

CONDADO TACO'S PLAYBOOK FOR CUTTING EVERYDAY OPERATING COSTS



Industry

Quick Serve / Multi-Location Restaurant Operator



Client

Condado Tacos, a fast-growing quick-service Mexican restaurant chain with 33 locations across six states.



Challenge

Rapid expansion brought more vendors, contracts, invoices, and complexity — straining internal finance bandwidth and increasing indirect spend risk.



Solution

SIB reviewed vendor invoices, benchmarked pricing, corrected billing errors, and negotiated improved rates across key categories — with ongoing SpendBrain™ monitoring.



Result

\$93,000+ in annual verified savings on internet, phone, waste removal, natural gas, electricity, and laundry services, with additional deregulated energy savings.

THE CHALLENGE

Condado's growth — backed by The Beekman Group — meant a growing list of vendors and unmanaged indirect costs, without the internal capacity to audit or optimize vendor spend. The finance and operations leadership needed to maintain peak performance and profitability while keeping service quality strong across all locations.

THE APPROACH

SIB's analysts reviewed past vendor invoices line by line, checking for necessary services, rate accuracy, billing errors, and refund opportunities. Preserving vendor relationships, SIB secured best-in-market rates, verified contract compliance, and negotiated improved pricing — all while ensuring Condado's teams could stay focused on core operations.

"I wish I had known about SIB a long time ago. It took less than four hours of our team's time, and SIB found huge savings."

Chris Artinian, President and CEO, Condado Tacos

THE RESULTS



\$93,000+

in annual verified savings across six spend categories

- ✓ **\$37,000** of the total derived from deregulated energy procurement
- ✓ Savings on internet, phone, waste removal, natural gas, electricity, and laundry services
- ✓ Continued invoice review and savings identification through SpendBrain™

These results demonstrate strong cost optimization across essential operational services without disrupting vendor service levels

SpendBrain™

WHERE TRADITIONAL AUDITS END, SPENDBRAIN BEGINS.

SpendBrain™, SIB's AI-powered financial intelligence platform, continuously analyzes expense categories, including property tax, utilities, and vendor payments.

By layering this technology over SIB's hands-on expertise, our clients gain a permanent safeguard against overspend, plus predictive visibility into future cost risk.

What this means for CFOs:

- ⚙️ Automated monitoring flags anomalies and valuation shifts in real time
- 📈 Predictive insights help finance leaders budget and forecast more accurately
- 📊 Portfolio-level intelligence connects tax savings to broader spend optimization strategies

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA.

Ready to see your hidden savings?

[See what you can save with SpendBrain](#)