AERO NextGen

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ProMRO

Year Founded	Headquarters	Contact sales:	
2003	Arlington, Texas, USA	mconti@cfbs-us.com	**Website**

Summary

CFBS is an Acumatica gold level Value Added Reseller (VAR). CFBS has been implementing Acumatica in SMBs for 10 years with a 98% go-live success rate despite client complexities. CFBS has also created ProMRO, an enhancement to standard Acumatica for Aviation MRO businesses.

ProMRO ensures every aspect of your business is organized and optimized, from sales and service tracking to inventory control and financial management. Easily integrates with external systems from an open API. There's a large number of add-on solutions to address unique requirements. Integrated with PartsBase to allow buying/selling parts.

Allows standardizing collection of tasks to make creating a Sales Order or Work Order easily. Allows for non-standard tasks as well. Compliance documents can be attached for reference. A8130 can be created directly from the software. Aircraft history can be recorded and accessed easily. The user interface is very intuitive making user adoption fast.

Getting information out of the system is as easy as inputting it with three report writers out of the box to compliment over 200 standard reports. No per-user license fees. Shop floor kiosk available for clocking in and out of projects. Industry Standards – These are standards that we help our clients achieve. As a consultancy, we are not measured by these standards, but the Acumatica software is.

Overview

Company Profile

Company Size
100 Employees

Operating Offices
North America

Industry Standards
SOC-2
GAAP
FedRamp
ISO 2700
PIPEDA

Typical Deal Size

Subscription Cost per User per Month in $USD:
Minimum $2,000
Average $3,500
Maximum $10,000

Typical Implementation Cost in $USD:
$50,000.00

Typical Implementation Timeline:
4 Months

Customer Base

Existing Customers
10000 Existing Customers

STS Aviation
Sulzer Turbo
Summit Helicopters
NorthStar Technologies
Superior Air Products

Typical Customer

Company Size in $ USD:

>25m<500M
>26 < 500 Employees

Geographic Regions Typically Served:

North America

Sectors Typically Served:

Drones
eVOTL
UAM
Helicopter
Business & General Aviation
Military & Defense

Segments this ERP is Designed for:

Manufacturers & OEMs

OEM (Original Equipment Manufacturer)
PMA (Parts manufacturer Approval)
Airframer (e.g., Bombardier, Boeing, Airbus)

Fleet Operators

Airline
Cargo (Freight Operator)
Charter & Fractional Ownership
FBO (Fixed Base Operator)
Grounds Handling & Airport Services

MRO

Line & Base Maintenance
Airline In-House MRO
CAMO (Continuing Airworthiness Management Organization)

Distributor

Parts Trader
Distributor
Parts Supplier
Warehouse & Logistics
Consumables & Expendables Supplier
Broker

About the Product

Hosting

Cloud-Based
On-Premise

Existing Integrations

PartsBase
Salesforce
AeroXchange
AVSpares
Wufoo Forms
Vendor Catalogs

Core Functional Capabilities

✔ COTS - Commercial Off the Shelf Solution	✔ Data Privacy Compliance
✔ Employee Training Modules	✔ Customer Management
✔ Multi-Currency Rates	✔ Account Payables & Receivables
✔ Billing & Invoicing	✔ Contract Management
✔ Standard Reliability	✔ Quality Management
✔ Manufacturing Execution	✔ Aircraft Maintenance Heavy
☐ Flight Operations	✔ Component Maintenance
☐ People Planning & Scheduling	✔ Labor Recording
✔ Scrap Management	✔ Logistics Management - Goods in & Out
✔ Employee Training Records Management	✔ Asset Management - Tooling & Equipment
☐ Part Pooling	☐ Cost-by-the-Hour (CBH) Management
✔ Fixed Pricing for Repairs	☐ Marshalling Management
✔ Purchase Orders	✔ Inventory Management
✔ Vendor Quotes	✔ RFQ/RFP Management
✔ AD & SB Management	✔ Flexible Solution - Custom Programming
✔ Electronic Record Keeping	✔ Payroll
✔ Credit Memos & Claims	✔ General Accounting
✔ RMA & Warranty Management	☐ Customs Compliance & Exports
☐ Audit & Compliance Management	✔ Engineering - New Product Introductions
☐ Crew Management	✔ e-Signoff
✔ Repair Orders	✔ Aircraft Maintenance Light

✓ Task Card Management		✓ Part Number Capabilities Management	
✓ Loan & Borrow		✓ Warehouse Cycle Count	
✓ Tooling Calibration		✓ Exchange Management	
✓ Consignment Management		✓ Pricing Management	
✓ Material Planning		✓ Sales Orders	
✓ Parts Kitting		☐ Engineering & CAMO	
✓ Customer Quotes		✓ Technical Publication in Order Management	
✓ Customer Quotes		✓ Sales Orders	
✓ Technical Publication in Order Management		☐ Engineering & CAMO	

Other Features

✓ PDF Data Extraction		✓ Standard/Routine Maintenance Tasks	
✓ Non-Routine Tasks		✓ PDF Reader	
✓ Data Cleansing & Standardization		✓ In-House Software Development	
✓ Outsourced IT & Digital		✓ Carbon Optimization Tracker	
✓ Human Resource Management (HRM)		✓ Financial Reporting Automation	
☐ Aircraft Fleet View		✓ Drone Inspections	
✓ Smart Warehouse Management System (WMS) & Robotics		☐ Lead Generation	
✓ Customer Relationship Management (CRM)		☐ Customer Loyalty Program	
☐ Dynamic Pricing Model		✓ Predictive Maintenance	
✓ Smart Contract Management		✓ Procurement RFP Automation (RPA)	
✓ Procurement Risk & Resilience		☐ 3D Printing	
☐ CAD Drawing & 3PL Software		☐ Digital Twin Technology	
☐ Real-Time Gate Reporting		✓ Mobile Applications	
✓ Device Management Software		✓ Data Analytics & Reporting	
✓ Cybersecurity & Data Protection		☐ Leadership Development Programs	
☐ AR/VR Training		☐ Asset Leasing Operations System	
✓ Quality Management Software		✓ Electronic Techlog (ETL)	
✓ RFID Asset Tracking		✓ Digital Marketing	
☐ Global Active Fleet Tracker		✓ Customer Service AI Agents	
✓ Customer Portal		☐ Blockchain for Part Traceability	
✓ Sales & Operations Planning		✓ Outsourced Buyers - Desk	
✓ Supplier Relationship Management (SRM)		✓ Sales RFQ Automation (RPA)	
☐ Tech Pubs Revision Automation		☐ Technician CMM AI Assistant	
✓ Outsourced Engineering Team		☐ Outsourced ERP Selection Process	
✓ Technical Records Digitization		✓ Business Data Mapping	
✓ Digital Task Card		☐ ICP Scraper	
✓ Shopfloor Process Improvement Software			

We have been struggling to performance manage our shopfloors for ages. Aero NextGen has connected us to solution providers that solved this for us within weeks. We are now capable of tracking capacity, productivity, utilization, and operational efficiency with instantaneously. The level of expertise has made the engagement seamless for our internal teams.

Kenneth Wierzba
IT and Security Director - Safran

SAFRAN

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