

Due Diligence

The Issue

Whether it's a small or large transaction, purchase agreements ultimately say: *buyer beware*. No matter how polished the brochure, persuasive the agent or cooperative the vendor — you can only rely on what is in writing and what you have tested. Buying a “lemon” can undermine not just the deal, but also your existing business and cashflows.

What we do for you

Clarity before commitment.

When acquiring, selling or merging a business, thorough due diligence is essential to uncover risks, validate assumptions and identify opportunities.

When acquiring, selling or merging a business, thorough due diligence is essential to uncover risks, validate assumptions and identify opportunities.

- a. **Financial due diligence** – Review of financial information (quality of earnings), accounting systems, controls and key operational processes.
- b. **Risk & opportunity analysis** – Assessment of business/industry risks, critical success factors, working capital needs and synergy/cost-saving opportunities.
- c. **Specialist reviews** – Coordination with legal, IT/cyber, environmental and commercial advisers to cover all bases.
- d. **Tax integration** – Collaboration with our tax experts on structuring, transaction tax and risk mitigation.
- e. **Tailored approach** – Every review is customised to reflect the unique circumstances of the transaction.

We recognise that ‘one size does not fit all’, so each due diligence review is tailored to match your needs.

The Benefits

The benefits to you are:

1. **Protection** – Exercise your buyer rights and identify material issues before committing.
2. **Value validation** – Confirm fair value, uncover savings or highlight overpricing to strengthen negotiations.
3. **Preparedness** – A due diligence report that provides deeper insights, equipping your team to take on the new business with confidence.

What's next

Let's discuss how we can help you conduct a due diligence review that protects your interests and adds clarity to your decision-making.

Connect with us and connect to possibility.