

\$400K IN ANNUAL BANK FEE SAVINGS. SAME BANK. SAME SERVICES.



Industry

Power & Energy Services / Multi-Location Operator



Client

A power management company operating across the U.S., seeking better control of indirect banking costs.



Challenge

Rising bank fees across multiple business accounts were compressing margins, but the finance team lacked the internal bandwidth to audit complex fee structures and negotiate better pricing.



Solution

SIB conducted a detailed bank fee analysis, identified non-competitive pricing and billing inefficiencies, and worked with incumbent banks to secure improved fee structures — with ongoing monitoring powered by SpendBrain™.



Result

\$400,000 in annual bank fee savings while preserving existing bank relationships and service levels.

THE CHALLENGE

Bank fees represent a significant indirect cost for many multi-location operators, yet most internal teams lack the specialized expertise to analyze, benchmark, and negotiate pricing at scale. This client faced complex fee schedules, inconsistent billing practices, and a growing indirect expense burden without clarity or oversight.

THE APPROACH

SIB performed a comprehensive assessment of the company's banking relationships, transactions, and fee structures. By benchmarking fee schedules against national pricing data and uncovering billing inefficiencies, SIB collaborated with incumbent banks to renegotiate fee pricing and eliminate unnecessary charges — all without changing banks or services.

THE RESULTS



\$400,000

in annual bank fee savings

- Optimized fee structures across multiple business accounts
- No bank switching or disruption to existing services

These results highlight SIB's ability to generate significant cost savings while preserving operational continuity and vendor relationships.

SpendBrain™

WHERE TRADITIONAL AUDITS END, SPENDBRAIN BEGINS.

SpendBrain™, SIB's AI-powered financial intelligence platform, continuously analyzes expense categories, including property tax, utilities, and vendor payments.

By layering this technology over SIB's hands-on expertise, our clients gain a permanent safeguard against overspend, plus predictive visibility into future cost risk.

What this means for CFOs:

- Automated monitoring flags anomalies and valuation shifts in real time
- Predictive insights help finance leaders budget and forecast more accurately
- Portfolio-level intelligence connects tax savings to broader spend optimization strategies

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA.

Ready to see your hidden savings?

[See what you can save with SpendBrain](#)