

STREAMLINE BUDGETS. CONTROL SPEND. RECOVER HIDDEN DOLLARS.

Giving public sector the clarity to understand where money is going.

SpendBrain™

State and local agencies operate across complex networks of contracts, vendors, payments, departments, and funding requirements. SpendBrain™ turns that existing infrastructure into a private intelligence layer that gives agencies greater control and visibility over how public dollars are spent.

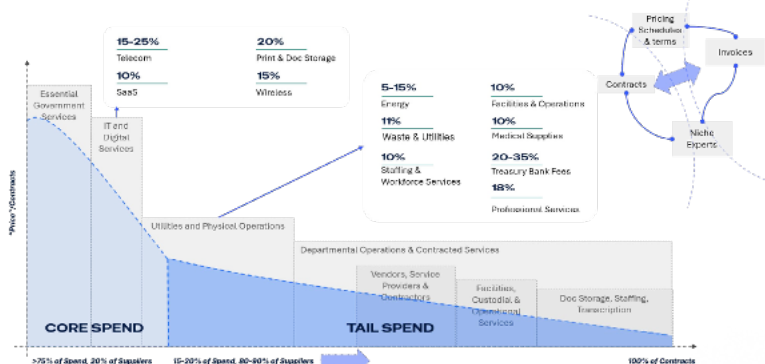
It connects contracts, invoices, vendors, and charge codes into a secure AI knowledge graph tuned to government procurement rules, audit requirements, budget constraints, and compliance obligations. This helps agencies detect billing errors, overcharges, contract leakage, and policy misalignment before they become buried in the system. The result is a clearer, more accountable view of spend. Agencies can recover lost dollars, enforce vendor agreements, and redirect funds toward the services, programs, and communities they are responsible for supporting.



“SIB Specializes in Cost reduction, use AI agents to scan invoices for saving opportunities as well as deploying human experts when needed”

PERMANENT SPEND ADVANTAGE

Most cost reduction programs deliver a one-time win. Our solution is a private spend ontology that becomes your corporate memory for spend.



Strategic categories and fragmented purchases are treated with the same rigor. SpendBrain systematically helps teams prioritize cost reduction efforts across both high-impact core categories and the long tail of overlooked expenses.

USE CASES FOR STATE & LOCAL



Plug into current contract analysis

Use existing contract interrogation output as the control layer, then compare invoice behavior against those terms.



Detect what current tools may miss

Find pricing mismatches, duplicate charges, out-of-scope fees, missed rebates, and non-compliant billing.



Support stated priorities

Helps procurement and finance drive cost reduction while reducing third-party risk exposure through stronger controls.



Semantic ontology foundation

SpendBrain is ontology-based rather than LLM-based, creating a structured, explainable data model across contracts, invoices, vendors, and spend activity that can support private, sovereign enterprise deployment.

EXPECTED VALUE

If 5,000 indirect-spend contracts in SpendBrain™ represent \$1.5B in non-payroll spend, even a modest 2% recovery from error and anomaly detection would reveal approximately \$30M in savings opportunity. Those dollars can be redirected back into the agency's mission instead of being lost to avoidable leakage.

Commercial Scope

- 5,000 Contracts
- 2% in savings ROI
- Initial Focus: Indirect Spend

Pilot Validation

- Anomaly hit rate
- Saving recovery & ROI
- Manual-review efficiency

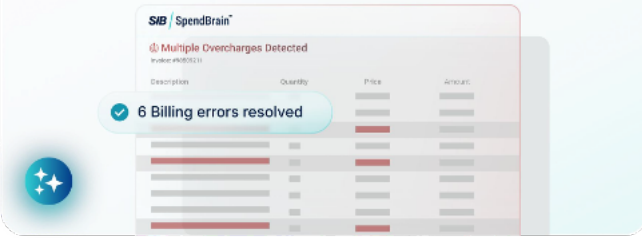
WHY APPROVE EVALUATION

- Low-friction AI use case tied directly to source-to-pay outcomes
- Builds on existing contract interrogation capability
- Targets a likely gap: invoice error and anomaly detection
- Uses private sovereign data that owns and controls
- Can support a deployment model that may be capitalized as CapEx

Book A Demo →

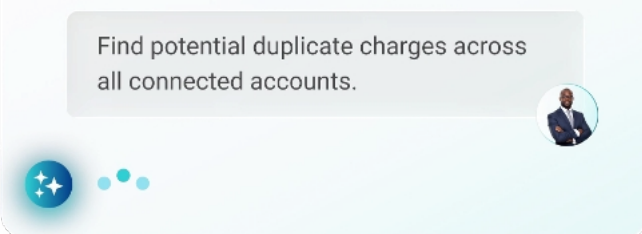
CAPABILITIES

Anomaly Detection



Scan invoices and contracts in real time for errors, overcharges, or non-compliance the moment they occur.

Verbal Query and Fine Tuning



Surface outlier terms, local law conflicts, detect unusual clauses, or cost traps without digging through PDFs.

Forecasting + Planning



Make connections between data, look for patterns, make recommendations and yes, build charts.

Analyst Mode



Each answer is delivered as a clear narrative supported by visual graphs and presentation-ready charts, turning complex spend data into decision-ready intelligence leaders can use immediately.

SIB BY THE NUMBERS

ABOUT US

35

Years in business

10K+

Clients

400

Global Experts

10

Global Offices

BUSINESS

4B+

 Client EBITDA
Lift

90%

 Spend
Coverage

\$73B+

 In Private
Managed Spend

700K+

 Vendor
Count

SEMANTIC DENSITY

1M+

 Unique
Subjects

71%

 Instance to
Subject Ratio

350+

 Unique
Predicates

20M

 Triples with 3M
added Monthly

OUR CLIENTS



CASE STUDY

Northeastern University

\$1.7M total savings

- \$275K+ in annual value through improved ECR and fee optimization
- \$8M in optimized balances now working to offset fees
- Monthly value ranging from ~\$21K-\$30K depending on balances, usage, and rate environment

AWARDS IN 2026


Business Intelligence Group

2025 AI Excellence Award:
Retrieval-Augmented
Generation


American Business

2026 Stevie Award:
Best AI-Powered Product
or Service