AERO
NextGen

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OliverWyman Vector   Oliver Wyman Vector

Year Founded	Headquarters	Contact sales:
1998	Atlanta, USA	matt.molkoski@oliverwyman.com

Summary

Our system is designed for operators with under 50 aircraft. It's SaaS, easily stood up and implemented, and designed to provide a low impact, easy solution for operators with minimal admin and overhead.

Overview

Company Profile

Company Size

500 Employees

Operating Offices

United States Canada United Kingdom

Industry Standards

GDPR
FedRamp
NIST/CMMC
SOC-2

Typical Deal Size

Subscription Cost per User per Month in $USD:

Minimum $4,000
Average $7,000
Maximum $15,000

Typical Implementation Cost in $USD:

$100,000.00

Typical Implementation Timeline:

6 months

Customer Base

Existing Customers

11 Existing Customers

LIAT (2020)
LS Technics
Endeavor Air
Air Wisonsin
Tyrol Air Ambulance
KLM-UK Engineering

Typical Customer

Company Size in $ USD:

<$5M USD in revenues
>$5M<$25M USD in revenues
>$25M<$50M USD in revenues
>101<250 Employees
>51<100 Employees
>26<50 Employees
>11<25 Employees
>6<10 Employees
<5 Employees

Geographic Regions Typically Served:

Eastern Europe
Europe
Middle East
Africa

Sectors Typically Served:

Commercial Aviation
Special Ops
Drones
eVOTL
UAM
Business & General Aviation

Segments this ERP is Designed for:

Fleet Operators

All

MRO

Line & Base Maintenance
Airline In-House MRO
CAMO (Continuing Airworthiness Management Organization)

About the Product

Hosting

Cloud-Based
On-Premise

Existing Integrations

Flight Ops Systems
Leon
Flightlogger
Veryon
Economics
Aircraft Info Desk
HeliEFB

Core Functional Capabilities

✓ COTS - Commercial Off the Shelf Solution	☐ Data Privacy Compliance
☐ Employee Training Modules	☐ Customer Management
☐ Multi-Currency Rates	☐ Account Payables & Receivables
☐ Billing & Invoicing	☐ Contract Management
☐ Standard Reliability	☐ Quality Management
☐ Manufacturing Execution	✓ Aircraft Maintenance Heavy
☐ Flight Operations	☐ Component Maintenance
☐ People Planning & Scheduling	☐ Labor Recording
☐ Scrap Management	☐ Logistics Management - Goods in & Out
✓ Employee Training Records Management	✓ Asset Management - Tooling & Equipment
☐ Part Pooling	☐ Cost-by-the-Hour (CBH) Management
☐ Fixed Pricing for Repairs	☐ Marshalling Management
✓ Purchase Orders	✓ Inventory Management
☐ Vendor Quotes	☐ RFQ/RFP Management
✓ AD & SB Management	☐ Flexible Solution - Custom Programming
☐ Electronic Record Keeping	☐ Payroll
☐ Credit Memos & Claims	☐ General Accounting
✓ RMA & Warranty Management	☐ Customs Compliance & Exports
☐ Audit & Compliance Management	✓ Engineering - New Product Introductions
☐ Crew Management	☐ e-Signoff
☐ Repair Orders	✓ Aircraft Maintenance Light
✓ Task Card Management	☐ Part Number Capabilities Management
☐ Loan & Borrow	☐ Warehouse Cycle Count
✓ Tooling Calibration	✓ Exchange Management
✓ Consignment Management	☐ Pricing Management
✓ Material Planning	☐ Sales Orders
☐ Parts Kitting	✓ Engineering & CAMO
☐ Customer Quotes	✓ Technical Publication in Order Management
☐ Customer Quotes	☐ Sales Orders
✓ Technical Publication in Order Management	✓ Engineering & CAMO

Other Features

☐ PDF Data Extraction	☐ Standard/Routine Maintenance Tasks
☐ Non-Routine Tasks	☐ PDF Reader
✔ Data Cleansing & Standardization	☐ In-House Software Development
☐ Outsourced IT & Digital	☐ Carbon Optimization Tracker
☐ Human Resource Management (HRM)	☐ Financial Reporting Automation
✔ Aircraft Fleet View	☐ Drone Inspections
☐ Smart Warehouse Management System (WMS) & Robotics	☐ Lead Generation
☐ Customer Relationship Management (CRM)	☐ Customer Loyalty Program
☐ Dynamic Pricing Model	☐ Predictive Maintenance
☐ Smart Contract Management	☐ Procurement RFP Automation (RPA)
☐ Procurement Risk & Resilience	☐ 3D Printing
☐ CAD Drawing & 3PL Software	☐ Digital Twin Technology
☐ Real-Time Gate Reporting	☐ Mobile Applications
☐ Device Management Software	✔ Data Analytics & Reporting
✔ Cybersecurity & Data Protection	☐ Leadership Development Programs
☐ AR/VR Training	☐ Asset Leasing Operations System
☐ Quality Management Software	☐ Electronic Techlog (ETL)
☐ RFID Asset Tracking	☐ Digital Marketing
☐ Global Active Fleet Tracker	☐ Customer Service AI Agents
☐ Customer Portal	☐ Blockchain for Part Traceability
✔ Sales & Operations Planning	☐ Outsourced Buyers - Desk
✔ Supplier Relationship Management (SRM)	☐ Sales RFQ Automation (RPA)
☐ Tech Pubs Revision Automation	☐ Technician CMM AI Assistant
☐ Outsourced Engineering Team	☐ Outsourced ERP Selection Process
✔ Technical Records Digitization	☐ Business Data Mapping
✔ Digital Task Card	☐ ICP Scraper
☐ Shopfloor Process Improvement Software	

We have been struggling to performance manage our shopfloors for ages. Aero NextGen has connected us to solution providers that solved this for us within weeks. We are now capable of tracking capacity, productivity, utilization, and operational efficiency with instantaneously. The level of expertise has made the engagement seamless for our internal teams.

Kenneth Wierzba
IT and Security Director - Safran

SAFRAN

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