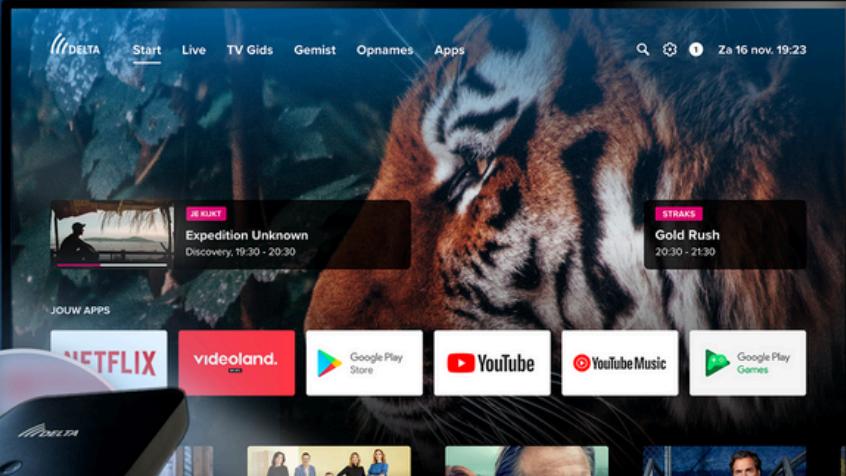


# How DELTA, Amino and Stoneroos Modernized the Dutch Viewing Experience



## Project Overview

DELTA, a leading broadband and entertainment provider operating from the Netherlands, has a long history of innovation. Since announcing the move to all-digital and IPTV services in 2017, DELTA has consistently invested in improving the viewing experience for its customers.

Building on this foundation, DELTA's next step was to modernize its television service with a new Android TV-based set-top box. The goal: to deliver a seamless, content-rich, and future-ready TV platform that would meet today's consumer expectations for performance, personalization and access to premium content.

To realize this, DELTA partnered once again with Amino - its trusted hardware and middleware provider - and Stoneroos (part of NEP), its long-term front-end development partner. Together, the companies created a next-generation experience for DELTA's customers, combining innovation, speed and reliability while maintaining the common Amino Engage management platform across all devices. This enabled Netflix and Google compliance, data collection for Agama quality monitoring and remote service management.

## The Challenge: A Seamless and Certified Android TV Experience

In a competitive market where established operators and new entrants vie for customer loyalty, DELTA wanted to strengthen its position with a new Operator Tier Android TV solution. The challenge was multifaceted:

1

Create a DELTA branded Android TV Operator Tier Launcher to deliver a unified, intuitive experience.

2

Secure Google certification, Netflix and Videoland integration to meet stringent compliance and performance requirements.

3

Maintain interoperability with DELTA's existing backend (powered by 24i, an Aferian Group company).

4

Deliver within ambitious timescales of just a few months: without compromising quality or security.

## Collaboration in Action: Combining Expertise Across the Ecosystem

The project was built upon years of collaboration.



Stoneroos developed the Android TV Operator Tier Launcher, front-end applications, Videoland integration and a Netflix compliant UI.



Amino provided the Amigo 7N set-top box, Android middleware and additional firmware services to ensure security, seamless integration and passwordless authentication.



24i continued to support backend services for consistency across DELTA's content ecosystem.



“This project was the next step in a partnership that’s delivered since our original IPTV transition in 2017. From the moment I tested the new box, the experience was seamless and the team hit every project milestone.”

Bart Smeels - Manager Platforms & Services at **DELTA Fiber Nederland**

## The Results: A Seamless Android TV Experience

The partners delivered a fully certified, high-performance Android TV platform, combining the best of hardware, software and user experience design.

- |          |  |          |  |          |   |
|----------|--|----------|--|----------|---|
| <b>1</b> | Amigo 7N Android TV set-top box with DELTA-branded Operator Tier Launcher. | <b>2</b> | Full Google and Netflix certification, plus Videoland integration. | <b>3</b> | Modern, intuitive and unified user experience across devices. |
| <b>4</b> | Enhanced backend data visibility and service management via Engage.        | <b>5</b> | Delivered on schedule, despite complex technical dependencies.     |          |   |

The result is a smooth, app-driven entertainment experience that unites linear, on-demand and streaming content. DELTA subscribers now enjoy the flexibility and familiarity of Android TV, powered by trusted partners and proven technology.

“With the latest Android TV platform, our customers have all the freedom and endless possibilities to watch TV wherever and whenever they want with a seamless, branded experience.”

Bart Smeels - Manager Platforms & Services at DELTA Fiber Nederland

## Key Takeaways

1

Long-term collaboration builds success:

Established trust between Amino, Stoneroos and DELTA ensured rapid coordination and confident decision-making.

2

Invest early in certification and compliance:

Addressing Netflix and Google requirements early accelerated time-to-market.

3

Leverage proven platforms:

Amino's Engage with 24i back-end services and Stoneroos front ends enabled continuity and reliability.

4

Agility under pressure:

Adaptive project management and effective communication allowed the team to deliver despite tight timelines.

## About the Partners:

**Amino**– Global media technology provider delivering devices, software, and cloud services that simplify and elevate video delivery.

[www.amino.tv](http://www.amino.tv)

**DELTA**– Leading Dutch provider of internet, TV and energy services, committed to innovation and customer experience.

[www.deltafiber.nl](http://www.deltafiber.nl)

**Stoneroos (part of NEP Group)**– Specialist in front-end TV app design and development and Android TV Operator Tier development.

[www.stoneroos.com](http://www.stoneroos.com)



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