

HOW A 1,000-BED HEALTH SYSTEM CUT WASTE COSTS BY 30%



Industry

Healthcare / Large Integrated System



Client

Independent academic healthcare system operating 42 primary care locations, 13 outpatient facilities, and four acute care facilities with 1,000+ beds.



Challenge

Despite internal efforts, the client struggled to reduce solid waste disposal costs, improve vendor data capture, and streamline waste program operations.



Solution

SIB — through its Vector97 waste optimization division — performed a comprehensive waste stream analysis, renegotiated solid waste contracts, audited invoices, and centralized vendor oversight.



Result

30% reduction in solid waste disposal costs, including **\$232,000+ in annual savings**, improved contract terms, and enhanced operational efficiency.

THE CHALLENGE

The healthcare system's purchasing team had already attempted internal cost reduction efforts but still faced high waste management costs spread across multiple vendors and inconsistent billing processes. With waste and recycling being a significant operational expense, the client needed specialized expertise to uncover deeper savings and streamline vendor management.

THE APPROACH

Vector97 (a division of SIB) leveraged its \$100M+ waste spend database and industry relationships to act as the client's de facto waste department. This included sending authorization letters to vendors, performing waste stream analysis, renegotiating existing solid waste contracts in under two months, and electronically auditing trash invoices to reverse erroneous charges and improve service terms.

THE RESULTS



\$232,000+

in annual solid waste disposal savings

- ✓ **\$22,000** in annual net savings from technology guidance
- ✓ **34%** net savings across dumpster accounts
- ✓ **29%** net savings across compactor accounts

These savings illustrate how strategic contract optimization and billing oversight can significantly reduce a major operational cost category for large healthcare systems.

SpendBrain™

WHERE TRADITIONAL AUDITS END, SPENDBRAIN BEGINS.

SpendBrain™, SIB's AI-powered financial intelligence platform, continuously analyzes expense categories, including property tax, utilities, and vendor payments.

By layering this technology over SIB's hands-on expertise, our clients gain a permanent safeguard against overspend, plus predictive visibility into future cost risk.

What this means for CFOs:

- ⚙️ Automated monitoring flags anomalies and valuation shifts in real time
- 📈 Predictive insights help finance leaders budget and forecast more accurately
- 📊 Portfolio-level intelligence connects tax savings to broader spend optimization strategies

THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA.

Ready to see your hidden savings?

[See what you can save with SpendBrain](#)