

Why ExperiGreen Made the Switch to RealGreen Mobile Early (And Why You Should Too)

RealGreen’s Mobile Live had served ExperiGreen well for years, helping their technicians manage field operations across 20+ locations. However, with RealGreen Mobile on the horizon and Mobile Live’s 2026 sunset approaching, the company faced a decision: wait until the last minute or get ahead of the transition.



An Unexpected Opportunity

When ExperiGreen completed a new acquisition, the company faced a decision: onboard them to Mobile Live or try something different.

For Brian Bacigalupo, who has been with ExperiGreen for two years as national sales director, the timing made sense to try RealGreen Mobile. Bacigalupo and Andrew Burkey, director of call center operations, took on the training and onboarding themselves. “Our new partner found it simple to adjust to,” Bacigalupo says. The initial success was promising enough that Bacigalupo conducted online meetings to train service and branch managers across ExperiGreen’s 20+ locations. **Ultimately, almost every branch made the transition; in addition, all new acquisitions are automatically moved to RealGreen Mobile**



Technicians Make Their Choice Clear



Technicians were highly satisfied with RealGreen Mobile, so much so that they insisted management not switch them back to Mobile Live.

RealGreen Mobile’s offline working capabilities proved a boon to in-field efficiency almost immediately:

- ✓ “The biggest difference is that RealGreen Mobile never stops,” Bacigalupo emphasizes.
- ✓ Faster processing in the field
- ✓ Technicians stayed on task, didn’t lose data, and weren’t forced to constantly reload the app.

The Results That Matter

Beyond speed and reliability, RealGreen Mobile delivered additional improvements:

Quick access to customer history

Job notes are simpler to review

Added verification requirements to prevent mistakes in the field

Advice for the Hesitant

“Make the transition now, while WorkWave still allows Mobile Live and RealGreen Mobile to be used side by side,” Bacigalupo recommends.