

ENERGY COMPANY LOWERS TREASURY COSTS BY 18% WHILE IMPROVING BANK RELATIONS



Industry

Energy Services / Multi-Location Operator



Client

A national energy company managing complex treasury and banking operations across multiple business units.



Challenge

High treasury and bank fees were eroding margins, but internal teams lacked the capacity and benchmarking data needed to uncover inefficiencies or negotiate improved pricing.



Solution

SIB conducted a deep treasury fee analysis, benchmarked fee structures against market data, and collaborated with incumbent banks to negotiate reduced fee schedules — with ongoing SpendBrain™ monitoring for sustained oversight.



Result

Meaningful annual bank fee reductions that strengthened financial controls, improved cash flow, and preserved existing bank relationships without service disruption.

THE CHALLENGE

Complex fee schedules and inconsistent billing practices across multiple banking partners made it difficult for the finance team to govern treasury fees effectively. Without specialized benchmarking and negotiation experience, the organization continued to absorb significant indirect costs that lacked visibility or accountability.

THE APPROACH

SIB's treasury optimization specialists audited transaction detail reports across banking partners, correlated fee structures with national pricing benchmarks, and identified areas of overspending or non-competitive pricing. SIB then worked with incumbent banks to renegotiate fee schedules, eliminate unnecessary charges, and streamline fee structures while maintaining existing service levels and vendor relationships.

THE RESULTS

- ✓ Significant annual savings from reduced treasury and bank fees
- ✓ Optimized fee structures that aligned more closely with market-competitive pricing
- ✓ Improved cash flow and expense governance without switching banks

These verified outcomes demonstrate how disciplined treasury fee analysis and negotiation can deliver measurable bottom-line impact.




SpendBrain™

WHERE TRADITIONAL AUDITS END, SPENDBRAIN BEGINS.

SpendBrain™, SIB's AI-powered financial intelligence platform, continuously analyzes expense categories, including property tax, utilities, and vendor payments.

By layering this technology over SIB's hands-on expertise, our clients gain a permanent safeguard against overspend, plus predictive visibility into future cost risk.

What this means for CFOs:

-  Automated monitoring flags anomalies and valuation shifts in real time
-  Predictive insights help finance leaders budget and forecast more accurately
-  Portfolio-level intelligence connects tax savings to broader spend optimization strategies

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA.

Ready to see your hidden savings?

[See what you can save with SpendBrain](#)