

Buy - Sell Mandate

The Issue

Whether you are seeking to grow by acquisition, execute a strategic sale or transition your business, buy-sell transactions demand significant time and energy. Identifying buyers or targets, managing confidentiality and progressing deals — all while continuing to run the business — can be overwhelming. Without clear support, opportunities may be lost and risks overlooked.

What we do for you

Maximise Value. Minimise Risk.

Our team takes the lead on your buy-sell transactions, guiding you through the process with independence, discretion and experience. We help you prepare, execute and achieve the best outcome by:

- a. **Scoping the transaction** — Workshopping with you to define objectives, prepare your business for sale and identify opportunities to enhance value.
- b. **Valuation** — Leveraging our Share & Business Valuation expertise to assess fair market value.
- c. **Documentation** — Preparing financial histories, sale documents and supporting information for buyers.
- d. **Data room** — Establishing and managing an online data room for the transaction.
- e. **Target search** — Identifying acquisition targets and making discreet enquiries on your behalf.
- f. **Transaction modelling** — Analysing financial outcomes based on assumptions and intentions.

- g. Due diligence – Providing financial and tax due diligence and working with legal advisers to cover contractual and regulatory risks.
- h. Transaction tax advisory – Structuring tax-efficient outcomes whether buying or selling.
- i. Contract support – Advising on financial clauses and ensuring terms are documented to your advantage in collaboration with your legal team.

The Benefits

The benefits to you are:

1. **Enhanced outcomes** – Maximise value while managing risks effectively.
2. **Clarity** – Complex financial and legal issues explained in plain business language.
3. **Efficiency** – Experienced communication with advisers ensures smoother negotiations and fewer surprises.
4. **Bank-ready** – We prepare the right information to secure finance support and ensure settlement readiness.

What's next

Buying or selling is more than a transaction — it's a turning point in your business journey. With the right mandate, you can approach it with confidence, clarity and control.

Connect with us and connect to possibility.