

MANUFACTURING SPEND OPTIMIZATION POWERED BY SPENDBRAIN™

Reduce indirect operating costs without disrupting production.

\$74M

in average annual client savings

\$55B+

in spend ontology

11-34%

average savings found per client

10,000+

active clients

35+

years in business

MANUFACTURING

Manufacturers operate on thin margins where every dollar matters. Yet millions in unnecessary costs often hide across utilities, telecom, waste, shipping, banking, payroll, SaaS, and other recurring operating expenses.

Powered by SpendBrain, SIB continuously analyzes vendor contracts, invoices, pricing, and payment data to uncover savings opportunities, eliminate billing errors, and strengthen vendor accountability, all without changing your operations or core suppliers.

WHY MANUFACTURERS CHOOSE SIB

Improve profitability without operational disruption. Manufacturers partner with SIB to reduce indirect operating costs while keeping production moving.

We help organizations:

- Reduce recurring operating expenses across multiple spend categories
- Eliminate billing errors and recover overpayments
- Enforce vendor contract compliance
- Optimize rates, pricing, and service levels
- Improve visibility across enterprise spend
- Continuously validate savings over time

MANUFACTURING SPEND CATEGORIES



Utilities



Waste & Recycling



Telecom



Shipping & Logistics



Merchant Services



Bank Fees



Payroll Processing



Property Taxes



Software & SaaS



Fuel



Employee Benefits



Insurance

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA. Ready to see your hidden savings?

[Book a Demo →](#)

HOW SIB HELPS MANUFACTURERS

A proven process that delivers immediate savings and long-term control.

Analyze Enterprise Spend

We review up to 12 months of vendor spend across your indirect operating expenses to identify the highest-value savings opportunities.

Prioritize Opportunities

Working with finance, procurement, and operations, we define the highest-impact categories and build an implementation roadmap aligned to your business priorities.

Optimize Vendor Spend

SpendBrain analyzes invoices, contracts, pricing structures, service levels, and historical billing to uncover billing errors, contract non-compliance, pricing opportunities, and service optimization recommendations.

Implement Approved Savings

Our team works directly with vendors to implement approved pricing, contract, and service improvements, without disrupting operations or requiring unnecessary vendor changes.

Sustain the Savings

SpendBrain continuously monitors invoices and vendor performance to validate savings, prevent price creep, and identify new optimization opportunities as your business evolves.

THE SPENDBRAIN DIFFERENCE TRADITIONAL COST REDUCTION

- Point-in-time audit
- Limited visibility
- Manual invoice reviews
- Savings fade over time

MANUFACTURING OUTCOMES

Manufacturers use SIB and SpendBrain to:

- ☒ Increase EBITDA without operational disruption
- ☒ Reduce indirect operating costs
- ☒ Improve procurement and vendor performance
- ☒ Eliminate billing errors and overpayments
- ☒ Strengthen contract compliance
- ☒ Create long-term visibility across enterprise spend

OUR MANUFACTURING CLIENTS

