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Shares & Business Valuations

The Issue

What is a business worth? What are the shares worth? These questions arise in many contexts:

- A buyer makes an offer — what's the right price?
- You've identified a target acquisition — how much should you pay?
- Shareholder, partner or unit-holder disputes demand an independent benchmark.
- Family law matters require clarity around the value of assets under review.

A robust, independent valuation is critical. Without it, you risk disputes, mispricing, regulatory issues and poor strategic decisions.

What we do for you

Independent valuations, decisive outcomes.

Our experienced valuation specialists provide independent, technically sound and commercially focused valuations. We combine financial expertise with practical industry knowledge to ensure outcomes that are clear, defensible and relevant.

We assist with:

- a. Business acquisitions and disposals
- b. Shareholder buy-in/buy-out and disputes
- c. Employee share schemes and incentive plans
- d. Financial reporting (IFRS 3, AASB 13, impairment testing)
- e. Taxation and restructuring requirements
- f. Litigation support and expert witness roles

Our approach includes analysing performance drivers, assessing industry conditions and applying appropriate valuation methodologies (DCF, market multiples, net asset value, option pricing, etc.), resulting in reports that withstand scrutiny.

The Benefits

The benefits to you are:

1. **Confidence** – Make informed business and investment decisions.
2. **Credibility** – Independent valuations recognised by regulators, courts and stakeholders.
3. **Clarity** – Clear explanation of assumptions and sensitivities that impact value.
4. **Support** – Strength in negotiations, dispute resolution and mediation.

What's next

A valuation is more than just a number — it's the foundation for smarter decisions, stronger negotiations and better outcomes.

Connect with us and connect to possibility.