AKIRI FUNDS

Initial Assessment

What we need from you, and what you will receive

From: Akiri Funds
Cost: No charge
Turnaround: Within one week of receiving your materials

About the Initial Assessment

Before any engagement begins, Akiri carries out a free initial assessment of your company. We take on engagements only where we believe we can add value, so the assessment is designed to give you a clear, candid answer quickly.

The assessment answers three questions:

- **What type of facility is best suited for you?** The structure that fits your business and assets, for example a revolving credit facility, a bank facility, an asset-based lending (ABL) facility or an accounts receivable (AR) facility, and the lender types most likely to provide it.
- **What is the targeted facility size?** An indicative range, based on your financial position, assets and existing obligations.
- **How long will it take to close?** A realistic timeline from engagement to closing.

If we can help, we will give you a plan. If we cannot, we will tell you why and what may need to change.

There is no guarantee of financing. Even where we believe there is a strong chance of closing, a facility depends on lender due diligence, credit approval and final documentation. Our assessment is our view of what is achievable, not a promise of the outcome.

How It Works

Step	What happens	Timing
1. Introduction	A short call to understand your company and what you are looking for. A mutual NDA (MNDA) is required and will be signed before you share any materials.	At your convenience
2. Send materials	You send the required documents from the checklist below (sections 1 to 3), plus any optional items you think are useful. We will identify any gaps.	When ready
3. Review	We review your materials and may follow up with a few questions.	Within one week of receiving your materials
4. Results	We will walk you through our findings and, indicate if we believe we can help you achieve your financing goals.	A call at the end of the week

What to Send

Items marked **Required** are needed to complete the assessment. Items marked **If available** help us give you a more precise answer. If an item does not apply to your business, tell us and we will work around it.

1. About the raise

Please answer these questions in an email or on a single page.

	Question	Detail	Status
☐	**Amount sought**	The amount you would like to raise, or a range	Required
☐	**Use of proceeds**	What the funds will be used for (e.g., growth, working capital, refinancing, portfolio funding)	Required
☐	**Timing**	When you need the funds, and any deadlines driving that date	Required
☐	**Existing debt**	Current lenders, balances, rates and maturities	Required
☐	**Collateral**	Assets that could support the financing (e.g., receivables, inventory, equipment, case or loan portfolios)	If applicable
☐	**Previous financing attempts**	Any lenders approached in the last 12 months and the outcome	If applicable

2. Financials

	Document	Detail	Status
☐	**Annual financial statements**	Income statement, balance sheet and cash flow statement for the last three years (audited or reviewed preferred)	Required
☐	**Year-to-date financials**	Interim statements for the current year	Required
☐	**Debt schedule**	All loans, lines of credit and other obligations, with lender, balance, rate, maturity and collateral	Required
☐	**Accounts receivable aging**	Current receivables by customer and age	Required
☐	**Accounts payable aging**	Current payables by vendor and age	Required
☐	**Tax returns**	Business tax returns for the last two to three years	Required
☐	**Bank statements**	The last six to twelve months	Required
☐	**Projections**	Forecast for the next one to three years, with key assumptions	If available

3. Company presentation

An existing investor or company presentation is a good starting point. If you do not have one, a few pages covering the items below is enough.

	Topic	Detail	Status
☐	**Business model**	What you sell, to whom, how you make money and how you get paid	Required
☐	**Customers**	Your main customers and share of revenue each represents	Required
☐	**Payment history**	How quickly customers pay (days sales outstanding, or DSO), and any history of late payments or write-offs	Required
☐	**Competitors**	Your main competitors and how you differ from them	Required
☐	**Management team**	Short biographies of the owners and key managers	Required
☐	**History and milestones**	When the company was founded and its key milestones	Required
☐	**Portfolio or asset data**	For lending, factoring, litigation finance and similar businesses: portfolio performance, loss history and underwriting policies	If applicable

What You Will Receive

Within one week of receiving your materials, we will walk you through a short-written summary covering:

- The type of facility best suited to your business, the lender types we recommend, and why
- An indicative range for the targeted facility size
- A realistic timeline to closing
- Any gaps in your materials or position that lenders are likely to focus on
- If we can help: a proposed plan for the engagement, including scope and fees

Confidentiality

We treat everything you send as confidential. A mutual NDA (MNDA) is required and will be signed before you share any materials, and we will not share your information with any lender or investor without your approval.

How to Send Your Materials

Email your materials to brafoul@akirifunds.com or ask us for a secure upload link. If you have questions about any item, contact us at brafoul@akirifunds.com or 720-597-0191.

The initial assessment is an indicative review based on the information you provide. It is not an offer or commitment to lend, and it is not legal, tax or investment advice.