



Approach

Ferghana Investment Partners provides hybrid capital solutions to middle-market business owners, founders, and entrepreneurs at pivotal inflection points.

We focus on debt and structured equity where traditional financing falls short, delivering flexible structures that meet needs for liquidity, growth, and continuity.

Typical *Investment Criteria*

Typical Check Size	EBITDA	Enterprise Value
\$20M–\$150M	\$8M– \$50M*	\$50M– \$500M

*Exceptions considered for high-growth opportunities.

Security Types

Senior secured debt, junior debt, unitranche debt, preferred equity, variable/flexible coupon (including convertible note), and common equity (including non-control)

Transaction Types

Growth capital, acquisition financing, management buyouts, minority recaps, replacement capital, failed M&A process, succession-based planning, stretch leverage, sponsor bridge to sale.

Geography

North America, Europe, and select developed markets.

Sector Agnostic

Representative *Transactions*

- Founder-owned business seeking to raise acquisition financing and recapitalize and/or take-out minority investors seeking liquidity.
- Management team or seasoned sector operator seeking to acquire a company in a proprietary process.
- Founder sees tremendous near-term growth opportunity but does not want to raise dilutive equity and the existing bank relationships will not underwrite outside its “credit box”.
- Late stage growth company seeking additional, less dilutive, growth capital and replacement capital of legacy shareholders.
- Buyout financing with a sponsor that requires a bespoke or more constructive hybrid solution across the capital structure.

Investment *Team*

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