

OMAR JAMAL



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PROFILE

Versatile sales and marketing assistant with U.S. remote experience in solar, real estate, and digital services. Skilled in cold calling, lead generation, and training. Tech-savvy, target-driven, and quick to adapt.

EDUCATION

Bachelor of Medicine

MTI University, Cairo
Present

American Diploma / SAT

Coral International School, Jeddah,
KSA

SKILLS

Sales Prospecting & Lead Qualification ● ● ● ● ●

Cold Calling & Objection Handling ● ● ● ● ●

Training & Quality Assurance ● ● ● ● ●

Collaboration & Remote Work ● ● ● ● ●

PROFESSIONAL EXPERIENCE

Partner Solutions

Sales Representative – Solar Energy

Dec 2022 – Aug 2023

- Engaged homeowners in the U.S. market for solar consultations and installations
- Educated clients on energy savings and environmental benefits
- Consistently exceeded monthly appointment targets
- Used CRM systems to manage leads and follow-ups

Mountain Solutions

Trainer / Quality Coach – Roofing Campaign

Sep 2023 – May 2024

- Led training sessions for new hires focusing on sales scripts, objection handling, and customer rapport
- Monitored live calls, provided feedback, and ensured QA compliance
- Supported performance improvements leading to a 15% increase in team conversion rates
- Aligned coaching efforts with KPIs in collaboration with campaign managers

Lab LLC

Real Estate Assistant

Jun 2024 – Jan 2025

- Assisted a U.S.-based recruiter with lead qualification for listings and acquisitions
- Managed client records and follow-ups using CRM tools
- Scheduled property appointments and maintained prospect communication

Taz Boost Media

B2B Marketing Assistant – AI & Digital Services

Feb 2025 – Jun 2025

- Supported outreach for AI marketing services to SMEs and agencies
- Handled initial client contact, needs analysis, and appointment setting
- Gained hands-on experience with Google Ads and email marketing tools

LANGUAGES

English ● ● ● ● ●

Arabic ● ● ● ● ●