

HIGHER EDUCATION

Rising Costs Are Squeezing Universities

SIB Helps You Optimize Spend Without Sacrificing Mission.

\$74M

in average annual
client savings

\$55B+

in spend ontology

11-34%

average savings
found per client

10,000+

active clients

35+

years in business

SIB CAN HELP

At SIB, we understand these pressures. That's why we help schools and districts uncover opportunities to maximize operational efficiency, improve supplier transparency, and reduce expenses without diverting time or resources from student success. Your focus should be on educating and empowering students, while we ensure your institution isn't overspending on essential services.

With 35+ years of experience, we know how to navigate procurement complexities, from budget constraints to vendor negotiations, ensuring schools optimize their contract portfolio and start saving where it counts.

Our team drawn from the supplier side uncovers hidden overspending and drives cost efficiency using battle-tested strategies and expert contract management. We eliminate waste across critical operational expenses, turning hidden costs into measurable savings that can be reinvested into academic programs, technology, and student services.

WHY UNIVERSITIES TRUST SIB

- Zero staff burden: We manage the entire process, end to end.
- Enduring savings: Not one-off cuts, but strategic realignment.
- No Risk: Our model is 100% self-funded from the savings we deliver.

CAPABILITIES

SIB specializes in operational expense optimization, combining decades of procurement expertise with advanced analytics and AI-driven insights to deliver fast, precise, and sustainable cost reductions.

Our approach enhances vendor management, reveals inefficiencies traditional reviews often miss, and aligns agreements with your institution's financial and educational priorities. Every dollar saved becomes a strategic asset ready to be reinvested into classrooms, student technology, and academic innovation.



Utilities



Telecommunications



Print Management



Treasury



Waste & Laundry



Technology

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA. Ready to see your hidden savings?

[Book a Demo →](#)

TRUSTED BY PUBLIC INSTITUTIONS

SIB proudly serves many of the most respected government agencies, healthcare organizations, higher education institutions, and private sector companies in the United States. While each SIB client has its own industry requirements, practices, and culture, they all share one common thread, the relentless pursuit of excellence and efficiency.

 Higher Education

 Healthcare

 Government

CASE STUDY

How peer institutions are optimizing spend to strengthen student outcomes and institutional resilience.

Global Tier 1 University

The Costly Truth Behind Banking Fees. SIB Stepped in and Put \$265K Back Where It Belongs.

- Over \$115K in unnecessary bank fees identified
- Eliminated all out of pocket bank fees by overhauling treasury strategy.
- Repositioned multiple millions in underutilized balances to generate direct earnings instead of absorbing unnecessary costs.
- Streamlined installations and made it easier to deliver projects on time.
- \$8M in newly optimized balances earning real returns instead of racking up charges.

OUR CLIENTS



UNIVERSITY OF
CENTRAL FLORIDA