

SANNOS – THE COMPLIANCE ASSESSMENT INFRASTRUCTURE

SANNOS automates 80% of assessment and evidence evaluation

Automate 80% of assessment work

Reduce work cost by 60–80%

Compress work cycles from weeks to days

SANNOS.
THE INTELLIGENCE LAYER

CONFORMITY ASSESSMENT
PROGRAM

SCF | SECURE
CONTROLS
FRAMEWORK

ASP

CYBER AB

SCF AUTHORIZED SERVICE
PROVIDER (ASP)

SANNOS: Our Story

A strategic response to one of enterprise risk and compliance's most persistent failures: manual, fragmented, and error-prone operations.

Founders

Ralph Bengtsson and Anders Søborg

Founded SANNOS in Denmark after decades leading Risk, Compliance, AI, and data science initiatives for enterprise organizations and BIG4.

Problem They Saw

Teams spend 70–80% of time on **evidence review**

Testing cycles take **weeks** due to **manual validation**

Quality varies across teams and geographies.

Solution They Built

Not another GRC platform.

A Compliance Infrastructure engine that codifies, audits, and validates organizational operations while turning domain expertise into AI-driven recommendations.

Philosophy

SANNOS is designed to help teams move faster, stay in compliance, and reduce manual workload — with trusted, auditable decision-making at the core.

The result: complex assessments completed in days instead of months, and a compliance model built for speed, resilience, and strategic advantage.



Where Companies Feel the Pain

Manual evidence review

Slow, inconsistent, resource-intensive

Inconsistent assessment quality

Depends on the individual reviewer

Slow framework assessments

Weeks of manual work per framework

Recurring control review workload

Finance, security and ESG controls repeat every cycle

Third-party documentation overload

Hundreds of supplier documents to review

Audit and regulator pressure

Faster turnaround and stronger traceability required

Weak traceability

Hard to link evidence to findings to controls



Traditional workflow tools manage tasks. SANNOS performs the assessment work.

What SANNOS Does in 60 Seconds

SANNOS is an AI-powered assessment intelligence layer. It reviews submitted evidence against selected frameworks, controls or requirements and produces structured findings, gaps and remediation suggestions.

SANNOS Does:

- Reviews submitted evidence against selected controls and requirements
- Assesses evidence completeness and sufficiency
- Identifies findings and gaps
- Suggests remediation actions
- Creates traceable assessment outputs

SANNOS Is Not:

- A GRC workflow platform
- A chatbot or AI assistant
- An audit firm
- A legal adviser
- A certification body
- A regulator or supervisory authority

 **SANNOS performs the assessment work.** It does not replace advisory judgement, legal interpretation or audit opinion.

GRC With SANNOS

Removes 1st & 2nd line assessments and replaces questionnaires with AI

01 RISK & CONTROL

Automating document and control review

02 CONTRACTS & THIRD PARTY RISK MANAGEMENT

TPRM without questionnaires — automated, evidence-based assessments

03 M&A & DD

Automate due diligence reviews

04 SUSTAINABILITY & ESG

ESG evidence and reporting compliance assessment

05 Audit & Assurance Support

Automating control testing, documentation review, and evidence validation

Controlled AI vs. Chatbot Risk

Providing a secure, auditable alternative to uncontrolled use of Chatbots in client work - ensuring data protection and defensible outputs.

Delivery Acceleration Examples

- *DORA/NIS2/ISO27001 assessment: 4–8 weeks → 2–5 days*
- *250-page ICT contract review: 30+ hours → <10 min*
- *ESG annual report review: weeks → under 1 hour*
- *Internal audit testing: up to 90% automation*
- *Financial control testing automated 80%+*

Structured, evidence-based control mapping with full audit trail

Backed by Pre-Configured Frameworks for Immediate Deployment

– *new frameworks setup per request*

CYBER & RESILIENCE

- DORA - GENERAL
- DORA - THIRD PARTY RISK
- DORA - CONTRACT REVIEW
- NIS2 - GENERAL
- NIS2 - THIRD PARTY RISK
- NIS2 - CONTRACT REVIEW
- ISO 27001 COMPLIANCE
- SECURE CONTROL FRAMEWORK
- CMMC
- SOC 2 and SOC2
- SOC 1, ISAE 3402
- AI ACT -GENERAL
- AI ACT - APPLICATION
- NIST

FINANCE EXCELLENCE

- PROCURE 2 PAY CONTROLS
- ORDER 2 CASH CONTROLS
- RECORD 2 REPORT CONTROLS
- HIRE 2 RETIRE CONTROLS
- IFRS

LEGAL & COMPLIANCE

- GDPR DPA
- Contract Terms

SUSTAINABILITY

- CSRD / ESRS Reporting
- ESG DD / CSDDD
- VSME Reporting

Accelerating ISO 27001 Readiness

NNE, a global engineering company, leveraged SANNOS to accelerate their ISO 27001 maturity journey and certification readiness. By automating control assessments and evidence analysis, tasks that previously took days were completed in minutes. The platform improved consistency and accuracy across documentation while reducing manual workload for the security team. As a result, NNE strengthened its compliance posture and entered audits with significantly higher confidence. "SANNOS helped us get a head start on our maturity journey and work with ISO 27001 certification. Tasks that used to take days are now completed in minutes – with a level of accuracy and consistency we simply could not achieve manually. It has reduced our workload, improved our documentation quality, and given us full confidence heading into every audit."

Driving Value Beyond Compliance

CASE STUDY / GLOBAL BIG4

KPMG - Reduced audit hours from 110+ to 5

How a Global BIG4 audit team automated assesment work -
reducing audit time of non-financial data from 110+ hours to 30 min
analysis with SANNOS followed by 5-6 hours of sample testing

AUDIT EFFICIENCY

SOX testing automated for BIG4 Managed Services

A Big 4 firm transformed SOX testing for
managed services with SANNOS -
cutting testing time, standardizing
control validation, and enabling
continuous, audit-ready assurance

SANNOS.

THE INTELLIGENCE LAYER

