

# End-to-End Loan Management System with Integrated Credit Scoring



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CIN: U72900GJ2019PTC108141

## Client Profile

**Industry:**

Financial Services & Digital Lending (FinTech)

**Client Geography:**

Africa – Banking & Mobile Wallet Ecosystem (Uganda)

**Core Solution:**

End-to-End Loan Management System with AI-Powered Credit Scoring Engine

**Integration:**

Mobile Wallet Platform & Core Banking System (CBS) Integration

**Business Outcome:**

Faster Loan Processing, Reduced Credit Risk, Improved Compliance & Operational Efficiency

## Executive Summary

This case study examines the implementation of a comprehensive Loan Management System (LMS) equipped with an integrated credit scoring engine. The system manages the entire loan lifecycle, from customer eligibility assessment and application to disbursement, repayment, and closure. The integrated scoring engine analyzes customer transaction history and Credit Reference Bureau (CRB) data to generate credit scores and determine eligible loan amounts, providing a data-driven foundation for loan decisions.

## Challenges

The client faced significant operational hurdles:

- **Manual Processing:** Paper-based workflows create bottlenecks
- **Inconsistent Assessment:** Subjective credit decisions leading to high default rates
- **Limited Visibility:** Poor insights into customer repayment behavior
- **Collection Inefficiency:** Resource-intensive manual collection processes
- **Scaling Limitations:** Inability to grow lending operations with existing resources
- **Compliance Risk:** Documentation gaps creating regulatory exposure

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## Solution Delivered

We developed a modular end-to-end solution with five core components:

### 1. Customer Management Module

Our digital-first approach to customer management transformed the onboarding experience:

- Digital onboarding with KYC verification eliminated paperwork and reduced onboarding time from days to minutes
- Document management system securely stored and organized customer information
- Communication center enabled seamless interaction between customers and loan officers

### 2. Loan Types

We implemented a flexible product architecture to support various lending needs:

- **Business/Consumer Loans:** Diverse, tailored products addressing specific market segments
- **Term Loans:** Fixed repayment terms with predictable cash flows
- **Bullet Loans:** Single end-term payment options for project-based financing
- **Credit/Overdraft:** Pre-approved, flexible funds for managing cash flow fluctuations

### 3. Credit Scoring Engine

Our sophisticated credit assessment capabilities include:

- Transaction analysis algorithms that evaluated spending patterns and financial behavior
- CRB data integration providing comprehensive credit history evaluation
- Real-time credit assessment for instant decisions
- Eligibility calculation based on multiple parameters
- Enhanced credit risk assessment through integration of VAT/GST/Tax and Invoice data

### 4. Loan Processing Module

We streamlined the entire loan journey with:

- Digital application workflows that eliminate manual handoffs
- Automated approval system based on predefined criteria

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- Documentation generation with digital signature capabilities
- Disbursement management with multiple payout options

## 5. Repayment Management Module

Our solution simplified the repayment process through:

- EMI scheduling with flexible configuration options
- Multi-channel payment processing (mobile, internet banking, NEFT/RTGS)
- Automated collections with reminder systems
- Penalty management for late payments

## 6. Reporting & Analytics

We empowered decision-making with:

- Executive dashboards providing at-a-glance performance metrics
- Portfolio analytics for segment-wise performance tracking
- Risk monitoring tools with early warning indicators
- Compliance reporting for regulatory requirements

## Technology Stack

- **Frontend:** React JS
- **Backend:** Node.js, Python
- **Database:** PostgreSQL
- **Infrastructure:** Digital Ocean
- **Integration:** RESTful APIs

## Integration with Bank of Uganda's Software

This section highlights the seamless integration of our Loan Management System (LMS) with the Bank of Uganda's existing infrastructure, specifically focusing on the Wallet and Core Banking System (CBS).

### 1. Integrated Ecosystem

LMS was successfully integrated with the bank's mobile wallet platform, enabling customers to initiate loan applications and receive disbursements directly within their familiar wallet environment.

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A robust integration with the bank's Core Banking System (CBS) was implemented, ensuring real-time data synchronization for loan accounts, transactions, and customer information.

## 2. Streamlined Loan Processing and Flow

Customers can conveniently apply for loans through their mobile wallets.

The LMS automates the loan lifecycle, including credit scoring, approval, and disbursement.

Loan data, including repayments and transactions, flows seamlessly between the Wallet, LMS, and CBS, providing a unified view of customer loan activity.

## 3. Innovative Loan Product: Bullet Payment Personal Loans

We facilitated the launch of bullet payment personal loans, designed for customer convenience and flexibility.

## 4. Auto-Collection

Loan repayments are automatically debited from customers' accounts on the due date.

Lien Functionality: The system supports the placement of liens on customer assets as collateral, enhancing loan security.

## 5. Prepayment/Top-Up Options

Customers can prepay their loans or request top-up amounts, providing greater control over their finances.

# Results & Impact

- **Enhanced Decision-Making:** Data-driven lending decisions
- **Improved Compliance:** Comprehensive documentation and audit trails
- **Better Customer Experience:** Faster approvals and transparent processes
- **Reduced Risk:** Proactive default management
- **Operational Efficiency:** Streamlined workflows across all departments