

RETAIL SPEND OPTIMIZATION POWERED BY SPENDBRAIN

From store utilities to shipping surcharges, retailers are overspending in places they can't always see. SIB combines AI powered visibility with expert-led cost reduction helping retail brands uncover hidden savings, negotiate smarter contracts, and streamline operations across every location.

\$74M

in average annual
client savings

\$55B+

in spend ontology

11-34%

average savings
found per client

10,000+

active clients

35+

years in business

TURN-KEY SERVICES TO INCREASE PROFITABILITY WITHOUT CHANGING ANYTHING.

- Vendor negotiations
- Strategic contract audits
- Rate and service level optimization
- Savings sustainment / ongoing vigilance

REALIZE 11-34% AVERAGE SAVINGS IN THE SPEND CATEGORIES WE OVERSEE.

Banking Fees ↗

34%

Telecom ↗

28%

Payroll Processing ↗

24%

Utilities ↗

11%

Waste & Recycling ↗

31%

Merchant Services ↗

27%

Software/SaaS ↗

12%

Property Taxes ↗

8%

HOW YOU WIN

- Save meaningful dollars per month on 32+ indirect spend categories.
- Optimize vendor contracts, maintain relationships, and eliminate billing errors.
- Offset rising interest rate conditions.

WHY SIB?

- We work with your vendors to strengthen relationships, find savings, and negotiate better pricing on your behalf.
- We understand the unique cost pressures of retail across shipping, energy, payroll, and more and tailor savings strategies to your footprint and format.
- We operate in the background with complete objectivity and a frictionless approach.
- No heavy lift on your part to achieve savings.

THE CFO TAKEAWAY

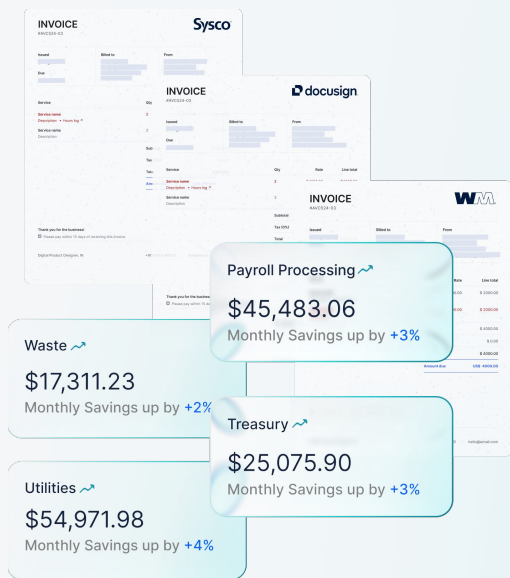
With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA.
Ready to see your hidden savings?

[Book a Demo →](#)

REPRESENTATIVE SAMPLE OF OUR CLIENTS.



THE SPENDBRAIN DIFFERENCE



Spendbrain compares invoice line items against contract pricing, terms, and historical billing behavior preventing overpayments before they happen.

- Detect rate discrepancies automatically
- Identify duplicate or anomalous billing
- Validate contracted discounts and thresholds
- Compare invoices against historical benchmarks
- Continuous monitoring powered by spend ontology

CASE EXAMPLES

We understand the complex expense structures of retail operations from multi-site utility bills to logistics, merchant services, and other service contracts that quietly drive up costs. Our expertise allows us to renegotiate these agreements and secure meaningful savings without disrupting store operations.

Growing Retail Brand Cuts Costs and Complexity with Centralized Utility Management

Savings: Utility, Open + Close Managed Services

- Private equity-owned Fortune 500 discount retailer operating more than 18,000 stores in 47 states.
- Rapidly expanding retailer with approximately 1,000+ new store openings per year.
- \$6.75 million in lost revenue avoided through utility account open and close services.

Luxury Apartment Properties Increase Asset Value with \$800,000 in Savings

Savings: Waste Management and Contract Optimization

- Saved \$782,364 by optimizing waste management spend.
- Recovered \$43,140 from billing errors and invoice corrections.
- Renegotiated 120 vendor contracts for better terms and pricing.

Fashion Retailer Reduces Shipping Costs While Preserving Premium Customer Experience

Savings: Shipping, 3PL

- Our expert PHDs evaluated contract terms and pricing against our industry benchmarks
- \$1.1 million in annual cost savings to FARM and 80% of U.S. duties and taxes eliminated
- New 3PL fulfillment partner procured and implemented