

# 79% LOWER WASTE FEES. ZERO VENDOR SWITCHES.



**Industry**  
Healthcare / Federally Qualified Health Center (FQHC)

**Client**  
Oak Orchard Health, an integrated health system serving 30,000 patients across 10 locations and recognized as a Patient-Centered Medical Home (PCMH) nonprofit.

**Challenge**  
Staffing shortages and operational pressures left limited capacity to analyze indirect spend and control vendor costs without diverting attention from patient care.

**Solution**  
SIB conducted a comprehensive spend review, identified high-impact cost categories, and implemented benchmark-driven pricing adjustments with existing vendors — supported by SpendBrain™ for ongoing oversight.

**Result**  
**\$73,000 in annual savings** with a **79% reduction** in waste removal spend, while preserving service levels and ensuring savings durability.

## THE CHALLENGE

Post-pandemic staffing constraints and increasing indirect costs made it difficult for Oak Orchard Health to control non-clinical expenses without sacrificing patient care priorities. The internal team needed external expertise to pinpoint cost inefficiencies and negotiate improved rates across core expense categories.

## THE APPROACH

SIB analyzed vendor transaction data using a Vendor Transaction Report to uncover pricing variances and areas of overspend. Benchmarking revealed waste removal and medical supply costs as the most promising categories for immediate savings, and SIB worked with incumbents to implement new target pricing without changing service levels.

“The reward was significant savings in our medical supply spend and waste removal costs with very little effort from our end. SIB lowered our waste pick-up fees by an astonishing 79% without changing our vendor or service levels.”  
**Stacie Bridge**, Chief Financial Officer, Oak Orchard Health

## THE RESULTS



**\$73,000**

in annual savings on waste removal and medical supplies

- ✓ 79% reduction in waste removal expense
- ✓ No vendor changes required, preserving continuity of service
- ✓ Ongoing monitoring via SpendBrain™ to ensure savings sustain over time

These results show SIB's ability to deliver measurable financial impact without disrupting operations or vendor relationships.

## SpendBrain™

### WHERE TRADITIONAL AUDITS END, SPENDBRAIN BEGINS.

SpendBrain™, SIB's AI-powered financial intelligence platform, continuously analyzes expense categories, including property tax, utilities, and vendor payments.

By layering this technology over SIB's hands-on expertise, our clients gain a permanent safeguard against overspend, plus predictive visibility into future cost risk.

What this means for CFOs:

- Automated monitoring flags anomalies and valuation shifts in real time
- Predictive insights help finance leaders budget and forecast more accurately
- Portfolio-level intelligence connects tax savings to broader spend optimization strategies

## THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA.

Ready to see your hidden savings?

[See what you can save with SpendBrain](#)