

# SERVICETITAN CUTS TREASURY FEES BY 31% WITHOUT SWITCHING BANKS



## Industry

Software /  
Cloud-Based  
Service Platform

## Client

ServiceTitan, a private-equity-backed cloud software company serving home and commercial service industries.

## Challenge

The company was spending six figures annually on bank and treasury fees but lacked benchmarking data and internal resources to evaluate fee structures or negotiate reductions.

## Solution

SIB's treasury fee specialists audited fee schedules using a robust pricing database, corrected billing errors, and negotiated more favorable fee structures — with SpendBrain™ monitoring supporting long-term financial governance.

## Result

**31% reduction** in annual treasury fees, strengthened banking relationships, and improved financial controls

## THE CHALLENGE

ServiceTitan's treasury team was lean and did not have the time or internal benchmarking resources needed to audit complex fee schedules or negotiate pricing with existing banks. With only two primary banking relationships, they lacked the comparative data required to validate competitive pricing or identify unnecessary or incorrectly billed charges.

## THE APPROACH

SIB's treasury experts leveraged a database of 500,000+ pricing benchmarks to conduct a comprehensive comparison of the company's bank fee structures. The team also identified billing implementation errors, secured credits with a banking partner, and worked collaboratively to negotiate optimized fee pricing — all without disrupting existing bank relationships.

"SIB's process was straightforward and took minimal time and effort from our treasury team. Their work made an impactful reduction in our annual treasury fee expenditures and we are very happy with the value their team delivered."

**Kristen Alvarez**, Senior Manager, Treasury & Insurance

## THE RESULTS

**31%**

reduction in annual treasury and bank fees

- ✓ Billing errors corrected and credits secured
- ✓ No disruption to existing banking relationships

These outcomes demonstrate how disciplined fee auditing and market benchmarking can deliver measurable savings and improved financial oversight.




## SpendBrain™

### WHERE TRADITIONAL AUDITS END, SPENDBRAIN BEGINS.

SpendBrain™, SIB's AI-powered financial intelligence platform, continuously analyzes expense categories, including property tax, utilities, and vendor payments.

By layering this technology over SIB's hands-on expertise, our clients gain a permanent safeguard against overspend, plus predictive visibility into future cost risk.

What this means for CFOs:

-  Automated monitoring flags anomalies and valuation shifts in real time
-  Predictive insights help finance leaders budget and forecast more accurately
-  Portfolio-level intelligence connects tax savings to broader spend optimization strategies

## THE CFO TAKEAWAY

With SpendBrain, organizations build a permanent spend advantage by transforming fragmented vendor and invoice data into cost intelligence that drives EBITDA.

Ready to see your hidden savings?

[See what you can save with SpendBrain](#)