

LANGUAGES

Arabic Mother tongue

C2 **English**

French A2

PERSONAL SKILLS

Communication-Multi tasking-Social skills-Organization-Technical skills-Problem solving-**Empathy**

SOFTWARE SKILLS

Adobe Photoshop, Adobe Premiere, Microsoft (Excel-Powerpoint-Word)

EDUCATION

Bachelor's in Human Resources Alexandria University 09/2017 - 06/2021

 Faculty of Commerce English department, Alexandria Egypt.

YARA GAD

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SUMMARY

Dedicated management professional with over 5 years of experience in customer support. Known for exceeding targets, solving problems proactively, and handling crises with minimal impact. Skilled in sales, consistently advancing to senior roles. Experienced in fashion, with a keen eye for trends, and successfully managed an online clothing store. Eager to apply expertise in HR and management roles.

EXPERIENCE

Front Desk Executive

04/2024 - 07/2025

Spanish Center for lasik, eyes and cosmetic

UAE, Dubai

- Greeting and welcoming patients and visitors with professionalism and courtesy
- Managing multi-line phone system, scheduling patient appointments, handling patient inquiries and providing information about clinic services and procedures
- Effectively cross-selling clinic services and products to patients based on their individual needs and preferences

Senior Home Support Sales Representative

05/2022 - 03/2024

Fantastic Services

Alexandria, Egypt

- Assessed client needs based on the cleaning services they've requested
- Successfully achieved and consistently exceeded sales quotas by effectively promoting and selling a range of home services, including cleaning, gardening, pest control, and
- Attained senior-level positions within this organization

Content Moderator Specialist

07/2021 - 05/2022

Twitch Majorel

Alexandria, Egypt

- Efficiently evaluated and acted upon user reports, promptly addressing copyright infringements and removing offending content
- Consistently exceeded daily report targets by 200%, demonstrating exceptional productivity and performance

Telemarketer Front-line Advisor

05/2020 - 07/2021

Proper Business Solutions

Cairo, Egypt (Remote)

- Generated leads by calling potential home owners in selling their properties
- Actively listened to clients to determine their precise wants, needs, budgets and geographic limitations

Customer Service Representative

12/2019 - 05/2020

Vodafone International Solutions

Alexandria, Egypt

- Maintained customer happiness with forward-thinking strategies focused on addressing customer needs and resolving concerns
- Proposed innovative procedures for offering NBA second lines to customers, resulting in a 150% achievement of KPI per month

HR Committee Staff Member

12/2015 - 07/2017

Alexandria, Egypt

Alexandria Model of NATO

- Interviewed the applicants
- Analyzed the delegates' learning curve during the project
- Created the finalized profile for them showing the progress they've accomplished