with our company to provide them with the latest technology for Solar Energy

Smart Setter -Canada- Recruitment Specialist (Upwork)

Jan 2024 - March 2024

Reaching Out Real estate Agents in the US and setting appointment with them to Speak with the business owner for another company and persuading them to change there company according to the benefits we offer

Apollo Solar Energy - USa- Cold Caller - (Upwork)

May- 2023 - Aug 2023

Calling business and Residential clients to set a meeting to the sales representative to attend and propose the benefits of having solar Energy and how much they wood Save from that